SECOND COPY. 32310

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY. CONSOLIDATED

Library of Co
TWO COPIES RE
AUG 9 19
Copyright ent
FIRST COPY
Second Copy Delivere
PERIODICAL DIVI
AUG 9 19

Copyrighted 1900 by The Jewelers' Circular Pub. Co.

Corbin Building, 11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

31st Year. NEW YORK, WEDNESDAY, AUGUST 8, 1900. Vol. XLI. No. 2.

## THE UNIQUE AND INTERESTING MOUNTING OF TROPHIES.

TO show its appreciation for what the fire department of Kansas City, Mo., did for it when it was preparing for war, Company E, of the Third Missouri Volunteer Infantry, formally presented the department recently, as already noted in these columns, with a brass cartridge taken from one of the Spanish cruisers destroyed off Santiago de Cuba, July 3, 1898. When Company E was organized it was the only company recruited exclusive of the regimental headquarters, and had no place to drill. The fire department gave the company the use of the hall at headquarters, and it was there that the company was prepared for service. When the company left for Camp Stephens, at Jefferson barracks, it was 24 hours before the State provided food for the men, and had it not been for the forethought of the fire department in providing food for the company it would have had to go without food during that time.

The trophy presented to the fire department was furnished by Rear Admiral Charles O'Neill, chief of the Bureau of Ordnance of the Navy Department. The trophy is a six-inch shell mounted by having cast in bronze three dolphins surmounted by a fluted column upon which is placed the American eagle with spread wings. This in turn is upon a bronze base which rests upon an onyx base. Upon the front of the shell is a solid silver plate, upon which is engraved the muster roll of the company, as it was mustered out Nov. 4, 1898. Above the muster roll are crossed rifles as the insignia of the company, in Roman gold. This trophy is enclosed in a Vernis-Martin case with oval glass front. On the front of the case is a solid silver plate showing the presentation to Chief Hale, Assistant Chiefs Trickett, Henderson and Donovan, Secretary Egner and Lon E. Hale, master mechanic, and the members of the fire department of Kansas City. The entire mounting and manufacturing as well as the designing of the mounting were done by H. B. Carswell, jeweler, 1015 Walnut St., Kansas City, Mo. As he had served in the regiment as principal musician in the Spanish-American war, he was greatly interested in getting up a memento that would be a credit to the regiment as well as to himself, and in this he has admirably succeeded. The piece is unique and very interesting. Besides the mounted cartridge a mahogany cleat from the door of the magazine adjoining the dungeon of Morro Castle, Havana, was presented by Company E as a relic of the Spanish-American war. This was procured through the efforts of Albert Lieberman, of Kansas City, formerly a member of the hospital corps of the Third Regiment, late major and surgeon of the Sixth Missouri Infantry, U. S. V., now major and surgeon of the Thirty-third United States Volunteers. This cleat of solid mahogany had been in Morro Castle for centuries and was taken from the door close to the spot where General Weyler caused hundreds of Cubans to be decapitated.

BRONZE AND SILVER MOUNTED TROPHY PRESENTED TO FIRE DEPARTMENT OF KANSAS CITY, MO.

The design of the gold casket which the London Corporation prepared for the Shah is of Persian character throughout. The four corners are recessed alcoves, containing figures, and surmounted by delicate minarets. The figures show London welcoming commerce, education and justice.

F&B TRADE MARK REGISTERED

# What to Buy for the Fall

F&B REGISTERED

is a question quickly settled after an examination of our various lines of new goods gotten up especially for this season. Our **Lockets** cannot be equaled by any others shown, and like our **Chains, Bracelets, Link Buttons, Pins, Earrings and Chain Mountings,** are fully guaranteed by us. Notice the finish on these goods; it is equal to solid gold, though the prices are extremely low.

Our new catalogue of Sterling Silver goods will soon be ready; send for a copy.

1720. Locket, Satin, Engraved, Stones set.

1723. Locket, Satin, Engraved, Pearls set.

CUT 1/3 SCALE SIZE 5 5/8 X 4 5/8

272. Baby Set, Lincoln Pattern.

1769. Locket, Rose Finish.
1772. Locket, Satin Finish.
Gold Front, Assorted Stones set in eyes and mouth.

1727. Engraved Gold Front, Opals and Pearls.

We are showing two new patterns in Sterling Silver **Toilet and Manicure** goods this Fall; **Lincoln and Beaded** patterns. We shall continue to run our **Washington, Jefferson, Victoria and American Beauty** patterns as usual, but we have added very largely to our number of sets, including a great variety of **Desk Sets.** Get our prices; they are extremely low.

## Theodore W. Foster & Bro. Co.,

Manufacturing Jewelers and Silversmiths,

Successors to FOSTER & BAILEY.

100 Richmond St., Providence, R. I.

## A PROFUSION OF NEW STYLES

FOR 1900.

## The "Bryant" Rings.

are the result of fifty years of careful ring making. No retailer can afford to neglect their purchase. Our trade-mark guarantees quality, style and finish. Selection packages sent any responsible jeweler.

**M. B. BRYANT & CO.,** 7 Maiden Lane, NEW YORK.

## Horological Department,

BRADLEY POLYTECHNIC INSTITUTE,

PEORIA, ILLINOIS.

**Largest and Best Watch School in America.**

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)

Tuition reasonable. Board and rooms near school at moderate rates.

For catalogue and information, address,

**Horological Department, Bradley Institute,**

PEORIA, ILLINOIS.

## CHRONOMETERS.

**A large stock of new Chronometers always on hand.** Second-hand chronometers made up equal to new and readjusted, for sale or rent.

Repairing and readjusting Marine Chronometers for the trade a specialty.

**CHARLES A. GEISSLER,**

Successor to H. H. HEINRICH,

**REMOVED TO 26 South St., New York.**

TO ORDER, any Grade of

## WATCH CASES,

Elgin and Waltham Movements,

**DIAMONDS and JEWELRY,**

From the "ALL-THE-TIME" up-to-date stock of

*Lissauer & Company*

EST. 1868. 12 MAIDEN LANE

P. O. Box 2516. NEW YORK.

SIMONS BRO. & CO.

SILVERSMITHS, JEWELERS.

PHILA. NEW YORK CHICAGO

MAKERS OF GOLD AND SILVER THIMBLES.

# Mainsprings.

Our Mainspring stock was never better. In fact, never so complete. Our orders prove their quality. We guarantee all springs from $1.00 up. Our **"Keystone"** springs, at **$9.00 per gross,** are as good as you can buy elsewhere for $12.00. Give them a trial if a cheap spring is wanted. We can furnish you with the famous **"L. C. R. Straw Color"** for **$12.00 per gross,** and our special **"L. C. R. Recoiling,"** every spring warranted for one year in the watch—and your word for it—for **$15.00 per gross.**

**Our Special Mounted Balance Jewels,** at **$7.50 net per gross,** are not equaled by any of our competitors for double the money.

Send us your mail orders, take advantage of the 10 per cent cash discount, and figure the result.

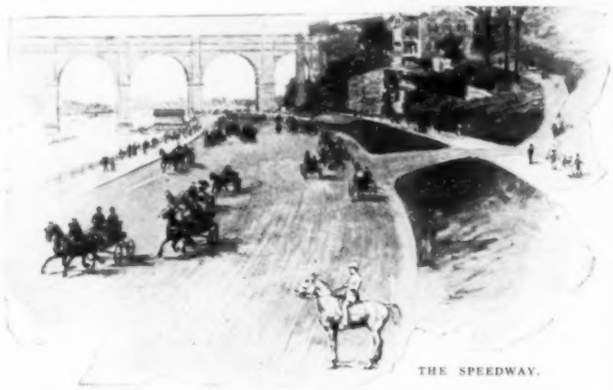
---

## L. C. REISNER & CO.,

**Importers, Exporters, Manufacturers and Jobbers**
**Watchmakers' Tools, Material and Supplies,**

**11 Chestnut St., Lancaster, Pa. 111 S. Eighth St., Philadelphia, Pa.**

# The Greatest Market.


THE SPEEDWAY.

Buy at the fountain-head. Buy where you can find the greatest and most varied assortment and the latest styles. Buy in the greatest market, New York, the center of the jewelry and kindred trades. In manufactures and imports it is unrivaled. A trip to New York will give you new ideas and new energy.

By joining the Merchants' Association (cost absolutely nothing) the retail jeweler can obtain **round-trip fare for one and one-third ordinary single fare,** or, in other words, members of the Merchants' Association pay **33⅓ per cent less** than the regular fare.

## Dates and Territory for Reduced Fares.

**AUG. 4 to 8 inclusive.**
**" 25 to 29 "**

Territory of Central Passenger Ass'n: POINTS WEST OF BUT NOT INCLUDING SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, ERIE, PITTSBURG AND WHEELING, W. VA., NORTH OF THE OHIO AND EAST OF THE MISSISSIPPI, AND SOUTH OF A LINE FROM ST. LOUIS TO CHICAGO, INCLUDING THE CITIES OF LOUISVILLE, ST. LOUIS AND CHICAGO.

**Tickets good for 30 days from date of sale.**

**AUG. 25 to 29 inclusive.**
**SEPT. 1 to 4 "**

Territory of Trunk Line Ass'n includes the following Points and Lines East thereof to New England Line: SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, DUNKIRK, ERIE, PITTSBURG, BELLAIRE, O., WHEELING, PARKERSBURG, HUNTINGTON, W. VA. (N. Y. & HARLEM R. R. NOT INCLUDED). Reduction not given to points less than 100 miles from New York.

**Tickets good for 15 days from date of sale.**

Coming, July 21 to August 20 (inclusive).

Going, August 1 to August 31 (inclusive).

Territory over Southern Pacific R. R., via New Orleans.

**FOR FULL PARTICULARS AND APPLICATION BLANKS, ADDRESS:**

# The Merchants' Association of New York,

346 Broadway, cor. Leonard St., or any of the following members:

**Gorham Mfg. Co.,** Broadway and 19th St.

**C. G. Alford & Co.,** 192 Broadway.

**N. H. White & Co.,** 21 and 23 Maiden Lane.

**Hayden W. Wheeler & Co.** 2 Maiden Lane.

**Alfred H. Smith & Co.,** 182 Broadway.

**Harris & Harrington,** 32 and 34 Vesey St.

**J. B. Bowden & Co.,** 1 Maiden Lane.

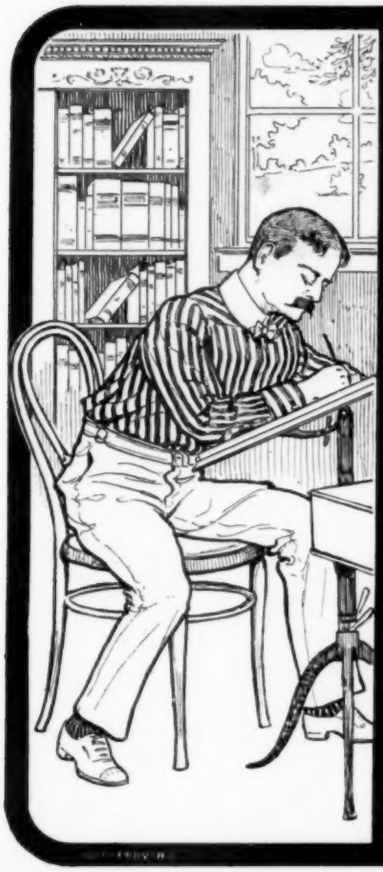
**Oppenheimer Bros. & Veith** Nassau and John Sts.

**Day, Clark & Co.,** 23 Maiden Lane.

**Mount & Woodhull,** 26 Maiden Lane.

**John R. Wood & Sons,** 21 and 23 Maiden Lane.

**Bawo & Dotter,** 26–32 Barclay St.



## The Artist and the Mechanic.

To make good chains requires a big factory, honest stock and a force of skilled mechanics.

It requires more than that. It requires brains. It needs hours of study. It demands experience and education. It needs the artist as well as the mechanic.

We call your attention to the designs of our chains. We make not only the patterns that sell every day in the year and are staple. We keep our line up-to-date with new, bright ideas and pleasing designs.

**SIMMONS GOODS ARE STANDARD GOODS.**

Their workmanship, their fineness of finish, their excellence of design are standard.

**R. F. SIMMONS CO.,**

New York: 3 Maiden Lane. **ATTLEBORO, MASS.** Chicago: 126 State St.

**Makers of gold-filled and rolled gold plate chains, chain bracelets, solid gold and gold-filled fobs, lockets and seals.**

---

**A NEW DEPARTURE.**

# CANDLESTICKS!

**We are not satisfied with adding new designs to our already well-known line of CHAFING DISHES, KETTLES, TRAYS, etc., but we have added ENTIRELY NEW LINES.**

**We illustrate one of them. We now lead the market on CANDLESTICKS in brass, old brass, nickel, gilt and cut glass mounted goods.**

**Also many articles for the table, *Carving-Set Rests, Ash Receivers, Match Holders* in glass, mounted in nickel, etc., etc.**

**Our new catalogue gives you full particulars. Send for a copy.**

**S. STERNAU & CO.,**

**204 Church St. New York.**

The Stuart
R. WALLACE & SONS M'F'G. Co
SILVERSMITHS,
WALLINGFORD, CONN.
226 FIFTH AVE., NEW YORK
131-137 WABASH AVE., CHICAGO.
120 SUTTER ST., SAN FRANCISCO.
63 BASINGHALL ST., LONDON, E.C.
This Pattern is made Complete in all Fancy Pieces and Table Cutlery, and is carried in Stock in Extra Triple and Sectional Plates.
Every dealer who has not "1835 R. WALLACE" Silver Plated Flat Ware represented in his Stock should send for our Illustrated Price Lists and Discounts.
COFFEE SPOON
PRESERVE SPOON
IND'L SALAD FORK
SMALL COLD MEAT FORK
OYSTER FORK
"1835 R. WALLACE"
TRADE MARK

## OPPORTUNITIES FOR FOREIGN TRADE.

PREVIOUS ARTICLES IN THIS SERIES WERE PUBLISHED AS FOLLOWS: ITALY, FEB. 21; CUBA, MARCH 14; MEXICO, MAY 2; JAVA, MAY 9; JAPAN, MAY 16; SHANGHAI, MAY 23; BARBADOS, MAY 30; NEW ZEALAND, JUNE 20.

### *JEWELRY TRADE OF TURKEY.*

SINCE the recent establishment of a direct steamship line between New York and Constantinople our facilities for capturing a larger share of the Turkish trade, as well as that of Greece, have greatly improved, and, therefore, the attention of American manufacturers should be called to the excellent market that is now opening in the Ottoman empire.

The features of the jewelry trade in Turkey are the same as in all the Oriental countries—a large demand for cheap and showy goods, and a very limited market for the better and more expensive articles. The bulk of the population look for cheap things, quality being a secondary consideration; any article, therefore, destined for the Turkish market must be exceedingly cheap. At the present time the lion's share of the trade is in the hands of Swiss, English, German, Italian and Austrian manufacturers. French jewelry is not in much demand in Turkey on account of high prices. It is unfortunate that the Turkish Government does not publish fuller statistics concerning the importation of jewelry into that country.

The kinds of jewelry most in demand in Turkey are gold or silver chains and necklaces, silver bracelets, silk belts ornamented with red or blue stones, silver rings set with stones of various colors, gold rings with diamonds and pearls, amber necklaces ornamented with pearls, earrings set with diamonds and stones of various colors, gold crosses and gold and silver watches which are supported by long and heavy gold and silver chains. All the watches used in Turkey are of foreign origin.

The total imports exceed a value of $310,440 per annum for Constantinople alone. Of this total 85 per cent comes from Switzerland, the remaining 15 per cent being divided between France, the United States, England, Germany, Austria and Italy.

The Turks, especially inland, still prefer the old fashioned key-winder watch, but in large towns a demand is arising for the stem-winder, this being especially true in the case of gold watches. Some curious specimens of old fashioned watches are found; they come from England, or, at least—which is not always the same thing—bear English names, and have two, sometimes three, metal, wooden or leather cases. Hunting case watches have been and still continue to be preferred in Turkey. A very cheap watch sold there has glass covers, back and front, allowing the movement to be seen. Most of the watches have the hours marked in Turkish figures, some have two dials, one with Turkish and one with the Roman or Arabic figures. Excepting some very complicated and valuable watches by well known makers, and a few costly English chronometers, all gold watches come from Switzerland. For ladies the general sizes are 13, 14 and 15 lines. The gold ranges from 5, 6, 8, 9, 14 to 18 karats. The prices of men's gold watches vary from $9.20 to $30, while ladies' range from $4.60 to $23. Silver watches comprise the chief imports, coming almost entirely from Switzerland, and selling at from $2.40 to $7. Gilded silver watches, enameled (plain or Arabesque) are also sold; but electro gilding having been abandoned on account of poor quality, they soon bleach, and the sales have fallen off largely. Metal watches sell well at from $1 to $3. Japy's remontoirs are very popular. Generally speaking, gold and silver watches of higher prices are sold in wooden cases, or etui, covered with metal, plush, velvet, morocco leather or mere paper, according to the value of the watch, or the appearance which is desired. Ordinary quality silver and metal watches are packed in boxes of half a dozen. Watches are always sold at long credits, 3 per cent being allowed for cash.

As previously stated, the rage for cheapness is gaining ground in Turkey, and there is an increasing demand for low priced, gaudy goods, of showy appearance, which look well at the moment of sale.

A few suggestions to our exporters who have not as yet entered the Turkish markets, regarding the requirements of those markets, would probably be of assistance. The most essential point for American manufacturers desiring to enter the Turkish markets is the appointment of an absolutely reliable local agent. The best way to reach this end is to pay a personal visit to the principal centers of commerce. Thus, the manufacturer has the best chance of obtaining a personal knowledge of the country, the people and the requirements of the market, the credit system, the banking facilities, etc. He should see the leading import merchants and establish his first connections personally. There is no doubt that for many American manufacturers such a trip would pay. A country like Turkey, with an import trade amounting in value to about $125,000,000, is certainly worth our closest attention.

Transportation facilities are no longer an obstacle in the extension of this trade,


# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

## J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

# DEITSCH BROS.,

TRADE MARK

## MAKERS OF FINE LEATHER GOODS,

ALSO

## IVORY, EBONY AND SHELL,

14 East 17th Street, NEW YORK.

and the import duty, which amounts to only 8 per cent ad valorem on jewelry and watches, does not stand in the way.

The sample warehouses recently established in Constantinople and other cities in Turkey, through the efforts of the United States Consul at Constantinople, might be used to good advantage by our jewelry exporters. All price lists, illustrated catalogues and correspondence should be in French, which is the commercial language of the Balkan States.

### Shake-Up in the E. N. Welch Mfg. Co. Board of Directors.

BRISTOL, Conn., July 31.—At the annual meeting of the stockholders of the E. N. Welch Mfg. Co. changes were made in the board of directors and management generally. J. Hart Welch, the only son of the late E. N. Welch who founded the business and brought it to a high grade of success, came to the front with a ticket, and as he had a controlling interest in the capital stock of $300,000, it was successful.

Recently the company deemed it advisable to issue preferred stock to the extent of $100,000, making the capital of the company $300,000. Of the amount of preferred stock issued, J. Hart Welch, J. Hart Welch, Jr., and Deane Welch, the two last named being sons of the first named, purchased $75,000 of the issue, gaining control of the company by their action.

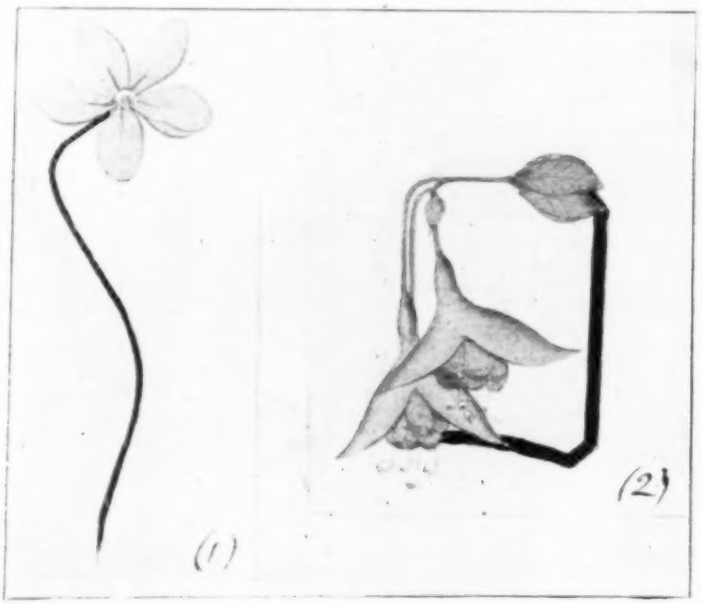
The board elected is composed of J. Hart Welch, J. Hart Welch, Jr., Deane Welch, H. F. Stevenson, John H. Sessions, George W. Mitchell and Edward A. Freeman. The Messrs. Welch and Mr. Stevenson are new to the board. The directors have elected J. Hart Welch as president, Edward A. Freeman as secretary and treasurer, and H. F. Stevenson as general superintendent. The former officers were Edward A. Freeman, president; George W. Mitchell, secretary and treasurer, and A. H. Condell, general superintendent. Hobart Booth, foreman of the movement shop, also closed his connection with the concern this morning.

This is more of a shake-up than has been seen in any manufacturing concern in this place for years.

## Reigning Fashions in Paris.

PARIS, France, July 18, 1900.

Here are two sketches showing two pretty jewels, which I saw in one of the leading jewelry stores of the Rue de la Paix. One could hardly find a prettier and more fashionable brooch than that represented by No. 1. It is a dainty violet, the petals of which are of purple enamel. A rich diamond is set in the center of the flower, which has a long, bright gold stem. A delightful belt buckle of enameled matt gold is that represented by No. 2. The *motif* of this buckle is a branch of fuschia, the flowers of which have their pistils ended by small pearls of irregular contour.




ENAMEL VIOLET. ENAMELED MATT GOLD BUCKLE.

The Parisian ladies are more anxious this year than ever to prove they excel the ladies of other nations in *chic*. Hence they squeeze a monocle into their eye. This monocle is edged with diamonds. Many ladies prefer pearls for this purpose, others do not hesitate to place a glass in a frame of colored stones before the eye. Some who are not quite so extravagant but do not wish to stay behind, choose a lorgnon-stick of light colored tortoise shell and have a glass set in stones, pearls or diamonds put in. A. L.

### Pearl Hunting in the Concho River, Texas.

AUSTIN, Tex., July 30.—The pearl gathering industry in the Concho river, of this State, has received a considerable impetus recently by the reports that have been widely circulated as to the value of some of the pearls that have been taken out of that stream. There are now many men engaged in the industry and some of them are meeting with considerable success.

E. C. Wineburgh, jeweler, who has been a resident of Helena, Mon., for a number of years, has gone to Denver, Col., where he will locate permanently.

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

OLIVINES | OPALS | SCIENTIFIC RUBIES

ANTICIPATING the great demand for very small Pearls, we have secured an immense assortment of these goods in Round, Buttons and Pear Shapes of all qualities. Our new stock of Colored Stones consists of goods of our own cutting, special attention having been paid to shapes and qualities best adapted for the American market. In Diamonds our stock is as complete as ever.

LONDON: 19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Pearl Collarettes, Mounted with Diamond Bars.

## Importations at the Port of New York.

*Weeks Ended Aug. 4, 1899, and Aug. 3, 1900.*

| | 1899. | 1900. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $48,283 | $50,785 |
| Glass ware | 22,643 | 25,950 |
| Earthen ware | 19,065 | 12,777 |
| Instruments: | | |
| Musical | 12,435 | 7,363 |
| Optical | 7,181 | 4,273 |
| Philosophical | 580 | 1,476 |
| Jewelry, etc.: | | |
| Jewelry | 21,545 | 16,050 |
| Precious stones | 451,578 | 207,868 |
| Watches | 16,255 | 26,242 |
| Metals: | | |
| Bronzes | 783 | 472 |
| Cutlery | 20,761 | 16,189 |
| Dutch metal | 37 | 3,910 |
| Platina | 30,185 | 18,381 |
| Silver ware | .... | 2,625 |
| Miscellaneous: | | |
| Alabaster ornaments | 1,484 | .... |
| Amber | .... | .... |
| Beads | 5,786 | 2,797 |
| Clocks | 3,928 | 3,813 |
| Fans | 604 | 2,457 |
| Fancy goods | 4,678 | 7,452 |
| Ivory | 7,268 | 24,337 |
| Ivory, manufactures of | 199 | 569 |
| Marble, manufactures of | 9,662 | 2,878 |
| Statuary | 4,730 | 23,329 |

## Toledo Jewelers in Court in a Peculiar Case.

TOLEDO, O., Aug. 1.—August Sharbach, who is interested in a jewelry store at 313 Cherry St., was arrested last night on a charge of petty larceny. The complainant was Jacob Sherman, who also has a small jewelry store. The case was a peculiar one and Judge Wachenheimer advised the parties to commence an action in a civil court and discharged the defendant.

It seems that the defendant is associated with his brothers in the business, and the firm employed another brother, who pawned two watches belonging to customers of the firm with Sherman. The Sharbachs claimed they had notified Sherman not to take watches from the young man, and August went to Sherman's place, asked to see a watch, and then, claiming it as his, walked away. The brother who pawned it or sold the watch has disappeared.

## A New Form of Swindle Being Worked in Michigan.

DETROIT, Mich., Aug. 4.—A new kind of swindle was reported to the Detroit police this week by C. G. Proctor, this city. A stranger claiming to be an employe of the American Express Co. called at 562 Forest Ave. and presented a box of spoons with what purported to be one of the express company's delivery books. He collected $1 c. o. d., charges 25 cents for expressing and 10 cents for forwarding the money to the shipper. The woman to whom the package was addressed recently died and the money was paid without much question by the members of her family. The police say the swindler took the address from a recent death notice. The package was marked as though sent by H. J. Smith & Co., of Sturgis, Mich. The stranger who delivered the package left notice that if everything was not satisfactory word should be sent to a branch office of the company, giving a number. The company had no such branch office there.


# The Giant of Collar Buttons

IN QUALITY, IN SALES.

**One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .**

**WHY?** **Because** of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

**Extract from "Printers' Ink," Nov. 23, 1898**

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

***Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.***

**Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:**

**Patent sustained by United States Supreme Court.**

**Quality and Construction have made our reputation.**

# KREMENTZ & CO.,

**49 Chestnut Street,**

**NEWARK, N. J.**

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.
**Selling Agents to Jobbing Trade.**

**DIAMONDS.**

**Wm. S. Hedges & Co.,**

IMPORTERS OF

**Diamonds, other Precious Stones and Pearls.**

DIAMOND JEWELRY.

**170 Broadway, CORNER MAIDEN LANE, New York.**

26 Holborn Viaduct, London.

**Diamonds, Pearls**

AND FINE COLORED STONES

**FRED. W. LEWIS & CO.,**

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

**PATEK, PHILIPPE & CO.,** GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated And Decorated Watches**

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

*The large invoices of*

*Rough*

*received during the past few months have been cut and polished and are now ready for the inspection of the trade.*

*Oppenheimer Bros. & Veith,*

IMPORTERS AND CUTTERS OF DIAMONDS,

Cor. Nassau and John Sts.,

AMSTERDAM: 2 Tulp Straat.
LONDON: 45 Holborn Viaduct.

NEW YORK.

### Mermod & Jaccard Jewelry Co.'s Smokestack.

ST. LOUIS, Mo., Aug. 2.—Hot air is alleged as the cause of litigation begun in the Circuit Court by the St. Louis Safe Deposit Co. against the Kennett estate and the Mermod & Jaccard Jewelry Co. The plaintiffs claim that the building owned by the Kennett estate and occupied by the Mermod & Jaccard Jewelry Co. is constructed so that an unsightly smokestack protrudes a considerable distance over the alley between the building and the plaintiffs' property at 512 Locust St., which, it is alleged, must remain unobstructed through an agreement between the parties to the suit. It is further alleged that the ventilating fans in the Mermod & Jaccard building are placed so that they throw a constant current of hot air into the banking apartments of the plaintiffs, greatly inconveniencing their employes while performing their duties.

An order restraining the defendants from operating the fans under present conditions and from maintaining the smokestack in its present position is asked for.

### Jeweler Schu tze Murderously Attacked by an Insane Relative.

BUFFALO, N. Y., Aug. 1.—Waldemar J. Schultze, 207 Loepere St., who conducts a jewelry establishment at 1026 Broadway, was attacked by an insane relative, July 26, and had a struggle for his life. About six weeks ago Max F. Heller, 31 years old, who has been an inmate of Bellevue Insane Hospital for a long time, escaped from the institution. He worked his way to this city and came to the home of Mr. Schultze, who is his uncle. Mr. Schultze knew the young man was mentally unbalanced, but as he did not appear to be violent, decided to allow him to remain in the house for a short time.

Last Monday afternoon Heller told his uncle to prepare to die, saying that he had information that his uncle was conspiring to kill him. Mr. Schultze tried to escape from the madman and the pair struggled. A boy living next door heard the noise, ran to the old man's assistance and struck the lunatic over the head with a stick. He was knocked insensible, and before he recovered a patrolman placed him under arrest.

### J. W. Talbot's Jewelry Store Robbed During a Circus Parade.

NEVADA, Mo., Aug. 4.—Twenty-five hundred dollars' worth of jewelry was stolen from J. W. Talbot's jewelry store, to-day, while the proprietor and clerks were witnessing a circus parade. A sneak thief entered the rear of the store and took from the show case 24 diamonds, nine gold watches and 12 gold rings.

### Sentence of Professional Diamond Thief Commuted.

NASHVILLE, Tenn., July 30.—W. O. Ross, alias Rord, of Chicago, convicted here Jan. 28, 1898, and sentenced to seven years' imprisonment for a diamond robbery, was tonight released from the Tennessee Penitentiary. Governor McMillen commuted his sentence to three years. Ross is a professional diamond thief.

### J. Edward Wilson's Successor Succumbs to the Inevitable.

BOSTON, Mass., Aug. 5.—William S. Gordon, successor to J. Edward Wilson, of the late firm of Wilson Bros., Tremont Row, succumbed to the inevitable, the past week, and three keepers now occupy the store, which has been denuded of goods, the stock obtained by Gordon on consignment having been returned to the dealers.

A short time ago Gordon executed a bill of sale of his interests in the business to one Richards, and the keepers represent respectively the owners of the building, to whom rent is due; H. F. Smith, trustee, and Richards.

### Monthly Meeting of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held at the League office, Aug. 3. The minutes of the previous meeting were read and approved and the report of the treasurer was presented and approved. Four requests for change of beneficiary were received, and upon motion granted, and the following applicants were admitted to membership:

Harry W. Freudenheim, New York, recommended by L. Stevens, Jr., and L. A. Miller; Richard Straubel, New York, recommended by DeWitt Brokaw and L. A. Miller; Thos. F. Kelly, New York, recommended by F. E. Knight and L. A. Miller; S. Bietchman, New York, recommended by J. Bulova and L. A. Miller; C. Altschul, New York, recommended by F. E. Knight and L. A. Miller.

The next meeting will be held Sept. 7.

### Party of Baltimore Jewelers Enjoying a Camping Trip.

BALTIMORE, Md., Aug. 4.—John W. Mealy and his son, Judson; Richard V. Hall, Louis Beyer, of Hennegen, Bates Co.; Emil Gruebel, with F. A. Gruebel; O. F. Hershey, William Huntemiller, and W. H. Stevenson and two sons, are on a fishing trip up on the south branch of the Potomac, Hampshire county, W. Va. Mr. Mealy writes his son Edwin, who is running the business in his father's absence, that the first two days out the party caught over 100 black bass.

Mr. Mealy is an old time camper. He has been taking these fishing trips in the mountains of West Virginia for 17 years. He and his friends left Baltimore a week ago last Friday, to be gone two weeks. They took nine separate tents with them and a professional and an assistant cook. They are provided with everything they could get at home, including the morning paper and ice-cream. They are camped down on the river in the wilds of the mountains, where the bass are gamey and plentiful, where Spring squirrel makes an appetizing breakfast; where the only noise is the distant echo of a woodman's axe and the ripple of the Potomac flowing over boulders; where both the mosquito and the small black gnat are unknown.

Smelling coffee and fried bass in the woods
Is better in the Summer than selling dry goods.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840 Randel & Baremore
1866 Randel, Baremore & Co.
1880 Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

C. G. MALLIET & CO.,
Diamond Cutters,
14 MAIDEN LANE, - - - NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES.
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Pearls—Opals
GOODFRIEND BROS.,
Importers and Cutters of Precious and Imitation Stones.
9-13 Maiden Lane, N. Y.
174 Weybosset St., Providence, R. I. 10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., N. Y.
TELEPHONE, 662 CORTLANDT.

## Word "Railway" on Watches.

**Priority of Right to the Exclusive Use of the Word.**

In the last issue of THE CIRCULAR-WEEKLY was published an epitomized report of the decision in the interference patent suit No. 20,178, "The Hampden Watch Co. *vs.* the American Waltham Watch Co. *vs.* Webster C. Ball." Appended is a fuller transcript of the decision, furnished to THE CIRCULAR-WEEKLY'S Washington correspondent by the Patent Commissioner:

Applications for trade-mark were filed by the Hampden Watch Co. July 5, 1899; by the American Waltham Watch Co. Dec. 7, 1898, and by Webster C. Ball on April 11, 1892. The subject matter of interference is a trade-mark consisting of the word "Railway," or "Railroad," or the words "Railway Queen," as used upon watches and watch movements. The American Waltham Watch Co. and W. C. Ball are both registrants; the American Waltham Watch Co.'s trade-mark consisting of the word-symbol "Railroad" in connection with the word "Regulator" and a representation of a locomotive engine. The Ball trade-mark consists of the fanciful words "Railway Queen." Ball has offered no testimony in the case, and is, therefore, restricted to the filing of the date of his application for registration, namely, April 11, 1892. The Hampden Watch Co. filed their trade-mark consisting of the arbitrary word "Railway."

Nine questions as to point of law were submitted by the counsel for the American Waltham Watch Co.:

First—Hampden Watch Co. should not be allowed registration in the face of the prior registration to the other parties to this interference, unless its proof of all the prerequisite facts is clear and convincing.

Second—To entitle it to registration of the word "Railway," the Hampden Watch Co. must establish not only priority in the adoption and use of the word, but also that its adoption and use were such as to constitute the word a technical trade-mark.

Third—In order to constitute it a trade-mark, the word or symbol must have been adopted and used solely to indicate the origin or ownership of the article on which it is stamped, and not either class, grade, style or quality.

Fourth—The evidence in this interference shows conclusively that the Hampden Watch Co. and its predecessors adopted and have always used the word "Railway" simply to indicate grade within the meaning of authorities cited.

Fifth—The word "Railway" having been in general and common use in this country as a name for watches imported and sold here prior to the date of the alleged adoption of the said word by the predecessors of the Hampden Watch Co., it could not be appropriated by the company or its predecessors as an exclusive trade-mark.

Sixth—The Hampden Watch Co. having in its *prima facie* case offered objection to affirmative evidence to disprove the early use of the word "Railway," should not now be heard to object to the introduction by the American Waltham Watch Co. of evidence in rebuttal showing earlier use.

Seventh—The well established general and common use of the word "Railway" as a name for watches in this country prior to the earliest date of the alleged adoption and use of said word by the Hampden Watch Co. or its predecessors amounts to a statutory bar to the registration of the word by the Hampden Watch Co.

Eighth—The examiner should dissolve the interference, or award judgment of priority to American Waltham Watch Co.

Ninth—If judgment of priority is not awarded to American Waltham Watch Co., the examiner of interference should direct the attention of the Commissioner to the statutory bar existing as aforesaid.

As to first proposition the examiner has heretofore determined that no prior registration to other parties is of any avail. Second: He is of the opinion that the word "Railway" as used by the Hampden Watch Co. was such "that it constitutes the word a technical trade-mark." This opinion as to second necessarily covers third and fourth objections. That is, he believes that the word "Railway" was adopted and used by the Hampden Co. solely to indicate the origin or source of manufacture of the watches upon which the mark was stamped. It was put there for no other purpose. Incidentally it indicated the quality of the watch, and became known to the trade by its trade name, as a reliable timepiece. If the word "Railway" was in common and general use in this country as a name for watches prior to the alleged date of adoption by the Hampden Co.'s predecessors, and could not be adopted as an exclusive trade-mark, why is it that the Waltham Co. are now so earnestly and strenuously contending for it? And why is it that they have sought and secured

J. HEILBRONN & S. MARCHAND

Our

Mr. STEPHANE MARCHAND recently bought

£100,000

(ONE HUNDRED THOUSAND POUNDS STERLING)

of rough, of which he *selected* as the most suitable for this market,

$100,000

(ONE HUNDRED THOUSAND DOLLARS')

worth, which have arrived and, after being cut and polished here in the most scientific manner, will be offered to the wholesale trade in original lots on or about Sept. 15.

Our stock of Mélées and Rose Diamonds is now also complete, and is replenished weekly by new shipments.

Paris Office, 47 Rue le Peletier.
Amsterdam Office, 2 Tulp Straat.

26 JOHN STREET, NEW YORK.

registration? The examiner is of the opinion that the contentions made in the fifth and sixth propositions are without force and are entitled to no consideration. As to seventh proposition, it is sufficient to say that, in the opinion of the examiner, no well established, general, and common use of the word "Railway" as a trade-mark for watches in this country prior to the earliest date of the alleged adoption and use of the said word by Hampden Co. is presented by testimony. Any use made by the Pennsylvania Railroad Co. of the mark was simply and solely, in the opinion of the examiner, to indicate that the watch upon which it appeared was the personal property of the company. It had no reference to the origin of the watch, but was used simply as a party would have his name and residence engraved upon his watch or painted upon his trunk, namely, to indicate to whom it belonged and to enable him to recover it if lost or stolen.

Holding, as he does, that the mark in issue is properly the subject of a trade-mark, the examiner sees no reason why he should, if he could, dissolve this interference.

The Hampden Watch Co. has shown that it was the user of the word "Railway" as a trade-mark for watches prior to any date upon which the American Waltham Watch Co. or its assignors used the same.

It having been shown by the testimony that the assignment by L. L. Gallet to the Waltham Co. was but the naked assignment of the mark; and that the American Waltham Watch Co. did not take the business of Gallet, or any portion of it, with such assignment, it must be held that the mark mentioned in said assignment was abandoned by Gallet at that time. But whether the instrument attempting to assign the trade-mark, executed by Gallet and delivered to the American Waltham Watch Co., would legally deprive Gallet of any rights which he might have by reason of the adoption and use of the word as a trade-mark, is a question which has no bearing upon this procedure, and is therefore unnecessary to determine.

As to the divers exhibits introduced by the American Waltham Watch Co. and upon which the mark in issue appears, it is to be noted that they all bore upon them the imprint of foreign makers, and whether or not they were used before the date of the adoption of the same by the Hampden Watch Co., using the said word as a trade-mark, or that it had been continuously used by any other person or persons, company or corporation as a trade-mark does not appear. It therefore appears that the right of the Hampden Watch Co. to the trade-mark in issue has been thoroughly established and cannot be overthrown by any fact developed by the record.

Judgment of priority of adoption and use of the trade-mark in issue is awarded to the Hampden Watch Co. Limit of appeal from the above decision will expire Aug. 17.

The petitioners were represented as follows: For the Hampden Watch Co., Mason, Fenwick & Lawrence; for the American Waltham Watch Co., F. J. Crawford, and for W. C. Ball, Jesse B. Fay.

---

Jos. F. Shirey, Atlanta, Ga., has failed.

G. B. Porter, St. John's, Mich., contemplates moving back to Alma, Mich.

Marks & Krank, Schenectady, N. Y., have been succeeded by John Krank.

Fred E. Hanson, Portland, Me., is offering to his creditors 25 cents on the dollar.


EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

Stern Bros. & Co., 68 Nassau St., New York, have just received the largest single shipment of diamonds that has ever come to the American market. This shipment amounts to nearly $300,000, and among the diamonds is the largest rough stone ever imported. It weighs 221 karats and is of a beautiful shape, remarkably clear, and of fine color.—*The Jewelers' Circular-Weekly, July 18.*

**We take pleasure in informing the trade that of the recently received $300,000 shipment of rough a large part has already been cut. Our plant is one of the largest and best equipped in this country as well as in Europe, and will enable us to have the remainder ready for inspection very shortly.**

**The 221-karat stone is on exhibition at our office, where the trade is cordially invited to examine it.**

STERN BROS. & CO.,

Importers and Cutters of . . DIAMONDS,

CUTTING WORKS: 138-142 West 14th St., N. Y.

68 Nassau St., New York.

CHICAGO, 149 State Street. LONDON, 29 Ely Place.

"Great is Truth and mighty above all things."

And when we say that our line this season is the greatest we ever had, it is strictly true. You will consider it a mighty monument to our endeavors, and we expect it will enhance our reputation as

The Jewelry House

HENRY FREUND & BRO.,

9-13 Maiden Lane, New York.

OUR MEN ARE NOW SHOWING THE LINE AND WILL CALL ON YOU SHORTLY.

ALOIS KOHN & CO., SOLID GOLD CHAINS, 4 MAIDEN LANE, Near Broadway, N. Y.

We call the attention of the Trade throughout the country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

**MOUNT & WOODHULL,**

FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

.... IMPORTERS OF ....

**Diamonds, Other Precious Stones, Pearls, Etc.,**

.... MAKERS OF ....

**FINE DIAMOND JEWELRY,**

26 MAIDEN LANE (SOUTHWEST CORNER NASSAU STREET), NEW YORK.

JOHN C. MOUNT. ADDISON W. WOODHULL.

DAY, CLARK & CO.,

MAKERS OF

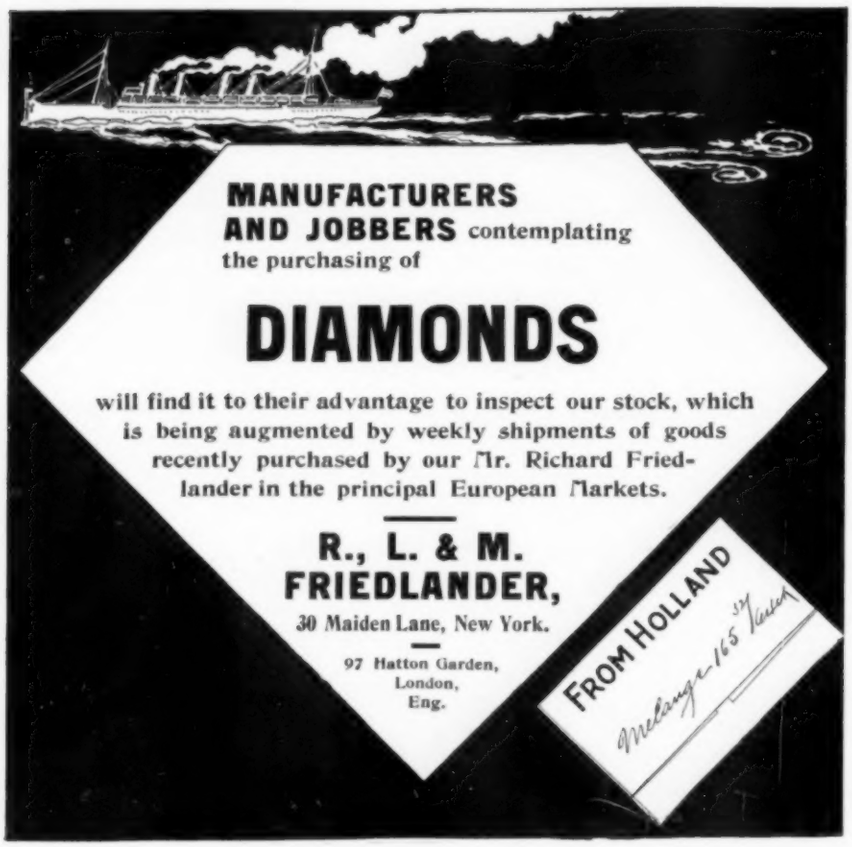
Fine Jewelry,

14 K. ONLY.

Trade-Mark

23 MAIDEN LANE,

NEW YORK.




## The Swiss Watch Trade.

**Recent Information of Importance Regarding the Principal Industry of Switzerland.**

WASHINGTON, D. C., Aug. 3.—Some interesting information regarding the Swiss watch trade has lately been received in this country. It is believed by watch makers that the best class of high grade and of complicated watches is made in Geneva. The cheaper grade of Swiss watches are made, chiefly, in the Jura Mountains, at St. Imier, Chaux de Fonds, Bienne, Locle and Sentier. There are, however, several manufacturers of cheap watches in Geneva, and in at least two of these establishments American machinery is employed almost exclusively. These factories find their best clients in Russia and Great Britain.

Prior to the year 1898 the import trade in watches into Switzerland was a very inconsiderable item, but during the early part of that year Switzerland began to import nickel watch cases in considerable quantities from the United States, and the first outlook was that this might become an important outlet for American manufacturers of these goods; but, from the figures covering the returns for the first half of the year 1899, the outlook was not so encouraging. During that period only 42,939 of these nickel cases were imported from the United States, against 104,925 for the same period of the preceding year. The reduction was largely due to the fact that Swiss manufacturers have embarked in this line of manufacture and to the fact that they are importing similar articles from France.

Switzerland has largely increased her exportations of watch cases, in silver, to Russia and has continued to transact a generally good business in the cheap watch line with that country; but some of the Swiss manufacturers are complaining of considerable loss of business in Polish Russia because of bad pay and numerous business failures among the dealers throughout the country.

The year of 1898 saw the importation into Switzerland of some gold filled watch cases from the United States, but the figures for 1899 do not contain any record of similar transactions.

A very good idea of the business done in watches in Switzerland may be gathered from the figures covering a period extending from Jan. 1 to Sept. 30, of last year, as compared with those for the corresponding period of 1898, gathered from the tables prepared by the Federal assaying office. Those figures show the exact number of gold and silver cases assayed and stamped from each of the watch making centers. Of all the cases thus stamped it may be assumed that at least 25 per cent was for export as cases without movements. During the period mentioned in 1898, the 13 watch making centers produced 143,874 gold watch cases, that number increasing to 168,200 in 1899. Of silver watch cases the figures were 686,886 and 743,377 respectively.

In the manufacturing of gold watch cases the district of Chaux de Fonds took the lead, with a total production of 102,-362 during the first nine months of 1898

and 124,928 during the same period of 1899.

Tramelan produced the greatest number of silver watch cases in 1898, amounting to 115,790; while Bienne jumped into the lead during last year with a total production of 125,454.

One curious feature which appears upon examination of the figures is the extremely small number of gold watches stamped by the Geneva district, where so many gold watches are sold, both at wholesale and retail. During the period named in 1898 the number manufactured was 3,087 and in 1899 it was 3,522.

A glance at the exports of watches and watch materials from the Geneva district to the United States for the first three-quarters of 1899, as compared with the corresponding period of 1898, shows that, in spite of the Dingley tariff, there was an increase in the importations of 33 1-3 per cent. It also shows an increase of nearly 100 per cent over the corresponding period of 1897. The following are the figures for the three years, as shown by the records of the United States Consulate:

| | *1899.* | *1898.* | *1897.* |
|---|---|---|---|
| First quarter... | $34,994.55 | $13,086.86 | $16,516.24 |
| Second quarter.. | 59 193.69 | 33,181.00 | 43.699.53 |
| Third quarter.. | 71,962.07 | 55,408.00 | 25,339.01 |
| Total ..... | $166,150.31 | $101,675.86 | $85,554.78 |

The increase above noted was almost entirely in high grade watches and movements, and was not only gratifying but surprising to the Geneva makers, who expected to see their business with the United States largely decreased after the passage of the present tariff act.

The gain in the United States in fine Geneva watches and watch movements was not only maintained but augmented during the last quarter of 1899, due to the large orders received by the principal makers from New York, Philadelphia and the west; nor are the increased demands by any means confined to the United States. On the other hand, business during the year of 1899 was more than ordinarily good in every direction. Indeed, the distinctive feature of 1899 in French Switzerland was the prosperity of the watch trade.

The statistics of the Federal Department of Commerce show that during the first six months of 1899, Switzerland exported to all countries more watches of all varieties, except silver, than for the same period of 1898. The decrease in the exportation of silver watches amounted to about $185,000. There was an increase of about $137,108 in gold watches, and of about $321,673 in nickel and gun metal case watches.

The total export value of watches of all descriptions and watch movements during the first half of 1899 amounted to $8,695,816, as against $8,464,059 for the same period of 1898. Of this amount the United States took $186,527 in 1898 and $200,651 in 1899.

---

The Donaldson Optical Co., Lawrence, Mass., have removed to Gloucester, Mass.

Newton & Erickson, Maria, Tex., have dissolved. Geo. L. Newton having sold out to Mr. Erickson, has removed to Carlsbad, N. M., where he will locate and open a jewelry store.

**Our Mail Order Business**

in Diamond Jewelry has grown to very large proportions—and there are reasons why.

We fill our orders within an hour; send only new, salable pieces; and our prices are extremely moderate.

Jewelers who send to us once, do so often—they find that our designs please their customers.

Kohn & Co

9.11.13 MAIDEN LANE.
NEW YORK.

LOUIS STRASBURGER'S SON & CO.

*Established 1849.*

ALVIN L. STRASBURGER. SOL. KAISER.

**DIAMONDS,**

Pearls, Emeralds,
Rubies, Sapphires.

**9-13 Maiden Lane,**
**NEW YORK.**

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

### Death of Oscar M. Draper.

NORTH ATTLEBORO, Mass., Aug. 5.—Oscar M. Draper, one of the most prominent manufacturing jewelers, not only in North

THE LATE OSCAR M. DRAPER.

Attleboro but in the whole east, died very unexpectedly at 5 o'clock Wednesday morning, at the Massachusetts General Hospital, Boston, where he had been taken for an operation for appendicitis. Mr. Draper was removed from his home on High St., North Attleboro, to the hospital on the previous Friday, and that same day underwent an operation which was at the time regarded as a very successful one. No fear was felt for his recovery until the evening before his death, when he became much worse. His loss to the community at large is a most serious one. He was a man of sterling worth, universally respected by his business acquaintances and beloved by his family. Four children survive him: three by his first wife, Oscar S. Draper, Charles R. Draper and Mrs. Annie Hale, and one by his second wife, Raymond V. Draper.

Oscar M. Draper was in the 60th year of his age, being born on Sept. 3, 1840. His parents were both residents of the old town of Attleboro. His early education was obtained in the public schools of his native town, but later he attended an academy at Woodstock, Vt. As soon as his education was finished he returned to North Attleboro and commenced to learn the trade of a jeweler. On July 11, 1865, Mr. Draper was married to Miss Reliance G. Russell, of Attleboro. Her death occurred in 1876, and in 1885 Mr. Draper married Miss Hettie A. Woodard, of Akron, O. She died in 1895, leaving him one son.

For several years Mr. Draper remained in the employ of Ira Richards & Co. In 1865 he started out for himself and engaged factory room in the Company building, Elm St. For a few years Ira Richards was associated with him under the firm name of O. M. Draper & Co., but in 1868 he purchased Mr. Richards's interest in the business. Since that time to his death he conducted the business alone, making a specialty of fire gilt chains. For many years this house was the leading one in the country for these goods. He was also the first in the old Attleboro to manufacture what was known as swedged goods. Mr. Draper was of a decidedly mechanical turn of mind and early in his career as a jeweler invented a die of steel, surrounded by iron, which was at that time considered one of the most useful inventions in the jewelry trade.

As a business man Mr. Draper was known for his sterling integrity and honesty. He paid the strictest attention to the smallest details, and it was this more than anything else that made him such a successful business man. While not an active politician, yet he always took a quiet interest in town and county affairs. He was a keen sportsman and a great lover of horses. His stable has long been considered one of the finest in the community. He was a member of the North Attleboro Country Club. His membership in Bristol Lodge of Masons dates back to 1862. He was a member of the Universalist Church, and a quiet worker in all the affairs of the society.

The funeral services over the remains of Mr. Draper were held Saturday afternoon at 2 o'clock from his late residence, on High St. The services, which were long and impressive, were attended by a large number of friends and relatives from all over New England and New York. Rev. Frank L. Masseck, pastor of the Universalist church, of which the deceased was a member, opened the services. He was followed by Rev. F. A. Dillingham, a former pastor of the church, who gave a glowing eulogy of the deceased. Afterwards the services were taken in charge by the members of Bristol Commandery of Knights Templars. The floral tributes were the most imposing that have ever been seen in the town, and consisted of a large number of beautiful standing pieces. Among them were noted: Cross and arm, from the Knights Templars; standing anchor, from employes of O. M. Draper & Co.; cross and sickle, from Ancient and Honorable Artillery of Boston; square and compass, Bristol lodge, F. & A. M.; heart and anchor, Bennett lodge of United Workmen; roses and asters, Kempf Company of Providence; large mound, Providence Board of Trade. The remains were escorted to the grave by the members of Bristol lodge in full regalia. The bearers were David S. Spaulding and Dr. J. B. Wilson, of Mansfield; Alfred R. Crosby, Peter Nerney and E. C. Martin, of Attleboro, James A. Codding and George H. French, North Attleboro, and Edwin Whitney, Attleboro Falls, all members of Bristol lodge, and all intimate friends of the deceased. A large cortege followed the remains to Mt. Hope Cemetery, where the interment took place.

---

Notice has been received by creditors of Eugene S. Pendexter, Portland, Me., of his first meeting under the bankruptcy law, Aug. 17, in the United States District Court, at Portland. Mr. Pendexter has been in business in Portland for many years.


# A FACT:

We have sold more watches during the past twelve months than we ever sold in any previous year in our history. **WHY?**
**BECAUSE** we are now known all over the **UNITED STATES** as

## "THE WATCH HOUSE."

Once a customer, always a customer.

WE ARE THE LARGEST DISTRIBUTORS OF

## DUEBER-HAMPDEN WATCHES

IN AMERICA.

**RAILROAD WATCHES** (the kind that pass inspection) **A SPECIALTY.**

**Corrected price-lists every thirty days. Yours for the asking.**

No Goods Sold at Retail.

John N. Sherwood & Co.

No. 3 Maiden Lane, New York.

# THE DUEBER HERALD

THE ADVOCATE OF HONEST BUSINESS METHODS.
DEVOTED TO THE RETAIL JEWELRY TRADE.

VOL. II CANTON, OHIO, AUGUST, 1900. No. 1.

## A PUZZLING QUESTION.

Our readers will, no doubt, be interested in the conundrum presented in the following letter:

EDITOR DUEBER HERALD.

*Dear Sir:*—Last week I bought a barrel of flour from my grocer. On examination I discovered that a large part of its contents was sand. I did not wish to sue him, but was anxious to get revenge. After considerable effort I induced him to buy a watch, and sold him one of those cases, of which you know I still have a few, purchased before I began to buy Dueber-Hampden watches. It was one of those cases, with lead loaded springs, but I charged him the regular price. Since the sale my conscience has been troubling me, and I write to inquire whether you think that I have overreached him in seeking revenge.

Yours truly,
JOHN THE JEWELER.

**The largest establishment on the globe for the manufacture of complete watches is the factories of**

**The Dueber Watch Case Mfg. Co.**
**and**
**Hampden Watch Co.,**
**At Canton, Ohio.**

**Nearly 5,000,000 of the incomparable Dueber-Hampden watches are in the pockets of the people.**

**DO YOU**

**WANT TO GET RICH**

by selling

**COUNTERFEIT DOLLARS?**

**DO YOU WANT TO MAKE MONEY**

by selling

**COUNTERFEIT WATCH CASES?**

EVERY WATCH CASE WHICH IS NOT WHAT IT IS REPRESENTED ENDANGERS THE JEWELER'S REPUTATION, NO MATTER WHAT THE GUARANTEE MAY BE.

**YOU CAN'T SALVE YOUR CONSCIENCE**

by falling back on the manufacturer, for it is your duty to know what you are selling, and

**YOU CAN'T HOLD YOUR CUSTOMERS**

by pointing to a guarantee, which may prove worthless, for they expect *you to know* what you are selling.

**WHEN YOU SELL A**

**HAMPDEN WATCH IN A DUEBER CASE**

your soul and your reputation are safe, for they are always exactly as represented.

THE
**Dueber-Hampden**
**New 12-size movements are Paragons of Watch Perfection.**
**"THE BEST."**

**YOU CAN'T MAKE A LION OF A JACKASS**

by throwing a lion's skin over his shoulders; and

**YOU CAN'T MAKE A 17-JEWELED WATCH**

by adding 10 jewels to a 7-jeweled movement. What distinguishes a 17-jeweled watch from a 7-jeweled watch is not only the number of jewels; the workmanship, the finish, above all, the time-keeping quality, make the difference.

**HAMPDEN WATCHES SOLD AS 17-JEWELED**

have not only the requisite number of jewels but are in every other respect what the name implies and, therefore, are fine timekeepers, upon which a jeweler can stake his reputation without violence to his conscience or danger to his business interests.

**"Splendid."**

Pittsburgh, Pa.

My Dueber-Hampden watch has varied but a few seconds in 2 months, nor been magnetized, although carried around close to a fifteen-horse-power dynamo, two hundred and fifty volts telegraph instrument. Have tested it frequently on galvanomoter. It runs splendid.

JOS. DOLPHIN,
Western Union Telegraph Co.

**"Excellent Satisfaction."**

Cincinnati, O.

I have been carrying a Hampden railway movement for the past two years. Can truly say I am well pleased with it. This movement is used almost exclusively on this road, and gives excellent satisfaction.

B. Q. GASNER,
Cincinnati Southern R. R.

### Report of Formation of Mexican Opal Mining Syndicate.

QUERETARO, Mexico, July 30.—J. C. Bloch, of New York, has been here for some time, negotiating for the purchase of all the opal mines of this district. He claims to be acting in behalf of an American syndicate who are seeking to get control of the output of Mexico. He has already secured options on several of the principal producing mines and the prospect is favorable for the consummation of the deal. Mr. Bloch has an intimate knowledge of the value of opals and is familiar with opal mining.

The Mr. Bloch referred to in the above dispatch, a CIRCULAR-WEEKLY reporter learned, is a member of the firm of Bloch Bros., Paris, and makes his headquarters in Mexico, where he does a general commission business. Mr. Bloch is known to several dealers in precious stones and opals, to whom he has sold Mexican stones at different times.

A number of dispatches from Queretaro, Mexico, about the syndicate referred to above, appeared in the daily papers during the past week, and the majority of them were filled with misinformation as to the importance of Mexican opals in the jewelry market here. As a matter of fact, investigation showed that Mexican opals play a very small part in the jewelry trade of New York, inasmuch as the bulk of the stones which come from there are without "fire" and only the very best are used by manufacturers. This is partly due to the poor quality of coloring and partly to the fact that the stones are soft and brittle and easily crumble in cutting and chip in setting. Mexican opals are sold almost entirely as mineralogical specimens, and those that are used in jewelry are only of the finest quality and are used, as a rule, in special pieces. None of the members of the opal trade seen had heard anything about the syndicate referred to or knew of anybody who would be likely to be interested therein. According to one dealer, Mr. Bloch has sold more Mexican opals abroad than he has in this country, and those which he sold here to the trade were principally red stones.

### Changes in the Business of Floyd, Rounds & Co.

BOSTON, Mass., Aug. 5.—Mr. Floyd, of Floyd, Rounds & Co., Incorporated, will retire from the concern, it is stated, and Mr. Rounds will continue the business, provided he can obtain an extension on the outstanding obligations. The indebtedness of the house is understood to be about equal to its capital stock, which is given as $10,000. Providence and Attleboro creditors representing about $3,000 are said to have agreed to the extension asked for, which is to be on one year, two year and three year notes. There are few creditors for large amounts here.

Robert D. Saunders has purchased the entire stock of jewelry, etc., of W. Timms & Co., Cleburne, Tex.

### An Old Game Worked Among the "Fly" People of New York's Tenderloin.

An old swindle which has often been worked successfully in the outlying districts of Greater New York, and especially in the vicinity of race tracks, again came to light last week, and strange to say the victims were nearly all bartenders, cigar merchants and other business men in the vicinity of the Tenderloin, on Broadway and Sixth Ave. According to one of the victims, whose story tallies with that of all the others, a well dressed man came into his store and asked for a party, who had gone away some time before. When told this, he appeared to be much perturbed and said that he was in a dilemma and wished to raise some money; having taken some ladies to a restaurant and found he had left his purse at home. He offered as collateral security for $15, $20 or $25 what appeared to be an old fashioned gold English watch, a gold chain and a locket studded with six small diamonds and containing the picture of some prominent man, from whom he said it was a present. The collection appeared to be worth at least $100, and the swindler in nearly every case obtained from $15 to $25 from the party whom he approached. He promised to be back in a short time and redeem the goods. After some time had passed the various people from whom he had obtained the money, started to realize on the collateral and nearly all discovered, about the same time, that they had been buncoed. The articles proved to be fake.


# We Are Now

showing an exceedingly large and well-assorted stock in original lots, at prices to interest large buyers.

## ARNSTEIN BROS. & CO.

*Importers and Cutters of*

# DIAMONDS

NEW YORK, 65 Nassau St. LONDON, 29 Ely Place. AMSTERDAM, 12 Tulp Straat.

# SOCIETY NOTES.

**A Royal Alliance.**

Our SPECIAL O size, 7 jewel Elgin Movement,

**DUCHESS,** fitted in the most dainty cases. These movements arriving daily and several thousand to come.

**On Vacation.**

Our SPECIAL O size, 15 jewel Elgin Movement,

**EMPRESS.** Last season this movement so popular we sold out all we ordered, but we have them coming through soon in large quantities. Orders for them will be filled in rotation as received.

**At Home.**

Our SPECIAL O size Waltham Movements,

**PENELOPE,** 7 jewel;

**PRISCILLA,** 11 jewel. Of these popular movements we were also "cleaned out" for awhile. We can supply them now, but may not have enough to last throughout the season.

**Familiar Faces.**

## Our Special Elgin Movements.

Nos. 413 Hunting and 414 Open Face, 12 size, 7 jewel.
Nos. 415 Hunting and 416 Open Face, 12 size, 15 jewel.
Nos. 417 Hunting and 418 Open Face, 16 size, 7 jewel.
Nos. 407 Hunting and 408 Open Face, Adjusted, 16 size, 17 jewel, double sunk dial.
Nos. 403 Hunting and 404 Open Face, 18 size, 17 jewel, Adjusted, double sunk dial.

**Prominent Late Arrivals.**

## Our Special Elgin Movements.

No. 423 O size, 11 jewel.
Nos. 419 Hunting and 420 Open Face, 16 size, 15 jewel. These SPECIAL MOVEMENTS are richly gold decorated, finely finished, and very attractive.

DEALERS USING THEM FIND THAT IT PAYS.
Our August Price-List Now Ready.

# C. G. ALFORD & CO.,

192 BROADWAY,

NEW YORK.

### Formal Decree in the Phyllis E. Dodge Case Entered.

The formal decree in the action against the jewels seized from Mrs. Phyllis E. Dodge, June 24, 1899, which was tried in June in the United States District Court, as published in these columns at the time, was entered in the United States District Court, Monday. As readers of THE CIRCULAR-WEEKLY will remember, the jury who tried the case brought in a verdict for Mrs. Dodge, but the jewels remained in the possession of the Government pending the final decree in the action. This decree now filed is simply to the effect that the articles are not forfeited to the Government and that the claimant, Mrs. Dodge, has a judgment in her favor. In full it reads:

UNITED STATES DISTRICT COURT,
SOUTHERN DISTRICT OF NEW YORK.

United States of America
vs
1 pearl necklace with charm studded with one ruby and diamonds.
1 pearl and diamond band necklace.
1 ring containing imitation black and white pearl.
1 imitation pearl and diamond ring.
1 ring containing imitation pearl and 2 diamonds.
1 set dress buttons studded with diamonds.
1 scarf ring with turquoise and diamonds.
PHYLLIS E. DODGE, Claimant.

The above named articles having been seized by Geo. R. Bidwell, Collector of Customs of the Port of New York, on the 24th day of June, 1899, and an information praying for a decree for forfeiture having been filed on the 26th day of July, 1899, and a notice of appearance and claim by Phyllis E. Dodge having been filed on the 8th day of August, 1899, and an answer on behalf of said claimant having been duly filed herein on the 29th day of August, 1899, and an amended information having been filed herein on the 9th day of April, 1900, pursuant to an order of the court entered the 28th day of March, 1900, and the issues raised herein having been brought on for trial on the 12th day of June, 1900, before Hon. Addison Brown, United States District Judge, and a jury, and a verdict having been rendered by said jury in favor of Phyllis E. Dodge, claimant, and due deliberation having been had,

It is now hereby ORDERED, ADJUDGED and DECREED that said articles above described are not forfeited to the United States, and that said claimant, Phyllis E. Dodge, have judgment on the issues raised herein in her favor.

(Signed) ADDISON BROWN.

The District Attorney has 60 days in which to appeal from the decision, and it is officially stated that he will do so. The appeal will be especially from some of Judge Brown's rulings on the interpretation of the sections of the statutes at issue in this case and his ruling that intent to defraud the Government must be shown before the jewelry could be declared forfeited.


# American Watches.

## MOVEMENTS,

**Elgin, Waltham and Hamilton.**

## FILLED CASES

In the latest shapes and newest designs in engravings.

## GOLD CASES.

In this line you will find shapes and styles exclusively our own, from the simplest in design to the very highest-class hand engraved.

When you have a prospective customer or wish to select for your stock, let us hear from you.

## HAYDEN W. WHEELER & CO.,

**TWO MAIDEN LANE, N. Y.**

**Telephone, 8 Cortlandt.**

**50 HOLBORN VIADUCT, LONDON, ENGLAND.**


### Medals from Philadelphia Museums to Successful Exhibitors.

PHILADELPHIA, Pa., Aug. 6.—Joseph K. Davison, manufacturing jeweler, 718 Sansom St., has just finished 500 medals of pure silver to be distributed by the officials of the Philadelphia Museums, at the

MEDAL TO SUCCESSFUL EXHIBITORS AT NATIONAL EXPORT EXPOSITION.

recommendation of the Franklin Institute, to those exhibitors at the National Export Exposition whose exhibits attracted so much favorable comment. Among those to get medals will be J. E. Caldwell & Co.

The awards were made last December but the contract for the medals was not given out until much later and then Joseph K. Davison was the successful bidder. The medals weigh two ounces and are of finest oxidized silver, somewhat bigger in size than a $1 piece. On the face is a figure of Benjamin Franklin, excellently stamped in bas-relief. Around the border of the face is the words, "National Export Exposition." On the back is the inscription, "Awarded by the National Export Exposition to ———— in recommendation of the Franklin Institute, Philadelphia, 1899." This inscription is surrounded by a laurel leaf scroll of chaste design. These medals are regarded as being finely executed.

Robert D. Saunders has purchased the entire stock of jewelry, etc., of W. Timms & Co., Cleburne, Tex.

### Assignees to Wind Up the Worcester Optical Co.

WORCESTER, Mass., Aug. 4.—The business of the Worcester Optical Co., 326 Chandler St., is to be wound up by assignees. At a meeting of the directors of the company, Thursday night, in the State Mutual building, A. C. Munroe and Charles A. Chase were elected assignees to settle the affairs of the company. Mr. Munroe is a prominent insurance man and stockholder in the company, and Mr. Chase is treasurer of the Worcester County Institutions for Savings.

Constable A. F. Richardson, Thursday, attached the company's plant on Chandler St. for $300 at the instance of Charles Haggerty, of Webster, counsel for the Bay State Box Printing Co., and a keeper was placed in charge of the plant. The writ is returnable in the District Court in Webster, Aug. 25. In addition to this attachment two suits for $1,000 each were begun Thursday against the company by certain of the creditors, one being Edwin C. Harrington, with damages laid at $1,000, the writ being served by Deputy Sheriff James Hunt, Friday, and the second suit is brought by Charles A. Merrill, both being actions of contract and both writs being returnable in Central District Court, in Worcester, Aug. 18.

F. W. Simmonds, formerly superintendent of the plant, has accepted a position with the Harrington-Richardson Arms Co.

### The Petition for Receiver for the Baltimore Sterling Silver Co.

BALTIMORE, Md., Aug. 2.—The Baltimore Sterling Silver Co. and Charles C. Steiff, the manager, have filed in the Circuit Court their joint answer to the exceptions of Frederick Bucher to their answer to Mr. Bucher's bill of complaint.

Mr. Bucher, president of the company, applied for a receiver for the company. He excepted to the answer upon the ground that it does not fully disclose the assets and expenditures of the company. In the answer to the exceptions they are characterized as frivolous. It is stated that the books, records and accounts of the company have been offered to Mr. Bucher for his inspection with leave to make copies of them. Mr. Bucher's bill of complaint, it is alleged, is not in the nature of a bill of discovery, and he is not entitled to have it replied to as such. The Court is asked to overrule the exceptions and require Mr. Bucher to join issue upon the answer in order that testimony may be taken and the company and Mr. Steiff may not be further delayed and injured in the matter.

### Jewelers' Gold Bars Withdrawn and Exchanged.

*Week ended Aug. 4, 1900.*

The U. S. Assay Office report:

| | |
|---|---|
| Gold bars exchanged for gold coin | $143,649.11 |
| Gold bars paid depositors | 44,376.74 |
| Total | $188,025.85 |

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

| | |
|---|---|
| July 30 | $47,837 |
| " 31 | 5,534 |
| Aug. 1 | 20,705 |
| " 2 | 52,921 |
| " 3 | 16,647 |
| " 4 | |
| Total | $143,644 |

**VISITING BUYERS** are cordially invited to inspect our wares, as displayed at our New York Salesroom,

41 UNION SQUARE.

STERLING 925 FINE

**Jno. W. Reddall & Co.,**

TRADE-MARK.

THIS TRADE-MARK REPRESENTS:
STERLING SILVER ONLY.
WARES WELL PROPORTIONED IN WEIGHT AND OUTLINE.
PRODUCTS OF SKILLED SILVERSMITHS.
UNIFORMLY HIGH FINISH.
PRICES CONSISTENT WITH YOUR PROFIT AND OURS.
PROMPT AND COURTEOUS SERVICE.

**J. B. & S. M. KNOWLES CO.,**
91 SABIN STREET,
PROVIDENCE, R. I.
ESTABLISHED 1852. INCORPORATED 1891.

**Dominick & Haff,**
MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY,
860 Broadway,
UNION SQUARE. NEW YORK.

**SCHULZ & RUDOLPH,**
....Importers and Cutters of....
..DIAMONDS.. ....AND OTHER.... PRECIOUS STONES.
SOLE AGENTS FOR THE CELEBRATED
JULES JÜRGENSEN COPENHAGEN, WATCHES AND CHRONOMETERS.
28 John and 65 Nassau St., New York.

### Death of George Asa Dean.

ATTLEBORO, Mass., Aug. 5.—George Asa Dean, one of Attleboro's oldest and most respected citizens and one of its pioneer manufacturing jewelers, died very suddenly, Friday morning at 11 o'clock.

THE LATE GEORGE A. DEAN.

Up to an hour before his death he was feeling in the best of health. During the forenoon, while Mr. Dean was at his office, he complained of an attack of indigestion. Finally he decided to see a physician and rode up street on his bicycle. Not finding his physician, he went into a drug store and there obtained something which relieved him for the time being. Afterwards he rode home on his wheel, contrary to the advice of his friends, who wished him to take a carriage. Just as he reached his door he was taken with violent pains and died before any doctor could get to him, in the presence of his wife. The doctor, who was called, says that his death was caused by the gas in his stomach pressing on his heart and stopping its action, and also says that Mr. Dean's bicycle ride home was largely responsible for this state of affairs. Mrs. Dean, who is in delicate health, was almost prostrated by the shock of his sudden death.

George Asa Dean was born in Attleboro, May 2, 1835, being the son of Asa Dean and Lucy, daughter of Nathaniel Read. He was one of three children and was up to his death the only surviving member of his family. His early education was obtained in the public schools of his native town. In 1853 he entered the employ of Thompson & Haywood, manufacturing jewelers, of this town. In 1856 he decided to branch out for himself, and in company with A. M. Everett, R. Bliss, S. L. Morse and E. S. Capron, formed a partnership under the firm name of Everett, Dean & Co. This firm manufactured a general line of jewelry until 1858, when their shop was totally destroyed by fire. That same year Messrs. Morse and Capron sold out their interests in the business and B. B. Day came into the firm the following year. The firm name was then changed to Everett, Day & Co. In 1860 the firm became Day, Bliss & Dean, and on the following year Mr. Dean bought out the interests of his partners and has since conducted the business alone under the name of G. A. Dean & Co. His factory is located on Railroad Ave. For 40 years this firm have made a specialty of bracelets and chains, and their goods have been sold in every city in the country.

In 1857 Mr. Dean was married to Bessie, daughter of Captain French Richardson, of Attleboro, who has survived him. No children have blessed their union. Mr. Dean has always been called one of the conservative men of the town and one of its mainstays. He has taken a prominent part in all the public business of the town, and has served it faithfully in many capacities. He was elected to the Legislature in 1877 and served for one term. He was a keen business man, and whatever he did, he did well. For many years he served as treasurer and water commissioner of Attleboro, and the town had no more faithful servant. He was a director of the First National bank and of the Attleboro Savings & Loan Association, president of the Attleboro Savings bank, president of the Attleboro Gas Co., and vice-president of the Attleboro Mutual Insurance Co. He has taken an active interest in school and church matters, and he has been for long a member of the Second Congregational church. A quiet man, his voice was seldom raised in de-

HOW OUR SALESMEN ARE RECEIVED BY THE TRADE.

# Our Springs and the Cases

IN WHICH THEY ARE USED.

837
0 Size.

6112
6 Size.

4527
12 Size.

6343
16 Size.

## CATCH SPRINGS.

The springs illustrated on this page represent the exact size and thickness of springs used in all 0, 6, 12 and 16 size gold cases known as the Brooklyn cases.

It is a fact that these patent springs are the lightest, thinnest, and the most durable watch case springs used in gold cases of any make.

If you have a case of any other make in stock and you wish to verify our statements, if you will take out the springs of both cases and then compare the cases you will find we are correct.

## LIFT SPRINGS.

WARRANTED
→14K←
U.S. ASSAY
BWCCO

When you buy 14k. cases, remember that the B. W. C. Co. cases have less base metal than any other brand of gold cases, and represent a greater proportion of 14k. gold than does the weight of any other case.

We will send on request a sample of these springs to any retail jeweler, free of charge.

**Joseph Fahys & Co.,**

**Fahys Building, New York.**

# Hand-Carved Leather Goods.

SEND FOR NEW CATALOGUE.

## J. J. COHN,

MANUFACTURER OF LEATHER GOODS

AND IMPORTER OF EBONY AND ROSEWOOD TOILET ARTICLES,

35 MAIDEN LANE, - - NEW YORK.

CHICAGO SALESROOM, 131 WABASH AVE.

---

ESTABLISHED 1879.

FOR THE JEWELRY TRADE.

*Louis W. Hraba*

*Manufacturer of*

*Artistic Leather Goods.*

*29 East 19 St. New York.*

---

# FRESH WATER PEARLS

**BOUGHT AND SOLD.**

Also PEARLS POLISHED

and all possible improvements made. Pearls damaged by setting restored.

JOHN HAACK, Room 53, 11 John St., New York.

Office Hours: 1 to 3.

---

# LEO GOLDSMITH,

IMPORTER OF

DIAMONDS and PRECIOUS STONES,

65 Nassau St., ROOM 47, New York.

TELEPHONE, 4115 CORTLANDT.

Diamonds, Rubies, Sapphires, Emeralds, Opals, Turquoises, Olivines, Pearls, Etc.

---

# C.P.Goldsmith & Co.,

33 GOLD STREET,

NEW YORK.

## HAND-CARVED RINGS.

These rings are made to fit any size diamond.

No. 3347.

**Watch our ads. We illustrate different rings every week.**

These are **Genuine Hand-Carved Rings** and are all carefully made and finished.

Our line of Hand-Carved Goods consists not only of Rings, but of Brooches, Fobs, Animal Charms, Scarf Pins and Cuff Buttons in new and unique designs.

Our regular line of

**Diamond-Mounted**

**Rings,**

**Pendants,**

**Brooches,**

**Cuff Buttons,**

**Etc.,**

is now being shown to the trade.

Every jeweler should have our goods represented in his stock.

---

## C. P. Goldsmith & Co.,

33 Gold St., New York.

bate, but his quiet influence was always felt and appreciated in every undertaking with which he was connected. Mr. Dean was a man of large property and owned much valuable real estate in this section. His old residence on South Main St. is one of the finest in Attleboro.

There has been considerable speculation as to what will become of his large jewelry business, as Mr. Dean left no children or near relatives except his wife. Coming so soon after the deaths of James Horton and James Sturdy, the death of Mr. Dean has cast a gloom over the whole place. These men were three of Attleboro's pioneers: three men than whom no one has ever done more to place Attleboro where she now stands in the trade.

On Monday afternoon a meeting of the trustees of the Attleboro Savings Bank will be held and suitable resolutions on the death of Mr. Dean will be drawn up. The funeral services are to be held Tuesday afternoon at 2 o'clock from his late residence. Rev. Wilson S. Fritch, pastor of the Second Congregational church, Attleboro, will officiate.

ATTLEBORO, Mass., Aug. 6.—At a meeting of the board of directors of the First National Bank of Attleboro, this afternoon, the following resolutions were drawn up on the death of George A. Dean, a member of the board of directors:

Whereas, In the wisdom of the Almighty, we are again called to part with one of our associates, through the death of George A. Dean; and, whereas, we desire to give expression to our appreciation of the loss of one, who, as one of the original members of this board and for twenty years its clerk, gave faithful and conscientious service at all times. Therefore, be it

Resolved, That in the death of George A. Dean we have lost not only a faithful associate but an agreeable companion, careful and considerate of the duties entrusted to his care. Courteous, pleasant and kind to all he had the confidence and esteem not only of his associates on the board, but of all with whom his duties brought him in contact.

Resolved, That these resolutions be spread upon the records of the bank and a copy be sent to the family of our late associate and a copy be sent to the press for publication.

The following set of resolutions were drawn up to-day at a meeting of the board of trustees of the Attleboro Savings Bank on account of the death of their president, George A. Dean:

Again we have to pay, as we have done in the past, a fitting tribute, well earned and gratefully bestowed. The death of George Asa Dean, the president of this bank, on Saturday, Aug. 4, 1900, called from us the sincere expression of our thoughts.

We believed Mr. Dean, as an officer of this bank, dating from Jan. 1, 1877, when he was elected a member of our corporation, thoroughly earning his advancement, which his strong personality, his unflinching integrity, and his excellent business judgment, carried him, as a member of our corporation the date named, as a trustee from Jan. 7, 1878, as a member of our investigating board, March 27, 1882, as a vice-president from Jan. 3, 1887, till June 25, 1900, when he was elected president, he has done his whole duty, and we desire to place upon record an evidence of this fact.

Therefore, it is resolved, that we place upon the records of this bank, as the sentiment of the trustees, the expression that in the death of Mr. Dean the bank has lost an officer whom we respected, a counsellor whom we respected and a friend whom we loved.

Resolved, That a copy of these resolutions shall be sent to the family of our late president.

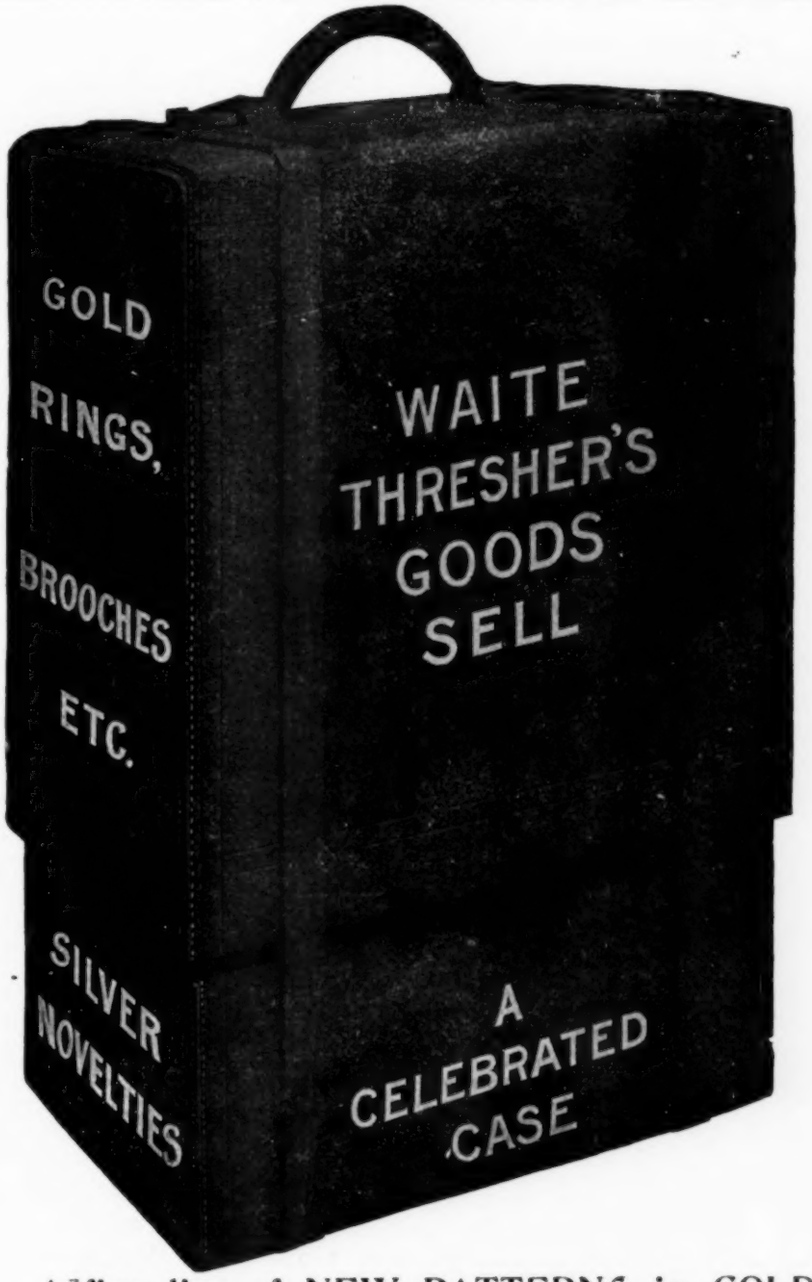
FUNERAL OF MR. DEAN.

ATTLEBORO, Mass., Aug. 7.—The funeral of Mr. Dean was held this afternoon from residence on S. Main St., Rev. W. S. Fritch, of the Second Congregational church, officiating. The floral tributes were very beautiful and included remembrances from business men in Attleboro, Boston and Providence. The bearers were all prominent business men and were L. Z. Carpenter, A. R. Crosby, Charles E. Bliss, Arthur E. Codding, J. Lyman Sweet, Geo. W. Cheever, Joseph M. Bates, Clarence L. Watson, Albert A. Bushee, James E. Blake, Mace B. Short, Everett S. Horton, Everett S. Capron and Albert W. Sturdy. The interment was at Woodlawn.

**Attempt at Incendiarism in Porter & Dyson's Jewelry Factory Building.**

NEW BRITAIN, Conn., Aug. 1.—An attempt was made Sunday night to burn the building on Main St. in which Porter & Dyson's jewelry shop is located. The fire was started and was seen by Edward Riecker, who secured assistance and extinguished it.

It was found that a hole had been bored through the floor in one part of the building, the opening filled with cotton, a quantity of excelsior and rubbish were liberally sprinkled with kerosene oil and the match applied.




**A fine line of NEW PATTERNS in GOLD RINGS, BROOCHES and THIMBLES.**

**No. 7 Maiden Lane, New York.**

## Canada Notes.

Levi W. Hodgkins, Sarnia, Ont., has assigned to Marshall Sanders.

Wm. Gossell, jeweler, Neepawa, Man., has given a chattel mortgage for $1,500 to J. S. Allan.

A. M. Moore, jeweler, Harriston, Ont., has given a chattel mortgage to J. Meiklejohn for $1,026.

P. G. Dant, optician, Vancouver, has given a chattel mortgage to Trene M. Mason for $230.

A. P. Symons, formerly in business at Neepawa, Man., is opening a jewelry store at Thessalon, Ont.

Wm. B. Oatt, jeweler, Owen Sound, Ont., has given a chattel mortgage to Telford & Co. for $75.

Henry Birks & Sons, Montreal, have obtained judgment against John P. Whelan, Jr., for $146.

Catharine Aarons, jeweler, Toronto, has given a chattel mortgage for $881 to A. Kleiser; a renewal.

Cameron & Hazleton, Killaloe Station, Ont., have dissolved, and the business will be continued by Mr. Cameron.

A. R. Harmon was in Toronto, last week, looking after the interests of the American Waltham Watch Co.

The silver trowel used in laying the corner stone of the church of St. Louis de Gonzaque was made by R. Hemsley, Montreal.

Out-of-town jewelers in Toronto last week included A. Wilson, Havelock; G. S. Edmunds, Alliston; J. E. Turner, Hespeler; W. H. Hopper, Cobourg; J. E. Wilmot, Ottawa; R. F. Dale, Harriston; A. M. Woolnough, Niagara Falls.

A meeting of the creditors of the Toronto Cash Coupon Co. was held on the 2d inst. at the office of the assignees, Jenkins & Hardy, Toronto, when a statement of assets and liabilities was presented. The liabilities amount to $482.34, of which $375 is due to stamp holders; assets only $94.57.

At the Toronto Police Court, on the 1st inst., Michael Duggan was charged with stealing a gold chain from the jewelry store of Phillips & Co., Queen St. He was seen in the store just before the disappearance of the chain was noted. A young colored boy testified to having purchased the chain for 25 cents from a friend of Duggan's in the latter's presence. The prisoner was sent to jail for 30 days.

The diamond swallowed by Albert Werner, at the jewelry establishment of J. J. Zock & Co., Toronto, valued at $160, has been recovered. Werner was sent to the General Hospital and subjected to a course of treatment which proved successful in restoring the gem after it had been in Werner's interior for about two weeks. The stone is on view in the window of E. Scheuer, jeweler, where it attracts many of the curious.

The J. E. Ellis Co., Toronto, who make a specialty of athletic trophies, have just filled a large and important order for the challenge cups and shields to be presented as prizes by the American Canoe Association, the contest for which commenced on the 4th inst. at Beaumaris Muskoka, lasting for two weeks. The number of American entries is very large. The shields are of an entirely new and handsome design, displaying the burgee of the A. C. A. upon a circle of rope in silver and gold, mounted on an oak plaque with the word "Muskoka" in rustic letters. A bronze shield trophy presented by McCaskill, Dougall & Co., Montreal, is a unique piece of workmanship, being entirely of bronze mounted on a leather plaque. The centerpiece shows a war canoe contest reproduced by photography on a dull copper ground with beautiful effect. The American coat of arms is displayed on one corner and the Dominion crest on the other, both surmounted by the emblem of the American Canoe Association. The windows of the same firm also display the miscellaneous prizes and trophies of the Muskoka Lakes associations for their contests in aquatic sports commencing on the 6th inst., including a special line of miniature bronze shields.

## Newark.

Fred T. Long, the eastern representative of Allsopp Bros., has been admitted into the firm, the style of which remains the same.

Supreme Court Clerk William Riker, of Riker Bros., and treasurer of the State Republican Committee, returned from his outing at the Thousand Islands, July 31.


# NOTICE.

**The attention of the trade is respectfully called to the following decree granted by the Honorable George Gray, United States Circuit Judge, April 6, 1900, relating to our PATENT FOR SILVER DEPOSIT WARE:**

1. That the complainant is the sole and exclusive owner of the Letters Patent No. 472,230, granted April 5, 1892, . . . for an improved process for decorating glass; . . . that the complainant is also the owner of the *entire right to recover damages and profits from all infringers* of said Letters Patent; that said Letters Patent are GOOD AND VALID, and that the defendant has infringed upon said Letters Patent. . . .

2. And it is further ordered, adjudged and decreed that a *perpetual injunction* be issued against the defendant . . . from either directly or indirectly infringing the said Letters Patent, and from practicing the process thereof, and from making, using or selling infringing article or articles, or any article or articles like or similar to those which the said defendant has heretofore made and sold in infringement of said Letters Patent No. 472,230.

3. And it is further ordered, adjudged and decreed that the complainant recover of the defendant *the profits* . . . which he has received or made . . . , together with *the damages* sustained by the complainant by reason of said infringement.

4. And it is further ordered, adjudged and decreed that this case be referred to . . . , a Master of this Court, to ascertain and take and report an account of the said profits, . . . and also the amount of damages sustained by said complainant from said infringement. . . .

5. And it is further ordered, adjudged and decreed that the *complainant recover* of the defendant *the costs of this suit* to be taxed.

**It has recently come to our notice that certain firms are infringing upon this patent, and we have, therefore, instituted suits against them. We beg to notify the trade to desist from handling any of the spurious goods, as it is our intention to proceed against all infringers.**

**54 Maiden Lane.** **ALVIN MFG. CO.**

## Boston.

Mrs. Nelson H. Brown is taking a few weeks' vacation in Maine.

M. N. Smith, of Smith, Patterson & Co., is at Mt. Pleasant on a brief vacation.

George E. Fletcher, with A. T. Morrill & Co., has gone to Effingham, N. H., for an outing.

Charles Davidson, of the Thomas Long Co., is in Paris, combining business and pleasure.

W. H. Dolan, Forest Hills district, has started a new jewelry store at 14 Hyde Park Ave.

Alfred Dunden, formerly head engraver for Smith, Patterson & Co., died last week after an extended illness.

The Fensmere Jewelry Co. are a new house in the retail trade, recently started on Massachusetts Ave., near the Back Bay fens.

The meeting of the American Association of Opticians, at Detroit, will probably be attended by several members of the New England Association of Opticians, who are forming a party to go from Boston together next week.

Maurice L. Powers, of Powers & Mayer, was here from New York last week. Mr. Powers has lately returned from a European honeymoon trip, and was accompanied by his wife, who will go west with him from this section.

The E. Howard Clock Co. have put up a fine two-dial bracket clock in front of their new quarters on the second floor of the Marlboro building, the support being the figure of a griffin carrying a large watch, the hands thereon being controlled by the same movement that regulates the time for the clock faces.

Buyers in town the past week included: Col. Charles H. Osgood, of H. A. Osgood & Son, Lewiston, Me.; Mr. Webb, of H. J. Webb & Co., Springfield, Mass.; H. A. Stone, Ayer, Mass.; M. J. McLeod, Moose Jaw, N. W. T.; Mr. Temple, of Temple & Farrington Co., Manchester, N. H.; G. H. Wood, Lowell.

## Baltimore.

Louis B. Maas, vice-president of James R. Armiger & Co., is spending his vacation in Virginia fishing.

Henry C. Kirk, Jr., and family are visiting Mr. Kirk's sister, Mrs. William T. Walters McCoy, at Atlantic City.

John N. H. Menger is with his family in the mountains of Virginia. Mr. Menger will return to his business in about two weeks.

S. Leo Gammie, with Samuel Kirk & Son Co., has just returned from a visit to New York and Atlantic City. Mr. Gammie is an expert oarsman and swimmer, a golf player and leader of germans.

Henry C. Kirk, president of the Samuel Kirk & Son Co., accompanied by his daughter and sister-in-law, is on a pleasure trip through north England. They will visit the Paris Exposition and return home in the Fall.

Wm. H. Hennegan, of the Hennegan, Bates Co., left the latter part of last month for a trip through Ireland and


THE LADY RACINE

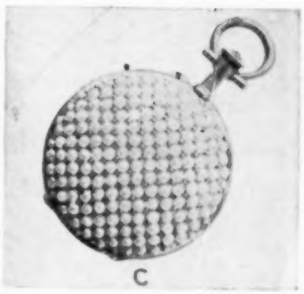
IS THE

Best Chatelaine Watch.

10 Line, 11 Line, 12 Line.

NICKEL, STEEL, SILVER.

Enameled on Silver, Gold and Gold-Filled Cases.




Also richly decorated and stone set cases.

In new and tasty designs. | GUARANTEED RELIABLE TIMEKEEPERS. | Can be ordered from all Reliable Jobbers.

Silver-Plated ..Ware..

bearing this trade-mark ◂S▸ is guaranteed to **wear**, to be of high quality and workmanship.

Our "X" quality is better than triple plate.

To Jewelers:

We will furnish an electrotype of this cut to a dealer in every town who handles our goods and who wishes to advertise the same in his local paper.

We leave the entire space on this side of cut blank for your own use. Smaller cuts if desired.

SMITHS' PATENT NICKEL SILVER STEEL EDGE KNIFE.

ADVANTAGES INSTANTLY RECOGNIZED.

A Silver-plated Table Knife that **never** shows black edges, made of **solid nickel silver** with a thin strip of finest quality steel, always sharp, scientifically tempered, inserted within centre of blade, the entire length at bottom; no pitting, no scaling, no resharpening, always sightly and **wears a lifetime. COST** of solid handle knives no more than table spoons.

E. H. H. SMITH,

38 MURRAY STREET, - - NEW YORK.

Scotland. He will visit Carlsbad and the Exposition and return home about Oct. 15.

A. Blum, optician, has been adjudicated bankrupt. His liabilities are placed at $2,656.84 and assets at $605.

Hennegan, Bates Co. say that business with them this Summer has been as satisfactory as it has been for years. They are making additional room for fancy and art goods and are putting in several new wall side cases.

The handsome silver cup recently presented by Mrs. Nelson Perin to the Misquomicut Club, of Watch Hill, R. I., to be awarded to the winner of a handicap golf match, was made by Jacobi & Jenkins, this city. The cup, with the exception of a wreath of thistles chased around the bottom, is of plain silver. Including the base, its height is 24 inches. It weighs 40 ounces.

Dake, Ekengren & Dake, Olathe, Kan., have given a chattel mortgage on a safe amounting to $90.

John C. Freeman, optician, 390 Main St., Worcester, Mass., and wife have returned from a three months' visit in Europe. They left Worcester April 25, visiting Germany and Austria, saw the Passion Play and saw the Pope in Rome. They went to Switzerland and Paris, where they saw the Exposition and then attended the Henley regatta, Mrs. Freeman being the sister of Edward Hanlon Ten Eyck, the champion amateur oarsman of the world, who won the diamond sculls at Henley several years ago, when but 18 years old.

## Providence.

Charles Briggs, of J. Briggs & Sons Co., is summering at Narragansett Pier.

The plant of Joseph E. Crook & Co., 12 Beverly St., was sold at auction, Saturday.

Illness has confined J. P. Carpenter, of Ford & Carpenter, to his house for some days recently.

Howard D. Wilcox, of D. Wilcox & Co., and family are stopping at Quonocontaug for the season.

H. T. Daughaday is fishing at Vassalboro, Me. He was formerly of the firm of Ryder & Daughaday.

G. W. Hutchison, of Hutchison & Huestis, is stopping at Saunderstown for the Summer, with his family.

Arthur D. Ayers is bookkeeper for the Attleboro Forge Co., Page St. He was formerly with H. Blundell & Co.

A third son was born to Mr. and Mrs. George W. Dover last Saturday. Mr. Dover is receiving congratulations from his numerous friends.

Englehart C. Ostby, president, and Nathan B. Barton, treasurer, of the Ostby & Barton Co., are cruising in the vicinity of Block Island. They are also pursuing the members of the finny tribe.

Base-ball continues to be a matter of paramount interest among the workers in the jewelry shops in this city. Business is quiet and there is no difficulty in the men finding sufficient time for practice. As a result most of the games played Saturday between the jewelry teams were almost of a semi-professional character as regards the skill displayed. One of the closest and most exciting contests was fought out at Adelaide Park between the teams representing P. & A. Linton and the R. L. Griffith & Son Co. The Lintons practically won the game in the fourth inning, when by a combination of luck and hard hitting they gathered in six runs. They were not allowed to score a single tally after that and the Griffiths came within one of winning in the ninth, the final score being 9 to 8 in favor of the Lintons. The game between the teams from the shops of the Waite, Thresher Co. and William Smith & Co. was all one way, the Waite, Thresher nine winning by the score of 33 to 8. A nine composed of men employed as polishers by the Ostby & Barton Co. beat a team of stone setters from the same shop 10 to 6. This game was well contested and interesting all the way through, the score being tied twice during the game. In the game between the Providence Optical Co. and Foster & Bailey teams, also, the score was tied in the seventh and ninth innings and an extra inning had to be played before the Providence Optical Co.'s team succeeded in coming out of the fray victorious. A disagreement that threatened at one time to develop into a small riot was the result of the game between the nine representing the jewelry shop of M. F. Williams and a team from Blanding & Blanding, wholesale druggists. The official scorer seems to have disappeared, but according to one of the spectators the score stood at the finish at 30 to 24 in the jewelers' favor.

Bruhl Bros. are now located in their new office in the new Wilcox building,


# Announcement No. 2.

Visiting jewelers are cordially invited to call at our showrooms, Fifteenth Street, between Broadway and Fifth Avenue, where the first assortments of our new lines for the Fall of 1900 are already exhibited. Additions are being made constantly.

**Note:** Our new lines are by far the most attractive and most desirable we have yet produced. They will prove an additional stimulant to the jewelers' Fall business, which, to judge from present indications, will be heavy.

TRADE MARK

*"Watch Our Ads."*

**The Mauser Mfg. Co.,** Silversmiths...

15th Street, between Broadway and 5th Ave., New York.

Downtown Office: 9, 11 & 13 Maiden Lane.

corner of Washington and Aborn Sts. They were formerly located on Weybosset St., in the Hodges building.

H. H. White, J. W. Henry & Co., and John Williams, manufacturing jewelers, have removed to Conduit St., in the same building with J. L. Crandall & Co. They were formerly at 43 Sabin St.

Wm. O. Sheldon is the new agent for the Staniar & Laffey Wire Co., Harrison, N. J. He will carry a complete line of wire which will be an accommodation to the firms of Attleboro, North Attleboro and Providence.

## The Attleboros.

Egbert A. Rhodes, of Rhodes Brothers and the Novelty Mfg. Co., started Friday for a business trip to Chicago.

Charles E. Bliss and son, Ernest M. Bliss, of Bliss Bros., have returned from a month's outing in Nova Scotia.

Gardiner & Steinhauer, Plainville, have gone into voluntary bankruptcy, and their entire plant is to be sold at auction.

The power in the Draper building, North Attleboro, was shut down for one week while a new boiler was being put in.

Oscar Briggs, senior member of Briggs & Goff, has returned to his New York office after spending a couple of weeks in town.

Foreign jewelry buyers have been visiting town this Summer with singular regularity. Last week Samuel Lees, of Donnell & Co., Uruguay and the Argentine Republic, visited many of the local houses. A. L. Berkiwitz, of Boston, was in town.

Last week Constable John H. Nerney, of Attleboro, was presented with a handsome gold watch by the firms occupying the Bullock building on School St. The firms are J. C. Cummings & Co., the Attleboro Mfg. Co., W. H. Wilmarth & Co. and C. A. Marsh & Co.

The F. B. Rogers Silver Co., Taunton, L. B. West, treasurer, have filed their annual statement with the Secretary of State, at Boston. The annual meeting was held June 27, and the certificate was filed July 25, 1900. Cash and debts rec., $12,400; profit and loss, $49,875; capital stock, $50,000.

The report has been current about Attleboro that another attempt was to be made to establish a jewelers' union in this section to affiliate with the International Jewelers' Union, recently established in New York. As far as can be learned such an attempt would meet with no better success at this time than did the one several months ago.

In answer to a question from your correspondent in regard to the effect of the Chinese war on the export trade to that country, a prominent jeweler said last week that it had had but little effect as yet. There are only two firms in the Attleboros who deal direct with China. Most of the jewelry sent there is through the New York jobbing and export houses. As to the Philippines, C. M. Robbins, of this town, is still shipping large orders to Manila.

The factory of the late Oscar M. Draper started up again Monday morning in charge of Owen B. Bestor, who for the past 25 years has been bookkeeper for O. M. Draper & Co. He has been placed in charge of the business by the Probate Court until the estate has been settled. Mr. Draper left a will with a clause providing that the business should be continued after his death and managed by O. B. Bestor, Dr. E. E. Hale, and Mrs. Anne Hale, his daughter, as administrators. George W. Cheever, George K. Webster, and Charles Day, of North Attleboro, have been appointed appraisers of the estate.

The Attleboro Steam & Electric Co., who supply power to most of the large shops in town, passed into the hands of a number of Attleboro's representative business men last week. The following officers have been elected: Joseph M. Bates, of Bates & Bacon, president; Edward A. Sweeney, treasurer of W. H. Wilmarth & Co., secretary and treasurer; directors, Joseph M. Bates; Edward A. Sweeney; Clarence L. Watson, of Watson, Newell & Co.; J. Lyman Sweet, of R. F. Simmons Co.; Charles H. Tappan, of the D. F. Briggs Co.; Charles P. Keeler, of McRae & Keeler, and Lucius Z. Carpenter. Associated with these men in the new company are Everett S. Horton, of the Horton-Angell Co.; R. M. Horton; A. A. McRae, of McRae & Keeler; George H. Snell, Stephen A. Briggs, Walter E. Hayward and Wm. Tappan, the last of the D. F. Briggs Co.

### Mansfield, O., Probably Will Get a Watch Movement Factory.

MANSFIELD, O., Aug. 4.—This city is likely to be selected for the location of the new watch movement factory which O. E. Bell is seeking to have consolidated with the Bell Watch Case Co. factory here. Mr. Bell presented the matter to the Chamber of Commerce, at a meeting held at Bell Heights, Wednesday evening, and the members think very favorably of his proposition. Enough land has been asked for homes for the employes of the factory, which will be located near the case factory now ready to begin operations. Mr. Bell has recently been east and made arrangements with a company to move their factory to this State, and, if possible, work in conjunction with the case factory here.

C. I. Lee, Kansas City, Kan., has sold real estate valued at $500.

Mr. Butler, of Butler & Miller, Indianola, Ia., has sold real estate valued at $300.

C. J. Skinner has removed his stock from Sioux Falls, S. D., to Parkston, S. D.


A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

The FLETCHER (Aluminum) WATCH CASE PROTECTOR,

the neatest, lightest and best-fitting case protector on the market.

PATENTS PENDING.

Your jobber has them. $1.50 per doz.

Fletcher Mfg. Co.,

SPRINGFIELD, MASS.

Manufacturing Jewelers' and Engravers' SCHOOL.

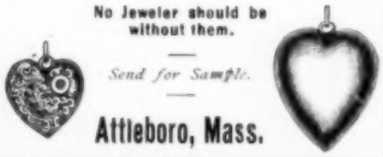
The demand for Manufacturing Jewelers and Engravers is so great that we have opened a first-class school for JEWELERS and ENGRAVERS ONLY. *We guarantee every student a first-class position at the end of a one-year term.*

For information, address,

S. W. ECKLEY, Principal,

*921 SOUTH ADAMS STREET, PEORIA, ILL.*

IMPORTERS OF
**Silver, China, Glass, Bronze, Leather and English Carved Oak.**
**LE BOUTILLIER & CO.**
18 East 17th St., New York.

**E. F. BLACKINTON & CO.,**
MAKERS OF
Sterling Silver Novelties,
Manicure Sets, Pen Holders, Bracelets, Bangle Hearts, etc.
No Jeweler should be without them.
*Send for Sample.*

Attleboro, Mass.

R. A. HEILAND,
**Watch-Jewel Mounting,**
13 West Chestnut St., P. O. Box 178,
(4th Floor Reisner Bldg.) LANCASTER, PA.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

## Philadelphia.

Wm. Linker, of Davis & Galt, is away on his vacation.

Philip and Jacob Muhr are spending the Summer at Atlantic City.

J. F. Neill, optician, 727 Sansom St., is at Ocean City for the Summer.

Edgar Righter, of B. F. Williams Co., is spending his vacation at Atlantic City.

The next meeting of the board of governors of the Jewelers' Club will be held Aug. 14.

Henry J. Hood has returned from the shore and has reopened his country place at Ardmore.

Morris Earle, of Williams, Brown & Earle, is spending his vacation on a long yachting cruise.

Wm. H. Long, of J. E. Caldwell & Co., is making a business trip through the eastern markets.

A. G. Lee, head of Wanamaker's watch department, went to Atlantic City, Tuesday, for three weeks.

James H. Kelly, of Bailey, Banks & Biddle Co., is spending three weeks visiting the eastern coast resorts.

Charles F. Schertzinger, head of H. Muhr's Sons' watch department, is summering in the mountains.

Ed. Reisner, of L. C. Reisner & Co., sails next week for a four months' tour of Europe for pleasure solely.

Mr. and Mrs. John Simons and Miss Helen Simons will spend the month of August on the coast of Maine.

Seeking the restoration of his health, A. F. Rublack, manufacturing jeweler, 719 Sansom St., has sailed for Europe.

L. P. White and Wm. G. Earle, who recently returned from abroad, are at Atlantic City for the rest of the Summer.

It is rumored that some local optical firms are involved in the failure of Augustus Blum & Co., 42 W. Lexington St., Baltimore.

S. Rosenblatt, 2605 Germantown Ave., is making an extended pleasure trip through the New England cities and coast resorts.

Josiah Wetzell, retail jeweler, Williamstown, N. J., made a 35 mile trip into town, Friday, on his bicycle to make purchases for the Fall trade.

E. A. Brown, of McIntire, Magee & Brown, has returned from a pleasant trip to Southbridge, Mass., Bath, Me., and other eastern resorts.

The regular monthly meeting of the Philadelphia branch of the Jewelers' League, which was to have been held last Tuesday, was postponed.

James Riley, of J. E. Caldwell & Co., is spending some time at Paxinosa Inn, Easton. He will later go to Newport, and thence to Atlantic City.

Fifty-four real old fashioned grandfathers' clocks have been brought over from England for sale in this country by John Lee, 3018 Germantown Ave.

Charles B. Lynch, who is a prominent and active member of the Knights of Columbus, attended the convention of that order at Atlantic City last week.

Mrs. Frank Schenuit, wife of the retail jeweler at 2631 Germantown Ave., who trades under the name of H. Gerlach & Co., is expected back from abroad soon.

At Dover, Del., on Friday, the Thompson Mfg. Co., of New York, were incorporated, to manufacture all kinds of glass ware. The company are capitalized at $200,000.

Although over a week has elapsed, the tray of diamonds stolen from the jewelry store of Wm. G. Earle, 13 N. 9th St., is still missing and the identity of the thieves still unknown.

Manufacturers of optical and scientific instruments throughout the east have figured on bids to equip the laboratory and astronomical observatory of the Boys' New High School. Twenty-two Leitz 11D microscopes and Queen's philosophical apparatus are required. Bids were to be opened Aug. 7.

A particularly jolly party of jewelers at the famous Holly Tree Inn at Townsend's Inlet, N. J., broke up Saturday. The party comprised Harry Hosbach, with Thos. G. Brown & Sons, New York; George Long, of J. E. Caldwell & Co.;

IF you will call and see the thousands of Cases, Movements, Watches complete—all kinds, grades, sizes, etc.—we have ready for the Fall business, it will not take you long to decide that it's no use "lookin'" any further. If you can't call, write us; your orders will be filled just as well as though you called. As long as you know about what you can use this Fall, might as well order from us **now** so as to avoid disappointment later on.

| | NET PRICES. |
|---|---|
| Nickel Watches, Gentlemen's Size, - | $1.25 up |
| Silver Chatelaine Watches, - - | 2.75 " |
| Ladies' Gold-Filled Watches, 10-yr. cases, | 5.50 " |
| " " " " 20 " " | 7.00 " |
| " " " " 25 " " with 7 Jewel Waltham or Elgin, | 9.50 " |
| Solid 14k. Ladies' size, with 7 Jewel Waltham or Elgin, - | 15.00 |
| Gold-Filled 20-yr. Screw Back and Bezel, with 7 Jewel Movement, - | 5.25 " |

AND LOTS OF OTHER BARGAINS—ALL GOOD SELLERS.

Agents for the **Omega, Hamilton, Waltham** and **Elgin Movements,** and all makes of American cases.

A good line of cases, fitting old Model 16 size Waltham Movements.

Established 1863. **CROSS & BEGUELIN,** 17 Maiden Lane, New York.

Joseph F. Donnelly and Wm. F. Michael, of Davis & Galt, and Harry Michael, of Wanamaker's.

Z. J. Pequignot and Miss M. Pequignot are spending a few days at Island Heights, N. J.

Wm. P. Sackett, of Wanamaker's, spends Saturdays and Sundays at Atlantic City.

The jewelry store of J. B. Cross, Bradford, Pa., has been purchased by J. Kilgour, same town.

Daniel J. Krouse, of Williams, Brown & Earle, has returned from a two weeks' vacation to Atlantic City.

Wm. Atherholt, the new salesman of L. C. Reisner & Co., is making his maiden trip through southern Pennsylvania.

The cut glass factory of the S. W. Evans Co., Frankford, is undergoing extensive alterations and is being greatly enlarged.

A. Reed McIntire, of McIntire, Magee & Brown, received a telegram Friday to hasten to the bedside of his brother at Spring Lake, N. J., who is believed to be dying.

Benjamin F. Davison, of Joseph K. Davison, who is a member of the crack Second City Troop, is at camp at Mount Gretna. Joseph K. Davison, senior, is at Mount Pocono for the balance of the Summer.

George W. Scherr, formerly a jobber, who failed about two years ago, has accepted a position as timekeeper at Cramp's ship yards. Caroline Scherr has abandoned her jewelry business at 2106 N. 17th St.

John B. Friel, the 17th Ward politician, who was mysteriously assaulted and beaten Thursday, is a brother of Frank and Charles Friel, two widely known jewelers, and was a tradesman himself before he entered the political arena.

Edward Bruder, jeweler, 616 Arch St., was robbed last week of a pair of gold cuff buttons and a diamond pin. The theft, fortunately, was detected in time to lead to the apprehension of the culprit, an erstwhile purchaser, and the latter, George Clark, is now safely lodged in jail. The fellow's pal escaped.

Robert H. White, 76th and Green Sts., is awaiting trial, charged with the larceny of a quantity of silver ware, which he had sold to Victor Moore, of 2620 Collins St., under the understanding that it would not tarnish. It did tarnish, and White, at Moore's request, examined the goods. While the latter's attention was distracted White is said to have made off with the silver set.

Among the retail jewelers in town last week were: Edward Ostrander, Ocean City; David Krouse, North Wales; Calvin Solliday, Lambertville, N. J.; Wm. Harper, of Harper & Taylor, Salisbury, Md.; L. W. Betz, Cambridge; C. Fink, Elton, Md.; J. M. Norcross, Pemberton, N. J.; Robert S. Steel, Hammonton, N. J.; A. Hopper, Tuckertown, N. J.; Howard Fitzsimmons, West Chester; B. C. Foster, Bristol, Pa.

After resting in the vault of the City Treasurer for 12 years, the famous silver set made by Bailey, Banks & Biddle and presented to John Bardsley, the embezzling City Treasurer, is about to be handed over to Mrs. Bardsley. For the reason that the chest of silver was given to Mrs. Bardsley by her husband, it was not taken by either Bardsley's assignee or the city or State when disaster overtook the man to whom it had been given.

H. B. Houston, of J. E. Caldwell & Co., returned on the *Oceanic* from abroad last Wednesday. Mr. Houston, during his tour of the European art centers, acquired many costly and beautiful paintings for the Caldwell galleries. E. T. Chase, of the same firm, who has been abroad arranging for the Fall importations of watches and hall clock movements, also returned on the *Oceanic*. Col. Davisson, of the same firm, is summering at Cape May.

The sculptor's design for the bronze memorial tablet of Col. Alexander Hawkins, of the 10th Pennsylvania Volunteers, which is now under construction by H. Muhr's Sons, who were commissioned to do the work, was last week submitted to the view of a number of intimate friends and companions of the dead warrior, who pronounced it to be an excellent design and who were particularly delighted at the strong resemblance of the bronze portrait to Col. Hawkins. Paul Lochenmeyer is the sculptor, and though young he has already made an enviable reputation as an artist of rare ability.

## Trade Gossip.

The John Holland Gold Pen Co., Cincinnati, O., have just got the patent on their new self-filling fountain pen, which will be placed on the market as soon as they can get the goods made up. It is an entirely new invention and was worked out by Mr. Holland himself. It obviates the use of the syringe.

Jos. H. Fink & Co., 49 Maiden Lane, New York, are showing the largest line of fine and medium priced rings they have ever produced. No salesman, they state, leaves New York with as large an assortment of rings as is carried by H. A. Reichman, their representative. They are freely using large opals with remarkably good effect.

The store of A. Modesti, Yuma, Ariz., was one of a number of business buildings last week damaged to a considerable extent by fire.


Otto K. Treibs. Paul E. Treibs.

TREIBS BROS.,

68 Nassau St., New York.

139 Mathewson St., Providence, R. I.

CUTTERS AND IMPORTERS OF

Opals.

F. E. TREIBS,

Oberstein, Germany.

ESTABLISHED 1842.

Hermann Treibs. Albert Treibs. Emil Treibs.

No. 504 BOOK MARK.

Sterling Silver, 925-1000 Fine. Silk Tassels.

With any building engraved, $3.15 dozen
With any name engraved, - 2.00 dozen
Plain (no engraving), - - 1.50 dozen.

Terms Net, Cash in ten days, f. o. b. factory.
"We are up to the cash buyer."

SIMMONS & PAYE, "The Souvenir House,"
No. 129 Eddy St, Providence, R. I.
Send for Catalogue No. 6.

Rings

WM. LOEB & CO.
101 Sabin St.,
Providence, R. I.

PITZELE & BASCHKOPF,

Makers of..... FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - - - New York.

Our Styles and Prices Can't Be Beat.

No. 327. CALL AND BE CONVINCED. No. 304.

Hirsh & Hyman, Importers and Cutters of Diamonds.

40 Maiden Lane, NEW YORK.

Two sample pages of our new catalogue, which will be ready about September 15.

We shall be pleased to receive inquiries and to book requests for the catalogue.

# M. J. AVERBECK,

Formerly AVERBECK & AVERBECK,

**Manufacturers of Gold Jewelry and Silver Novelties, Importers of Diamonds.**

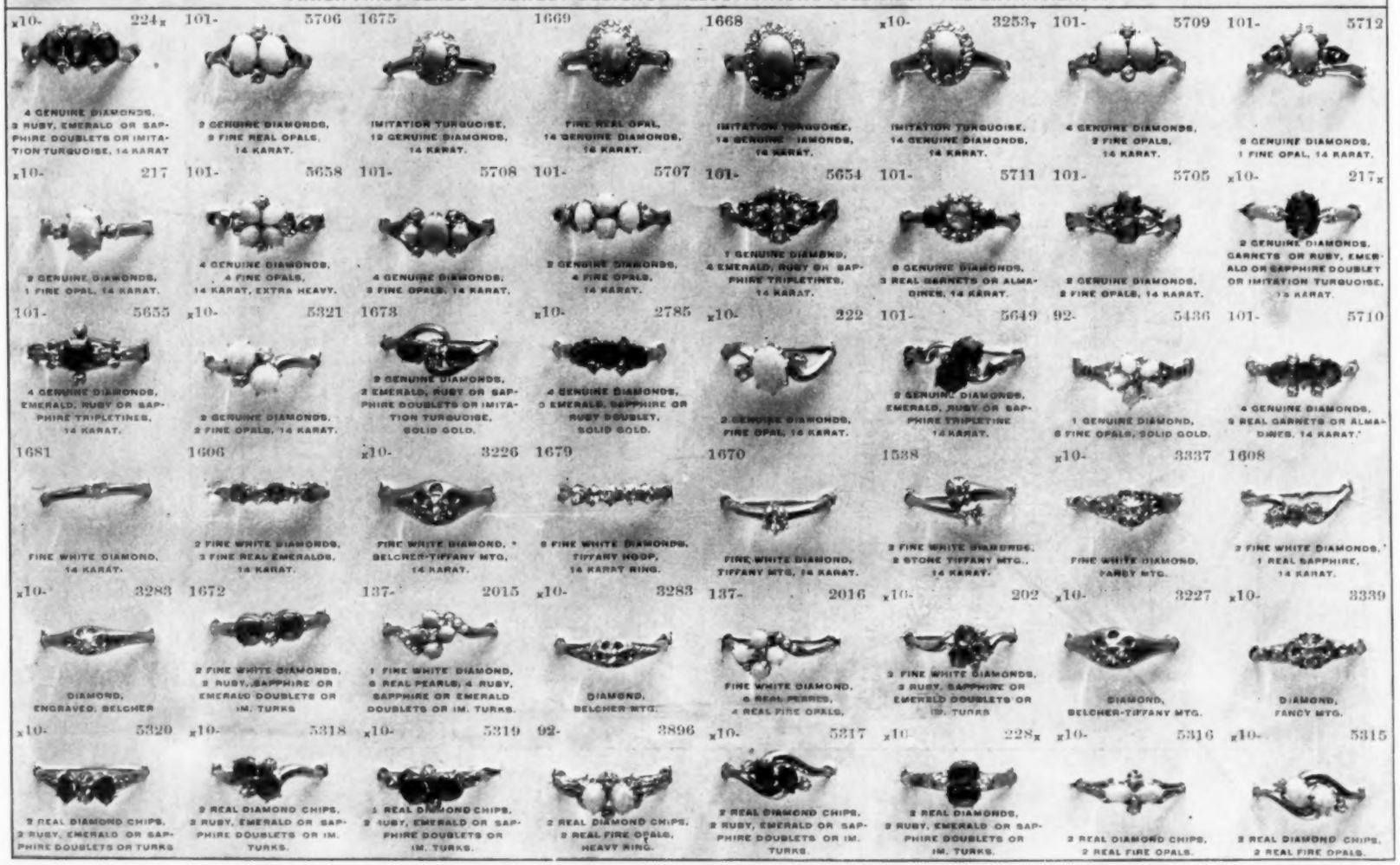
# Manufacturers of Gold Jewelry and Silver Novelties, Importers of Diamonds,

# 19 MAIDEN LANE, NEW YORK.

Jewelers visiting New York for pleasure, or passing through the city on their way to Europe, are cordially invited to avail themselves of all the facilities of our establishment.

## FOURTEEN KARAT AND SOLID GOLD RINGS.

SET WITH FINE GENUINE DIAMONDS, OPALS, GARNETS, IMITATION TURQUOISE AND EMERALD, RUBY AND SAPPHIRE TRIPLETINES. WORKMANSHIP AND FINISH FIRST CLASS. NEWEST DESIGNS. ILLUSTRATIONS FULL SIZE. ALL EXTRA HEAVY.



# *WALTHAM WATCHES.*

The following grades of 16-size '99 Model, Hunting and Open-Face, Pendant-Setting Movements are now on the market. Other grades will be issued soon.

***No. 620; Nickel;***

15 Jewels; Settings; Exposed Pallets; Polished and Red-Gilded Centre Wheel and Jewel Settings; Cut Expansion Balance; Patent Micrometric Regulator; Patent Breguet Hairspring, Hardened and Tempered in Form.

***No. 615; Nickel;***

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form.

***No. 610; Nickel;***

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form.

***Manufactured and Warranted by***

***American Waltham Watch Co.,***

***WALTHAM, MASS.***

THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW, AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
**THE JEWELERS' CIRCULAR PUB'G CO.,**
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 5148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

Vol. XLI. August 8, 1900. No. 2.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

**Member of the American Trade Press Association.**

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

**Terms of Subscription, Postage Prepaid.**

| | PER ANNUM. |
|---|---|
| United States and Canada, | $2.00 |
| Foreign Countries in Postal Union, | 4.00 |
| England and Colonies, | 16s. |
| France and Switzerland, | 20 fr. |
| Germany, | 16 marks |
| Single Copies, | .10 |

**New Subscribers** can commence at any time.

**Payments** for THE JEWELERS' CIRCULAR-WEEKLY, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

**Returning Copies.** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

**THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.**

**Among the places in Europe where it is on file are the following:**

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
**PARIS**—Hotel de L'Athene, Rue Scribe.
**LEIPZIG**—Handels-Zeitung für die gesamte Uhren Industrie.
**BERLIN**—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
**GENEVA**—Journal Suisse D'Horlogerie.
**AMSTERDAM**—Continental Club, Hotel Amstel.
**ANTWERP**—Diamond Club, Rue de Pelican.

**Every line of reading matter in THE JEWELERS' CIRCULAR-WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR-WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.**

**The Passing of Useful Men.**

THE community of the Attleboros is experiencing a sensation approaching that of alarm at the carrying off by the Grim Reaper of some of its most representative and useful citizens. Two weeks ago these columns contained the obituary of James J. Horton, while but a few weeks before that the death of James Sturdy took place, and now this issue announces the demise of Oscar M. Draper and George A. Dean. All these men were intimately identified not only with the jewelry manufacturing industry, but also with the very progress and development of the community. They were men of affairs and were among the builders of the town's prosperity. When the lives of such men are considered, in their relation to the communities in which they have spent their usefulness, it sounds like sophistry to say that nature provides successors to the world's best workers. So the feeling of uneasiness referred to is readily comprehendable, but the younger men must take up the work of their elders when these are passed over to the Great Unknown, and ever keep before their mind's eye the ideals of citizenship, of fraternity, of usefulness that brought honor and success to their precursors.

**Against Firms with Fraudulent Titles.**

THE Jewelers' Association and Board of Trade have done a commendable service to the trade in issuing to the members of the organization a notice calling attention to a new section of the Penal Code of the State of New York, knowledge of which is of vital importance to all merchants doing business under any names but their own. This law, which will go into effect on Sept. 1, is far reaching. It was passed at the last session of the Legislature, is known as chapter 216 of the laws of 1900, forming section 369 of the Penal Code of New York, and reads:

"No person or persons shall hereafter carry on or conduct or transact business in this State under any assumed name or under any designation, name or style, corporate or otherwise, other than the real name or names of the individual or individuals conducting or transacting such business, unless such person or persons shall file in the office of the clerk in the county or counties in which such person or persons conduct or transact or intend to conduct or transact such business a certificate setting forth the name under which such business is or is to be conducted or transacted, and the true or real name or names of the person or persons conducting or transacting the same, with the post office address or addresses of said person or persons. Said certificate shall be executed and duly acknowledged by the person or persons so conducting or intending to conduct said business."

The bill is already on file in the offices of the various county clerks throughout the State, who are getting ready to carry out its provisions as far as they are called upon to do so. As any person failing to file the certificate required will be deemed guilty of a misdemeanor and be liable to be sent to prison for a year or pay a fine of $500, or both, it would seem that those merchants affected by the statute would be prompt to abide by its provisions. The law may, at the beginning, cause some disturbance and annoyance to many reputable business men, but it is calculated to ultimately clear the business community of concerns trading under fraudulent titles. And in this regard the law will work great good.

## *FIFTY YEARS A JEWELER.*

**JEWELERS WHO HAVE BEEN CONTINUOUSLY IN BUSINESS FOR 50 YEARS OR OVER IN THE SAME COMMUNITY.**

The list of jewelers who have been in business in their respective communities for 50 years or over, so far as gathered, is:

Charles L. Tiffany, New York.
William Wise, Brooklyn.
Charles T. Cook, New York.
L. L. Mason, Jamestown, N. Y.
W. S. Taylor, Utica, N. Y.
H. P. Buckley, New Orleans, La.
Henry Silverthorn, Lynchburg, Va.
R. J. F. Roehm, Detroit, Mich.
J. B. Tomlinson, Jackson, Mich.
D. B. Anderson, Marietta, O.
John Mooar, Manchester, N. H.
W. H. Elliott, Manchester, N. H.
Samuel W. Mallory, Catskill, N. Y.
H. Ginder, New Orleans, La.
Jacob Castelberg, Baltimore, Md.
C. F. Greenwood, Norfolk, Va.
George R. Calhoun, Nashville, Tenn.
R. C. Green, Pottsville, Pa.
James Mix, Albany, N. Y.
J. P. Howard, New York.
R. O. Gottfredsen, Kenosha, Wis.
Augustus S. Mermod, St. Louis, Mo.
D. C. Dusenberry, Middletown, N. Y.
John T. Fox, Rochester, N. Y.
R. P. Thorn, Albany, N. Y.
Henry Korf, Cincinnati, O.
S. C. Suydam, Baldwinsville, N. Y.
Chester Hildreth, Burlington, Vt.
Warren Prior, Fayetteville, N. C.
George D. Low, Boston, Mass.
C. T. Ridgway, Nashua, N. H.

NASHUA, N. H., Aug. 4, 1900.
*Editor* THE JEWELERS' CIRCULAR-WEEKLY:
I came to this town in July, 1834, and have been engaged in the jewelry business in this town ever since, and attend to business regularly every day.
Yours, etc., C. T. RIDGWAY.

NEWARK, N. J., Aug. 2, 1900.
*Editor* THE JEWELERS' CIRCULAR-WEEKLY:
Mr. Isaac Champenois, of this firm, has been in the jewelry business over 50 years in the city of Newark. He is 72 years old.
H. CHAMPENOIS.

[This list has been heretofore confined to retail jewelers.—ED.]

**Old Firm of B. Kahn & Son Petition in Bankruptcy.**

Adolph E. Kahn and Louis Kahn, composing the firm of B. Kahn & Son, New York, who failed in January, 1897, filed a voluntary petition in bankruptcy, in the United States District Court, yesterday. The schedules show liabilities of $24,950.97 and no assets. The principal creditors named are: The American Optical Co., $9,753; Bausch & Lomb Optical Co., $2,069; Sussfeld, Lorsch & Co., $720; Kouch Frères, $5,011; Standard Optical Co., $1,397; Hammel, Riglander & Co., $1,046; Martin, Copeland & Co., $799; Eastman Kodak Co., $649; Southbridge Optical Co., $411; B. A. Ballou & Co., $272; Bay State Optical Co., $201; Glaenzer Frères & Rheinboldt, $102; Short & Mason, $182; Julius King Optical Co., $184; C. A. Wilkinson, $144; Geneva Optical Co., $100.

The petition applies to the old firm of B. Kahn & Son, then in business at 32 Maiden Lane, as wholesale optical dealers, and does not affect the present company doing business under that name at the same address.

## Trans-Atlantic Voyagers.

FROM EUROPE.

J. C. C. Cottier, of C. Cottier & Son, New York, returned Sunday on *La Touraine*.

B. Weil, of S. Valfer & Co., New York, returned last week on the *Maasdam*.

W. W. Hayden, of the Wm. W. Hayden Co., Newark, N. J., accompanied by his wife, returned last week on the *New York*.

O. M. Farrand, New York, and H. H. Jacobson, of Jacobson Bros., New York, returned last week on the *Campania*.

Henry Lorsch, of Sussfeld, Lorsch & Co., New York, with his wife; O. D. Wormser, of Jos. Frankel's Sons, New York, with his wife, and L. J. Van Gelder, New York, returned last week on the *Columbia*.

S. B. Ross, of C. G. Malliet & Co., New York; C. J. Foster, of Shreve & Co., San Francisco, Cal.; B. F. Griscom, of Bippart & Co., Newark, N. J., and H. B. Houston and E. T. Chase, of J. E. Caldwell & Co., Philadelphia, Pa., returned last week on the *Oceanic*.

L. H. Davis, of B. H. Davis & Co., New York, with his wife; Wm. Dattelbaum, of Dattelbaum & Friedman, New York, and wife; Henry Zimmern, of Henry Zimmern & Co., New York, and J. Harvey Wattles, of W. W. Wattles & Sons, Pittsburgh, Pa., returned Monday on the *Deutschland*.

L. Schiele, of Wallach & Schiele, New York; Richard Friedlander, of R., L. & M. Friedlander, New York; Henry E. Oppenheimer, of Henry E. Oppenheimer & Co., New York; L. G. Benziger, of Benziger Bros., New York, with his wife; Chas. Bierig, of the Australian Opal Co., New York; Fred W. Lewis, of Fred W. Lewis & Co., with his wife; Sam F. Sipe, Pittsburgh, Pa.; L. M. Sigler, of Sigler Bros. Co., Cleveland, O., and Wm. H. Watrous, of the International Silver Co., and wife, Hartford, Conn., returned last week on the *Kaiser Wilhelm der Grosse*.

TO EUROPE.

Jno. D. Alling, of Alling & Co., New York; Mr. and Mrs. L. Alexander, Brooklyn, N. Y.; Chas. F. Gosser, of Burns & Gosser, Coshocton, O., and Mr. and Mrs. A. C. Zinn, Milwaukee, Wis., sailed Thursday on the *Grosser Kürfurst*.

### Albert Dold Ends His Life.

NEW HAVEN, Conn., Aug. 6.—The body of Albert Dold, a jeweler, residing on Washington St., this city, was found hanging from a rope in his room at noon today by the police authorities. The last seen of Dold was on Friday last, when he was at work in his store as usual. On Saturday the store was not opened, neither was he seen about the place.

This morning the large clock in the police station on Howard Ave. needed repairing, and a messenger was sent to Dold's house to have him come around and fix it. Not finding any one in the store, the messenger went into the house and in one of the rooms found Dold's body hanging from a rope. The cause of the suicide is unknown.


ON MEMORANDUM

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesiay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK


## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.**

ALBANY, N. Y., E. H. Miller (Miller Bros.), Morton.
E. D. Mix (James Mix), New Amsterdam.
ATLANTA, GA., J. P. Stevens, Astor.
BIRMINGHAM, ALA., E. Lowinsohn, St. Cloud.
BOSTON, MASS., E. A. Bigelow (Bigelow, Kennard & Co.), Manhattan.
CEDAR RAPIDS, IA., G. B. Ludy (Ludy & Taylor), Cadillac.
CLEVELAND, OHIO, M. Meckes, Cadillac.
CHICAGO, ILL., F. J. Wilson (Marshall Field & Co.), 104 Worth St.
A. W. Wittstein, Sturtevant.
DETROIT, MICH., F. Bischof, Belvedere.
DUBUQUE, IA., A. R. Staufenbeil, Albert.
FORT SMITH, ARK., F. S. and D. M. Gardner (Gardner Jewelry Co.), Albert.
HARTFORD, CONN., T. Rundbaken, Grand Union.
HAZLETON, PA., S. Engle, Imperial.
HUNTINGTON, W. VA., H. J. Homrich, St. Denis and at Merchants' Association.
KANSAS CITY, MO., H. Streicher (Streicher Watch & Jewelry Co.), Imperial and at Merchants' Association.
MARION, IND., A. W. Leedy, St. Cloud and at Merchants' Association.
NASHVILLE, TENN., I. Trugendrich (S. Frankland & Co.), St. Cloud.
NEW ORLEANS, LA., I. Loewengardt (M. Scooler), at Neresheimer & Co., 20 Maiden Lane.
PHILADELPHIA, PA., S. Jaquette (Bailey, Banks & Biddle Co.), St. Denis.
PITTSBURGH, PA., G. Graf (Graf & Niemann), Imperial.
L. W. Vilsack, (L. W. Vilsack & Co.), Imperial.
PITTSTON, PA., W. L. McDougall, St. Denis.
PROVIDENCE, R. I., T. H. Potter (The Shepard Co.), Imperial.
ROCHESTER, N. Y., C. D. Waugh (E. Kirstein Sons Co.), Sturtevant.
SAN FRANCISCO, CAL., H. S. Allen (Morgan & Allen Co.), Gilsey.
W. P. Morgan (Morgan & Allen Co.), Gilsey.
SCRANTON, PA., E. Schimpf, Westminster.
TORONTO, CAN., A. H. Dewdney (A. H. Dewdney & Bro.), Astor.
TROY, N. Y., J. W. F. Podmore (Jones & Podmore), Albert.
UNIONTOWN, PA., G. M. Bailey, Imperial.
UTICA, N. Y., L. Wineburgh, Astor.
WICHITA, KAN., I. F. Varney, Vendome and at Merchants' Association.

## Tariff Decisions.

Among the decisions handed down by the Board of Classification of the United States General Appraisers last week were the following:

Jacob Heyl imported bronze figures which were assessed for duty at 45 per cent under paragraph 193, Act of 1897, and claimed to be dutiable at 20 per cent under paragraph 454. The protest was overruled.

Alex. Murphy & Co. imported pearls in the form of buttons, which the board held to be dutiable as assessed at 20 per cent and 60 per cent ad valorem under section 6 and paragraph 434, Act of 1897, and overruled the protest.

Davies, Turner & Co. imported candlesticks or candelabra, metal crosses, etc., which they claimed to be exempt from duty under paragraphs 703 and 649, Act of 1897. The protest was overruled.

## New York Notes.

The judgment for $3,988.30 entered May 23, 1897, by Theodore B. Starr against Albert H. Moore was satisfied last week.

B. Weil, of S. Valfer & Co., has just returned from a two months' pleasure trip through Europe, which included a visit to the Paris Exposition.

C. F. Gosser, of Burns & Gosser, Coshocton, O., passed through this city last week prior to his trip to Europe, on which he will be gone about two months.

Louis Friedlander, of R., L. & M. Friedlander, with his wife, will spend the next few weeks in the Catskill mountains. Abe Harris, who travels for the same firm, started Monday on a long trip in the interest of the house.

Guy Van Wagenen, of Poughkeepsie, N. Y., was recently admitted as a partner in the firm of Delmar & Hatch, jobbers and exporters of watches, clocks and jewelry, 173 Broadway, the firm name being changed to Delmar, Hatch & Co.

John L. Shepherd, of the Keystone Watch Case Co., who is vice-president of the Commercial Travelers' Sound Money League, was one of a committee of four from that organization who visited Senator Hanna at the Republican National Headquarters, Friday.

The arrest last week of John L. Dunlap, on the charge of conducting usurious loan agencies, was indirectly due to a complaint by Tiffany & Co. to the police, that their employes had been flooded with letters from Dunlap offering to advance money on salaries. An investigation by the police led to the discovery that several people claimed they had been charged large sums by Dunlap for small loans, and Dunlap's arrest on their complaints followed.

In the United States District Court, Wednesday, Judge Thomas denied the petition to grant a discharge in bankruptcy to Isaac Steinau, of 147 E. 61st St., formerly of Steinau Bros. & Co., wholesale jewelry dealers, 441 Broadway, whose schedules showed liabilities of $41,160.

James Smith, a colored man, was held in $1,000 bail by Magistrate Zeller, in the Harlem Police Court, Wednesday, to answer to the charge of swindling Harlem jewelers. Smith, it is alleged, made a practice of going to jewelry stores and asking that a few rings and pins be sent to some house for the purpose of selection, and when the messenger arrived with the goods, Smith would immediately take them inside and escape. Among his victims were Samuel Schterumann, a jeweler, 1900 Park Ave., from whom he obtained $30 worth of rings, and another jeweler who gave his address as 2160 Fifth Ave.

A man who gave his name as Frank Adams, 60 years old, and said he was a waiter in Boston, was arrested Saturday while attempting to break into the jewelry store of Frederic W. Weinberg, who does business as The Frederic Diamond Co., 905 Broadway. The detectives of the W. 30th St. station had been notified of the attempt to break into the store and were watching Adams and another man in their attempt to get into the jewelry store when a policeman on the beat came along and scared the pair off. The detectives captured Adams after a hard fight, but his companion escaped. The police believe the prisoner to be a Chicago crook.

The Chicago Time Register Co. and Carl L. Bennett, their New York agent, on Monday filed in the United States Circuit Court, at New York, answers to the recent suit brought against them by the Bundy Mfg. Co. This suit, as already told in THE CIRCULAR-WEEKLY, is over an alleged infringement on a patent granted to W. LeG. Bundy for an improvement in workman's time detectors, and the usual injunction, accounting and damages are asked. The answers of the defendants deny that Mr. Bundy was the original inventor of the improvement in the patent sued upon, deny that there was ever any conspiracy to infringe this patent, deny that they have ever in any way infringed it, and claim that the patent was wrongfully taken out by Mr. Bundy in his own name, as the invention was in fact devised by others. They also set up 18 patents prior to Mr. Bundy's, which they claim cover the points at issue, and state that they are manufacturing under patents granted to J. W. Deubner, in May, 1898, and September, 1899.

Carl Henry, 30 years old, who is said to have been a jeweler, at 204 W. 10th St.,

HARMONIOUS EFFECTS

ARE WHAT WE AIM FOR. THE PUBLIC RECOGNIZES IT. IT IS NO TROUBLE TO SELL *DORFLINGER GLASS*, AND YOU KNOW YOU CAN SAFELY RECOMMEND IT. . . .

C. DORFLINGER & SONS,

36 MURRAY STREET, NEW YORK.

1851. 1900.

THE CHATHAM NATIONAL BANK, NEW YORK.

*CAPITAL STOCK, - - - $450,000*
*UNDIVIDED PROFITS, - - - 974,518*

*GEO. M. HARD, President.*

*H. P. DOREMUS, Cashier.* *W. H. STRAWN, Ass't Cashier.*

## INDEX TO ADVERTISEMENTS.


Adler, L. & Co. .... 58
Aikin, Lambert & Co. .... 60
Aikin, Lambert Jewelry Co. .... 60
Alford, C. G., & Co. .... 4, 19
Alvin Mfg. Co. .... 26
American Gem Co. .... 52
American Waltham Watch Co. .... 34
American Watch Case Co. .... 42
Arnstein Bros. & Co. .... 18, 64
Austin, John & Son .... 64
Averbeck, M. J. .... 32, 33
Avery & Brown .... 29
Badel, A. .... 58
Ballou, B. A., & Co. .... 50
Bassett Jewelry Co. .... 63
Bates & Bacon .... 49
Bawo & Dotter .... 4
Bedford, W. H. .... 58
Bell, O. E., Co. .... 47
Bell Watch Case Co. .... 40
Benedict, M. S., Mfg. Co. .... 48
Berge, J. & H. .... 63
Bigney, S. O., & Co. .... 46
Billings, Chester, & Son .... 11
Blackinton, E. F. .... 30
Bonner & Co. .... 41
Bookhout Bros. .... 49
Bowden, J. B., & Co. .... 4, 7
Bradley Polytechnic Institute .... 2
Bradley & Hubbard Mfg. Co. .... 59
Briggs & Dodd .... 46
Bryant, M. B., & Co. .... 2
Camm Watch Case Co. .... 49
Chatham National Bank .... 37
Citroen & Janssens .... 46
Codding & Heilborn Co. .... 50
Cohn, J. J. .... 24
Columbus Watch Co. .... 51
Cook, Edward N. .... 51
Crohn, M. .... 58
Cross & Beguelin .... 30, 36
Crossman, Charles S., & Co. .... 39
Crown and Lion Watch Cases .... 50
Day, Clark & Co. .... 4, 14
Deitsch Bros .... 7
De Lara, D. C. .... 43
Dominick & Haff .... 21
Dorflinger, C., & Sons .... 37
Dubois Watch Case Co. .... 49
Dueber-Hampden Co. .... 17
Eaton & Glover Co. .... 58
Eckley, S. W. .... 29
Eichberg & Co. .... 13
Eliassof Bros. & Co. .... 41
Fahys, Joseph, & Co. .... 23
Fairchild & Johnson Co. .... 62
Field & Beattie .... 60
Fink, Jos. H., & Co. .... 22
Fletcher Mfg. Co. .... 29
Foster, Theodore W., & Bro. Co. .... 2
Frankel's Sons, Jos. .... 8
Freudenheim Bros. & Levy .... 50
Freund, Henry, & Bro. .... 13
Friedlander, R., L. & M. .... 14, 64
Garreaud & Griser .... 58
Gattle, Ettinger & Hammel .... 64
Geissler, Chas. A. .... 2
Goldsmith, C. P., & Co. .... 24
Goldsmith, Leo .... 24
Goodfriend Bros. .... 11
Gorham Mfg. Co. .... 4
Gottlieb, A. .... 38
Haack, John .... 24
Harris & Harrington .... 4, 64
Harvard Button Co. .... 53
Hayward, Walter E. .... 60
Hedges, W. S., & Co. .... 10
Heiland, R. A. .... 30
Heilbronn, J., & S. Marchand .... 12
Heimberger & Lind .... 63
Henry, Peter .... 46
Hermann & Co. .... 45
Hirsh & Hyman .... 31
Hooper, Geo. E. .... 63
Hraba, Louis W. .... 24
Illinois Watch Case Co. .... 51
Imperial Mfg. Co. .... 47
Ithaca Calendar Clock Co. .... 60
Jackson, John J., Co. .... 58
Jacot & Son .... 39
Jewelers' Court .... 52
Juergensen, Jules .... 21
Kahn, L. & M., & Co. .... 64
Klein, F. C., & Bro. .... 45
Knowles, Dr. .... 60
Knowles, J. B. & S. M., Co. .... 21
Kohlbusch, Herman, Sr. .... 58
Kohn, Alois, & Co. .... 13
Kohn & Co. .... 15
Krementz & Co. .... 9
Larter, Elcox & Co. .... 43
Le Boutillier & Co. .... 30
Lederer, S. & B., Co. .... 63
Ledos Mfg. Co. .... 60
Lelong, L., & Bro. .... 64
Levy, L. W., & Co. .... 58
Lewis, Fred W., & Co. .... 10
Lissauer & Co. .... 2
Loeb, Wm., & Co. .... 31
Lorsch, Albert, & Co. .... 64
Malliet, C. G., & Co. .... 11
Mauser Mfg. Co. .... 28
Mercantile National Bank .... 40
Merchants' Association of New York .... 4
Mossberg & Granville Mfg. Co. .... 43
Mount & Woodhull .... 4, 14
Myers, S. F., Co. .... 58
New England Watch Co. .... 42
Noble, F. H., & Co. .... 45
Oppenheimer Bros. & Veith .... 4, 10
Oppenheimer, H. E., & Co. .... 64
Pairpoint Corporation .... 62
Patek, Philippe & Co. .... 10
Pitzele & Baschkopf .... 31
Platt Albertype Co. .... 40
Racine, Lady .... 27
Reddall, John W., & Co. .... 21
Reisner, L. C., & Co. .... 3
Revell, A. H., & Co. .... 64
Rich, H. M., & Co. .... 60
Rothschild & Hadenfeldt .... 46
Roy Watch Case Co. .... 49
Rumpff, C. F., & Sons .... 60
Saunders, John F. .... 11
Schulz & Rudolph .... 21
Shaw, George E. .... 43
Sherwood, John W., & Co. .... 16
Shiebler, Andrew K., & Son .... 64
Simmons & Paye .... 31
Simmons, R. F., Co. .... 5
Simons, Bro., & Co. .... 2
Smith, Alfred H., & Co. .... 4
Smith, E. H. H. .... 27
Stern Bros. & Co. .... 13, 41
Sternau, S., & Co. .... 5
Strasburger's, Louis, Son & Co. .... 15
Sussfeld, Lorsch & Co. .... 42
Towle Mfg. Co. .... 45
Treibs Bros. .... 31
Trenton Watch Co. .... 38
Valfer, S., & Co. .... 60
Vrieslander & Morcels .... 43
Wadsworth, G. F. .... 45
Waite, Thresher Co. .... 25
Wallace, R., & Sons Mfg. Co. .... 6
Washburn, Geo. W. .... 53
Wheeler, Hayden W., & Co. .... 4, 20
White, N. H., & Co. .... 4
Whiting, F. M., & Co. .... 56
Wood, Chas. F., & Co. .... 64
Wood, John R., & Sons .... 4
Wood & Hughes .... 60



**ANY BOOK** pertaining to the Jewelry, Horological, Optical or Kindred Trades can be obtained through The Jewelers' Circular Publishing Co., 11 John St., New York. Send for catalogue. It is free.

**Simplicity of Construction,**

combined with superior workmanship, is what makes the

**Trenton Watches**

the most reliable of all low-priced movements.

Twelve size Trenton, seven jewels, stem-winding, lever-setting, hunting (open face), without second hand. Supplied in silver and five-year gold-filled cases

The "**Trenton,**" for the price, far surpasses any movement ever placed upon the market.

SEND FOR PRICE-LIST.

**THE TRENTON WATCH CO.,**

**TRENTON, N. J.**

**LARGE PROFITS GUARANTEED.**

**SEND FOR BOOKLET,**

Giving Some Valuable

**INFORMATION.**

**Jewelers' Auctioneer**

I challenge any auctioneer in the world to equal me in ability to make large profits and to hold and entertain large audiences successfully.

**A. GOTTLIEB,**

**203 S. Clark St., Chicago, Ill.**

# Special Notices.

**Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.**

**Display cards on this page $2.00 per inch.**

**Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.**

**In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.**

## Situations Wanted.

WATCHMAKER wants position; 17 years' experience on high grade work. Address "Balance Staff," care Jewelers' Circular-Weekly.

IF in need of reliable young man with experience in retail jewelry business who wants to learn watchmakers' trade, address T., 140, Jewelers' Circular-Weekly.

SITUATION wanted by first-class watchmaker, jeweler and engraver; best of references; own tools. L. Cook, 65 Catherine St., Saratoga Springs, N. Y.

WANTED—Position as watchmaker; 16 years' experience; do all classes of work; age 38; single; American. C. E. Bates, 1024 Courtlandt St., Peekskill, N. Y.

WATCHMAKER, 17 years' experience; have tools; can do all kinds of work; plain engraver; references from present employer. Address "Prompt," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, 20 years' experience; first-class; has bench and finest tools; will come at once; state salary you can pay in first letter. L. A. Davis, 63 Columbia St., Albany, N. Y.

WATCHMAKER, thoroughly competent and reliable, good jeweler, salesman and letter engraver, desires permanent situation; finest recommendations. Address Grohman, 30 Alden St., Hartford, Conn.

POSITION wanted by a young woman with five years' experience with a stone house as stenographer and assistant bookkeeper; has had entire charge of stock. Address S., care Jewelers' Circular-Weekly.

A PRACTICAL WATCHMAKER and engraver desires good steady position with first-class house; 15 years' experience; good reference and fine tools; state wages. Address Steady, Jewelers' Circular-Weekly.

TO MANUFACTURING JEWELERS—An experienced designer, a competent, practical workman in all branches, at present superintendent of factory, desires similar position. K. B., care Jewelers' Circular-Weekly.

YOUNG MAN, 18, wishes a position in wholesale house; has had 4½ years' experience in large jewelry house in Maiden Lane; can furnish best of references as to character and ability. R. W., care Jewelers' Circular-Weekly.

A 1 WATCHMAKER, optician and engraver, diamond setter, etc., is open for a position with first-class firm; can take charge of store if wanted to; state salary in first letter; A1 reference furnished. Address W. O., care Jewelers' Circular-Weekly.

WATCHMAKER and general repairer (22), American, desires change about Sept. 15; excellent reason; thoroughly competent at bench and behind counter; full set tools; in or near New York; salary $15. Address American, care of Jewelers' Circular-Weekly.

WANTED—A first-class line of sterling silver novelties, gold jewelry or plated for the jobbing and department stores trade in Chicago and near-by territory, on commission or salary, by a first-class salesman; New York and Chicago references. Address R. H., care Jewelers' Circular-Weekly.

MANUFACTURERS desiring to introduce and increase demand for their goods in far west, communicate with resident desiring to take back reputable line of Fall and holiday goods; good opportunity and first-class recommendations. Address West, care Jewelers' Circular-Weekly.

A VERY thoroughly experienced watchmaker, rapid and efficient; good salesman and optician; highest references; long experience on fine and complicated work; have worked for the trade in New York; no engraver; all tools, trial case, &c.; permanent situation; wages $20 to $25. "Watchmaker," care Jewelers' Circular-Weekly.

A YOUNG WOMAN thoroughly familiar with diamond, watch and jewelry business, seeks position, in wholesale house preferably; good saleswoman; permanent position rather than large salary desired; A1 references as to ability and honesty; 15 years' experience. Address W., care of Jewelers' Circular-Weekly.

## Help Wanted.

WANTED—A good watchmaker and engraver; permanent position. Address E. G. Hoover, Harrisburg, Pa.

WANTED AT ONCE—An all round engraver for our southern jewelry factory. Albert Pfeifer, Little Rock, Ark.

WANTED AT ONCE—Three first-class jewelers for our southern jewelry factory. Albert Pfeifer, Little Rock, Ark.

WANTED—A good watchmaker and engraver; middle aged man; German preferred. D. A. Wiant, New Bethlehem, Pa.

JEWELER AND ENGRAVER wanted; one who can help with watches; $15; permanent position. Fisher & Sons, 66 Nassau St., N. Y.

**WANTED—First-class practical salesman for New York City; must have acquaintance with high-grade trade. Address J. P., care Jewelers' Circular-Weekly.**

WANTED AT ONCE—A first-class jewelry polisher with a complete knowledge of gold, silver and nickel plating for our southern factory. Albert Pfeifer, Little Rock, Ark.

WANTED—Single man who does not drink liquor to do watch, clock and jewelry repairing; steady position for good man, $10 per week. J. E. Elliott, Spring Valley, N. Y.

WANTED—Watchmaker, one that can do jewelry repairing and engraving; references required; good position to right man. Address S. A., care Jewelers' Circular-Weekly.

WANTED AT ONCE, watchmaker and engraver; permanent position to right man. Address, with references and sample of engraving, J. G. M., care Jewelers' Circular-Weekly.

WANTED—A first-class engraver, young man, with good address; one willing to wait on customers; must have first-class references. C. B. Alexander, 3 Times building, Troy, N. Y.

WANTED—A bright, active young man who has had several years' experience in stock department, wholesale jewelry house. Address Permanent Position, care Jewelers' Circular-Weekly.

WANTED—Salesman as a side line, manufacturers' line of ebony goods and silver novelties on commission in New York, Pennsylvania and near by States. Address "B.," Jewelers' Circular-Weekly.

WANTED—By Aug. 30, first-class combination manufacturing jeweler, jobber and engraver, retail store in Colorado; give experience, age and references in first letter. Address M. A. R., care Jewelers' Circular-Weekly.

WANTED—First-class jeweler, engraver and diamond setter; must be good workman and good reference must accompany application; permanent position and good wages. Goodman Bros., Columbus, Ohio.

YOUNG MAN wanted for office work; one who has had experience at making out bills; must be a good penman and correct at figures; state age and apply by letter only. L. W. Rubenstein, 54 Maiden Lane, New York.

WANTED—A first-class salesman for the west to sell watchmakers' tools, materials and findings; none but a strictly first-class man need apply; forward photo and reference with application and state age and experience. L. C. Reisner & Co., Lancaster, Pa.

SALESMAN to sell a line of solid gold rings on commission through Pennsylvania, New York and Eastern States. Address "Rings," care Jewelers' Circular-Weekly.

WANTED AT ONCE—First-class watchmaker, jeweler and salesman; single; own tools and lathe preferred; salary $12 to $18 per week, according to ability; send photo and references first letter; healthy climate, 4,800 feet altitude. J. G. Erickson, Marfa, Tex.

WANTED—A first-class trade watch repairer, one who can come highly recommended, can do all kinds of difficult work, and who is capable of increasing this branch of business; would prefer one who has worked for a wholesale supply house; a good future for the right man. Address Henry Cowan, 373 Wash. St., Boston, Mass.

WANTED—In a prominent city in N. Y. State a first-class salesman, who thoroughly understands watches and watch work, to take charge of watch stock; also take in work and take full charge of repairing department; must be of good address, pleasing manners, thoroughly reliable and understand his business. Address L. J. M., care Jewelers' Circular-Weekly.

WANTED—A first-class, thoroughly experienced, up-to-date watchmaker; one perfectly familiar with the repair of high-grade timepieces, also the adjustment and care of watches of railroad employes; he must be a man of good disposition and capable of dealing pleasantly under all conditions with the various classes of people with whom he comes in contact. Address Maier & Berkele, Atlanta, Ga.

## For Sale.

FOR SALE—Cheap; pawn tickets for three diamonds weighing over 21 carats; worth $1,500; will be sacrificed to make quick sale. Address P., care of Jewelers' Circular-Weekly.

FOR SALE FIXTURES.—We move in larger store, thoroughly refitted, Oct. 1, and desire to sell the fine, massive black walnut jewelers' wall cases we are now using. E. Marks, Troy, N. Y.

## Business Opportunities.

I BUY JEWELRY STOCKS.—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York City.

## Wanted to Purchase.

**WANTED—FRESH WATER PEARLS in round, pear shape, button or slugs by the pound; highest market prices paid in lots to pearl hunters. Adolph J. Reinhardt, 526 Broadway, Lincoln, Ill.**

## To Let.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, N. Y.

WANTED TO LET, my optical parlor to some first class optician; good opening for the right man; rent reasonable. Address N. G. Smith, Manufacturing Jeweler and Diamond Merchant, 128 Central Ave., Dunkirk, N. Y.

**CASH OFFERS.**

**If at any time you have offered to you by your customers any Jewelry, containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.**

**CHARLES S. CROSSMAN & CO.,**
**3 Maiden Lane, New York.**

**JACOT & SON, IMPORTERS,**

**STELLA AND IDEAL MUSIC BOXES.**

**69 UNION SQUARE, - N. Y.**

was drowned in Pelham Bay, near the City Island bridge, Sunday morning, by falling out of a boat in which he was rowing. He was trying to recover an oar which had been lost overboard. The body was recovered and taken to the Fordham Hospital morgue.

Geo. A. Jochum, formerly with Ira Goddard, is now salesman for Geiger & Bauer, manufacturing jewelers, 18 John St.


# The Test of a Watch Case

is in the wear. For a watch case is not bought for occasional show, but for everyday, hard use for years. Then handle only those cases that will bear such scrutiny—that combine highest quality, best workmanship and finest engraving. These qualities are embodied in **THE BELL GOLD-FILLED WATCH CASES.** Every detail of every case receives the most careful attention.

Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

Always remember the "**Bell Special**" contains more gold than any other filled case made. Guaranteed for **35 Years.**

BUY OF THE MAKER.

**The Bell Watch Case Co.,**

**CINCINNATI, OHIO.**


W. A. Salmon, formerly with Le Boutillier & Co., is now connected with the Granbery Mfg. Co., 330 Seventh Ave.

I. Loewengardt, who has been for 35 years connected with the business of the late M. Scooler, New Orleans, La., is now spending a short visit in this city. Mr. Loewengardt visited THE CIRCULAR-WEEKLY office, yesterday, and stated that the business of the late Mr. Scooler will be continued as before without change and under the old name, with the capital left intact. The firm now consist of three partners, Mrs. M. A. Scooler, widow of the founder, I. Loewengardt and I. Scooler. Mr. Loewengardt is at present making his headquarters with Neresheimer & Co., 20 Maiden Lane, but expects to be back in New Orleans by Saturday.

On the complaint of Louis Lilienthal, a former well known diamond merchant of this city, Jacob Lorsch, a lawyer of Peekskill, was arraigned before Magistrate Mayo in the Centre St. Police Court, Sunday morning, charged with the larceny of jewelry valued at over $2,000. Lorsch was held. According to the affidavit made by Lilienthal, Lorsch was employed by him as attorney, and on May 24 he gave Lorsch a package containing 138 karats of rubies, 14 loose pearls, 3 diamond studs, 1 ear screw and 13½ karats of sapphires of the aggregate value of $2,865. The jewels were to be put in a safe deposit vault. It is charged that Lorsch went directly to the office of R. Simpson & Co., where, under the name of L. Jacobs, he pawned them for much less than their real value. Lorsch was arrested, Saturday, and when arraigned in Court had nothing to say. He was held for examination in $1,500 bail, and in default of this was committed to the Tombs.


# PLATT ALBERTYPE CO.,

**35 North Main Street, Providence, R. I.**

**Art and Commercial Printing**

**IN ALL ITS BRANCHES.**

Lead all for prices on fac-simile of photographs of presidential candidates. Also Pictures for all sorts of novelties such as are used for Badges, Buttons, Pins or any special novelties. They can be made in any required size. Write them at once for prices, as they are headquarters for this line of goods.

They also have 25 copyrighted photographs of the Paris Exposition, size 7x9 on 11x14 mounts, at 25c. each, or $4 for the complete set. Also unmounted Platytypes, size 4x7, made up in 5 sets, 5 to each set, price 12c. per set, 50c. for 5 sets; sent postage paid. Special sizes and prices for wholesale dealers.

Bookhout Bros
Engravers on Wood
48 Maiden Lane and 35 Liberty St. New York


### Death of Moses Ephraim on the Road.

COLUMBUS, Miss., July 30.—Moses Ephraim, who resided in Philadelphia and traveled for a New York jewelry house, died suddenly here, last night, from congestion. His son, who lives in Buffalo, N. Y., was notified and will arrive here to-morrow to take the remains to Philadelphia for interment.

The Moses Ephraim mentioned in the above dispatch was a traveling salesman for Munter Bros., jobbers in jewelry and fancy goods, 499 Broadway, New York. He had been in their employment for about 15 years and was well and favorably known to their customers. The deceased was 45 years old and at the time of his death was stopping at the Gilmer Hotel, Columbus.

### Assignment of Manufacturers of Novelties.

PROVIDENCE, R. I., Aug. 7.—F. A. Leonard & Co., manufacturers of novelties, who somewhat more than a year ago succeeded J. M. Chandler & Co., 157 Orange St., today made an assignment in trust to Frank P. Stanley. No statement can yet be made.

## Items From Near and Far.

The death is reported of Charles Dixon, Spokane, Wash.

L. M. Lowenthal, Blocktown, Ia., has decided to move away.

Oscar Becker, Joplin, Mo., has given a chattel mortgage for $800.

R. E. McMahon, West Bend, Ia., has given a chattel mortgage for $90.

P. F. Bradley, optician, Leon, Ia., has given a chattel mortgage for $100.

G. O. Schneider, Kansas City, Mo., has given a realty mortgage for $375.

Frank Ollinger, Newton, Kan., has paid off a realty mortgage amounting to $700.

In a fire in Harrodsburgh, Ky., the store of Mrs. J. L. Daviess suffered to a considerable extent.

Hans Fast, a jeweler, 396 Grove St., Milwaukee, Wis., filed a petition in bankruptcy Aug. 3, scheduling his liabilities at $1,339.61 and assets at $1,263.05, exclusive of $370 claimed as exempt. The stock valuation is placed at $700.


The

# Mercantile National Bank

**OF THE CITY OF NEW YORK,**

**BROADWAY AND DEY STREET,**

**Solicits Accounts from the Jewelry Trade.**

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

F. S. Sherry, Jos. Fahys & Co., New York, was in Toronto, Can., last week.

C. D. Maughan, the Goldsmiths' Stock Co., Toronto, Can., left last week on his Fall trip to Manitoba, the northwest and British Columbia.

Among the traveling salesmen who visited Denver, Col., the past week were: George D. Lunt, Towle Mfg. Co.; A. L. Reach, F. H. Noble & Co., and R. Guntzburger.

The Ripley-Howland Mfg. Co., Boston, Mass., have sent all their travelers out with new Fall samples. The house have one of the finest lines of goods shown from Boston this season.

Frank E. McCullin, representing Wm. A. Rogers, New York, is masquerading in the west. He has parted with the handsome VanDyke beard which has adorned his chin for the past six years.

Travelers visiting Boston, Mass., the past week included: John Taylor, Krementz & Co.; E. H. Cox, Sussfeld, Lorsch & Co.; A. Rutherford, H. A. Kirby Co.; Matt Stratton; H. W. Dunham, International Silver Co.

Thomas Long Co.'s salesmen are out with Fall samples. This Boston jobbing house have the largest number of salesmen on the road sent out by any jewelry jobbing concern in the country, 13 representatives being thus employed, reaching all sections of the United States.

Recent travelers in Omaha, Neb., were: Dan Beer, of Bernheim, Cohen & Beer; E. H. Clarke, Towle Mfg. Co.; I. Price, Byron L. Strasburger & Co.; Mr. Wile, Buffalo Jewelry Case Co.; F. R. Horton, Carter, Hastings & Howe; Charles D. Wolfe, Landers, Frary & Clark, and Mr. Wolf, for Fred Kaufman.

A. E. Dayton, Omaha, Neb., has probably the largest collection of photographs of jewelry traveling men of any jeweler in the west. He has 119 collected in one large frame and has on hand nearly enough to fill another. The collection represents nearly every traveling man in the jewelry line who has made Omaha the past six years.

Among the traveling men in Columbus, O., the past week were: J. F. Dean, Reed & Barton; Julian Bechet, Shafer & Douglas; Walter S. Strauss, Jacob Strauss & Sons; T. H. B. Davis, the Middletown Plate Co.; F. N. Wilcox, Meriden Silver Plate Co. and Meriden Cut Glass Co.; Thomas Meyer; Robert B. Steele, J. B. Bowden & Co.; J. R. Goodwin, Carter, Hastings & Howe; Sam Kohn, Louis Kaufman & Co.

Among travelers in Kansas City, Mo., last week were: C. H. Schleiker, Chas. L. Trout & Co.; George J. Gruen, D. Gruen & Sons; John O. Slemmons, J. B. Bowden & Co.; A. E. Brinkley, for John W. T. Harding; George L. Brenning, Dennison Mfg. Co.; E. A. Reed, Reed & Barton; Mr. Wile, Buffalo Jewelry Case Co.; E. H. Clarke, Towle Mfg. Co.; George F. Heidet, C. F. Rumpp & Sons; Arthur H. Vivian, Benj. Allen & Co., and T. W. Agnew, New Haven Clock Co.

Among travelers in St. Louis, Mo., last week were: A. Ettlinger, Louis Ettlinger & Son; A. W. Wagner, Glaenzer Frères & Rheinboldt; A. J. Sherrard, Enos Richardson & Co.; E. A. Reed, Reed & Barton; F. R. Horton, Carter, Hastings & Howe; I. Price, Byron L. Strasburger & Co.; A. I. Mayer, American Spectacle Co.; Alex. M. Thanhauser, for Ludwig Lehmann; A. A. Wood, Wilcox & Evertsen; D. Schaub, L. Adler & Son; Adolph Rosenthal; J. W. McClannin, Wilcox Silver Plate Co.; J. H. Friedlander, H. Z. & H. Oppenheimer.

The following traveling men were in Pittsburgh, Pa., last week: Chas. B. Bartlett, Whiting Mfg.

AND BROOKLYN BRIDGE

From the Factory of

STERN BROS. & CO.

33-43 GOLD STREET, NEW YORK.

Makers of

**Gold Rings, Gold Lockets,**
**Diamond and**
**Pearl Pendants,**
**Scarf Pins, Buttons,**
**Gold and Silver Thimbles.**

New and attractive designs at popular prices in all the above lines are now being shown to the jobbing trade.

**New York Office, 68 Nassau Street.**
**Chicago Office, 149 State Street.**

Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS, WATCHES, JEWELRY,

ALBANY OFFICE: 62-64 STATE ST. 9-11-13 Maiden Lane, New York.

**BONNER & CO.,**
Manufacturers of
FINE DIAMOND MOUNTINGS,
49 JOHN STREET, NEW YORK.

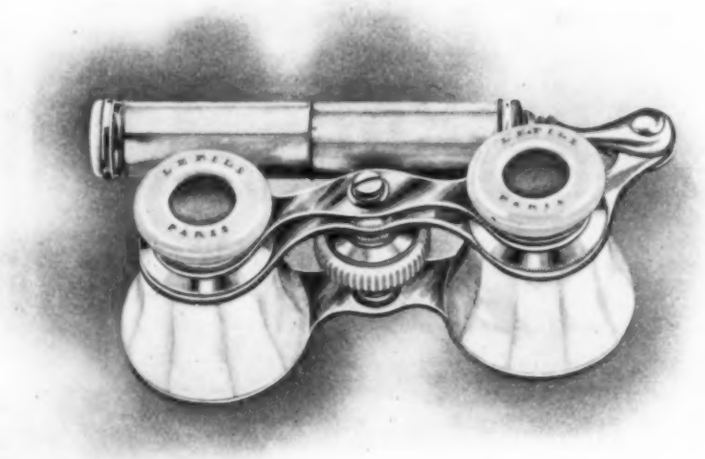
Co.; George A. Stockder, the J. D. Bergen Co.; T. H. B. Davis, Middletown Plate Co.; J. F. Dean, Reed & Barton; Geo. H. Remington, Waite, Mathewson & Co.; Chas. H. Anderson, Allsopp Bros.; M. H. Shiman, Potter & Buffinton; Harry B. Kennion, Parks Bros. & Rogers; Mr. Hodgins, Tarrant & Gismond; H. C. Rowbotham, C. P. Goldsmith & Co.; S. C. Corbin, Waterbury Clock Co.; E. L. Mumford, Waite, Thresher Co.; John S. Cunningham, F. H. Cutler & Co.; H. A. Scofield, Scofield, Melcher & Scofield.

Among the traveling salesmen who recently called on the trade in Detroit, Mich., were: Mr. Ridgeway, Julius King Optical Company; F. L. Baker, Hayden W. Wheeler & Co.; J. R. Goodwin, Carter, Hastings & Howe; W. C. Barry, Larter, Elcox & Co.

S. R. Mace, Moulton, Ia., has sold real estate valued at $925.

A. W. Johnson has purchased the jewelry business belonging to the late A. M. Dye, in Spencer, Ia. He gave a chattel mortgage as part purchase price for $1,416.


OPERA GLASSES.



NEW PATTERNS, LATEST STYLES.

SUSSFELD, LORSCH & CO., 37 & 39 MAIDEN LANE, NEW YORK.

American Watch Case Co.

A.W.C.CO

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

ACTUAL SIZE.

Send for Trade Price.

A GEM. Solid 14k. Hunting TITANIA

JUST OUT. PRICE JUST RIGHT.

JULES H. LACROIX,

SELLING AGENT,

THE NEW ENGLAND WATCH CO.

37-39 Maiden Lane, New York.


## Kansas City.

W. C. Avery has returned to Kansas City.

E. G. Alber has returned from Excelsior Springs.

Dr. A. C. Graves, Pittsburg, Kan., was here last week buying goods.

Mr. and Mrs. Harry B. Garswell have returned from Excelsior Springs.

A. Gluck, Dodge City, Ia., has gone to Excelsior Springs, Mo., for his health.

Thos. Ware, of Gurney & Ware, expects to make a western trip in the near future.

Mr. and Mrs. Herman Streicher will spend the month of August at Narragansett Pier.

Paul Preston, with Edwards & Sloane Jewelry Co., leaves this week for a trip through Colorado.

George G. Newman and Albert Wintermote, with the Jaccard Jewelry Co., have returned from Evansville, Ind.

Mrs. L. Hoffman, Leavenworth, Kan., who has been spending the Summer in Colorado for her health, is much improved.

Mr. and Mrs. J. R. Mercer are at the Grand View, Thousand Island Park. They will return to Kansas City about Aug. 15.

Ernest Jaccard has returned to his home in St. Louis after spending some time with his brother, Walter M. Jaccard.

Chas. M. Sheldon has entered several fine horses for the Fall races. Mr. Sheldon is connected with the Merry Optical Co.

P. D. Haller has gone to Colorado Springs to try to regain his health. Mr. Haller has been ill for many weeks with typhoid fever and other complications.

Articles of incorporation were filed, Aug. 2, for the Norton-Taulson Jewelry Co. The capital stock is set at $65,000, of which E. C. Norton owns 599 shares, Henry Taulson 50 and H. J. Norton 1.

Eugene G. E. Jaccard, formerly engaged in the jewelry business here, has filed an application before the Probate Court for an examination of the mental condition of his wife. Mr. Jaccard is prominent in Christian Science circles.

Mr. and Mrs. Fred C. Chamberlain, who have been visiting at Lake Minnetonka, are now at the northern lake resorts, and will soon go to Mackinac Island. On their return they will stop at Milwaukee, South Haven, Mich., and Chicago.

George H. Edwards, of the Edwards & Sloane Jewelry Co., returned last week and is taking charge of the business during the absence of his partner, H. F. Sloane, who has gone east. He expects to visit Toronto, Providence, Attleboro and his old home, in Brooklyn.

Jewelers from neighboring cities here last week were: F. W. Galer, Nowata, I. T.; Ralph Campbell, formerly of Lindsborg, but now of Westphalia, Kan.; J. A. Conn, Cameron, Mo.; I. Eller, Richmond, Mo.; T. Kolstad, Pleasant Hill, Mo.; G. W. Rankin, Olathe, Kan.; Ambrose Melluish, Ottawa, Kan.; H. A. Tibbals, Oskaloosa, Kan.; J. H. Ingles, Holden, Mo.; C. H. Andrews, Frankfort, Kan.; J. B. Hayden, Topeka, and E. Sutter, Russell, Kan.

## Connecticut.

C. E. Stockder, Jr., of Meriden, is at Annisquam, Mass.

Marcus L. Glouskin, of Glouskin & Fox, New Haven, left Aug. 1 for a 10 days' trip to Saratoga.

C. P. Buskirk, of Hartford, is opening his new jewelry store in F. E. Capewell's building, Winsted.

Geo. J. Fisher and family, Middletown, have been spending a two weeks' vacation at Fisher's Island.

Henry L. Wallace and his nephew, Robert Wallace, of Wallingford, sailed Aug. 1 from Europe for home.

The Barker Silver Co., Milford, closed down their factory Aug. 1, owing, it is said, to the high price of britannia at present.

Work on the new factory building for the Challenge Cutlery Corporation, Bridgeport, is nearly completed and the building will soon be ready for occupancy.

The death occurred July 21 at the National Home for Disabled Volunteer Soldiers, in Indiana, of Lieut. George Ager, who was at one time a prominent employe in the Seth Thomas Clock Co. factory, Thomaston.

Mrs. Harriet E. Cameron, 39 years old, widow of a former jeweler of Hartford, was found dead in bed at her home, 870 Broad St., July 31, having committed suicide by asphyxiation. Mrs. Cameron's husband died about four years ago.

The New England Engineering Co. have been given the contract to equip the plant of R. Wallace & Sons Mfg. Co., Wallingford. About 1,000 lights will be installed, in addition to a 50-horse power generator and a direct connected Hamsburg engine.

The scrap brass which was stolen from the Seth Thomas Clock Co., Thomaston, a short time ago, and taken to Hartford has been returned to the company. Four of the five men arrested are in Litchfield jail under $800 bonds. One of the thieves has secured bail and is at liberty.

W. Y. Buck, an employe of the Bristol Brass & Clock Co., Bristol, received word a few days ago from his attorney that he had been granted a patent in the British patent office on his device for depositing a large amount of silver or other metal in electro plating on the portion of spoons, knives or forks which are subject to the greatest amount of wear.

William A. Pelton, who was assistant superintendent of factory N (Wilcox Silver Plate Co.), Meriden, under the late superintendent, Lewis Hall, is now acting superintendent over the factory until Mr. Hall's successor is appointed. President Samuel Dodd, of the International Silver Co., who is located in factory N most of his time, will probably make the appointment of a superintendent after consulting the directors.

President E. A. Bliss, of the E. A. Bliss Co., Meriden, returned Aug. 1 from a six weeks' trip to Europe, four weeks of which he spent in Paris at the Exposition. Mr. Bliss said concerning the Exposition that the United States have nothing to be ashamed of, in comparing the Paris fair with the Chicago fair. Fully three-quarters of the foreigners at the Exposition were Germans. Of the English they were few in number in comparison, presumably because of the attitude of the French press during the earlier stages of the South African war. Mr. Bliss, while in Paris met Walter Hubbard and C. F. Linsley, of Meriden. They were just leaving for Berlin, and were to have sailed on the steamship *Deutschland*.


**D. C. DE LARA**

(Formerly foreman of Ed. Van Dam),

**DIAMOND CUTTER AND POLISHER**

FOR THE TRADE.

Rough Recutting, Repairing and Matching a Specialty.

OFFICE AND FACTORY:
ROOMS 303 & 304 BEEKMAN BUILDING,
101 BEEKMAN STREET,
Cor. Pearl Street, NEW YORK.

17 RUE DU TRANSVAAL,
ANTWERP.

**Vrieslander & Moreels,**

**Commission Merchants and Brokers.**

We buy Rough. Cut and Polish for One Per Cent Commission.

CABLE ADDRESS: "CELINE," ANVERS.

BEST NEW YORK REFERENCE.
CORRESPONDENCE SOLICITED.

Write for our Weekly Letter.

The Greatest Seller of the Age!
A BALL-BEARING
**Campaign Badge.**

We give exclusive territory. Write for prices and samples. Mailed for 10c. Send silver.

GEORGE E. SHAW,
Dept. Y. 35 Warren St., New York.

# DO YOU KNOW

**that although we are advertising extensively the Larter shirt studs, we make a large line of all kinds of rings that sell? We can show many new and original patterns in rings for the Fall season.**

## LARTER, ELCOX & CO.,

21 & 23 Maiden Lane, New York.

HEADQUARTERS FOR JEWELERS' AND SILVERSMITHS'

# MACHINERY

DROP PRESSES,
FOOT PRESSES,
SCREW PRESSES,
POWER PRESSES,
ROLLING MILLS.

WESTERN OFFICE, MERCANTILE BANK BLDG., CLEVELAND, OHIO.

MOSSBERG & GRANVILLE MFG. CO., PROVIDENCE, R. I.

NEW YORK OFFICE, 126 LIBERTY ST.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

# WESTERN SUPPLEMENT

VOL. XLI. NEW YORK, WEDNESDAY, AUGUST 8, 1900. No. 2.

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.*

TRADE CONDITIONS.

Watch movements continue to be parceled out by the manufacturers in small lots, and while the factories promise to do better a little later on, the jobbers are skeptical.

As to watch cases, if a man waits until he is completely out he might find some difficulty in getting what he wants. Conservative dealers are placing their orders far in advance.

Manufacturers' agents report that their business is running about as usual this year. While at the time they are not getting many orders they take up the refrain of the general trade that "trade is all right."

Retailers in the down town district say trade is better than usual with them in August, but that they do not look for much business in this month. Their regular trade is out of town, but quite a little is being done with transients.

Diamonds opened up in August with prospects of a fair business. Prices are strong, with indications of higher prices by Fall. The reasons advanced are an increase in the wealth of the world and the many uses for diamonds, they being the base of all important jewels, the latter word being used in a manufacturing sense.

One of the oldest employes of a large jobbing house said: "Summer weather seems to have no effect on business this year. I have never seen business keep up so well in all the years I have been at it."

Clock houses say if trade keeps up as it began in August the month will be a large one this year, which has been true so far of every month of the year.

A Chicago jobber said: "We haven't had time to look up results of recent trade, but when we are too busy to look into it we take it for granted results are all right." In corroboration of results being all right, the writer will state that he does not remember for the time of year ever before having seen such activity among order and shipping clerks as has characterized the opening of this August.

Trade in all kinds of silver plated ware is picking up, so report the manufacturers.

August has started out flatteringly in sterling silver lines. Several large orders for Fall trade have been placed since the first of the month.

---

John Cox, Benj. Allen & Co., is at Pawpaw Lake, Mich.

George D. Mateer, Salt Lake City, was a caller on the trade last week.

Henry Lodge, foreign buyer for Spaulding & Co., will return this week from his trip abroad.

J. A. Todd, of the Towle Mfg. Co., returned to Chicago from Europe Monday of last week.

C. B. Liver, of C. B. Liver & Co., Omaha, visited a number of jobbing houses last week.

Alex. Marks, Lawrence, Kan., is back from Paris, where he had been for two months. He left for home Sunday night.

J. W. Forsinger left Tuesday to lure some rainbow trout from streams emptying into Platte River, Col. Mr. Forsinger will put in four weeks in the mountains.

H. Streicher, of the Streicher Watch & Jewelry Co., Kansas City, Mo., passed through here on his way east. He will return in about three weeks.

Mr. Ettenson, senior member of Ettenson, Wolfe & Winnig, Leavenworth, Kan., was here Friday, on his way to spend his vacation at West Baden Springs, Ind.

Paul Serwich, for 13 years with Factory L, of the International Silver Co., goes east on a social visit, the coming Saturday. He will journey as far as Philadelphia.

Buyers in person last week were scarce articles. The business transacted was principally through mail orders, with some good orders from such of the travelers as had reached their territories.

W. J. Welch, Iowa City, said one week was not long enough to stay in Chicago, so he remained over a part of a second week. M. H. Loomer, Waterloo, Ia., was here making Fall purchases.

Colonel William LaRue, head of the silver department at C. D. Peacock's, is on a trip to Buffalo and back by lake. He selected the steamer *Manitou* for his outing.

Manager Charles Lester, New Haven Clock and New England Watch Companies, returned Monday from Wequetonsing, Mich., having completed his three weeks' cruise of northern lake ports.

N. P. Peterson, Gibson City, is opening a new store at Kankakee, Ill., and was in town last week buying stock. Mr. Peterson has returned to Gibson City to pack up and move to Kankakee.

H. L. Sherman, of Factory L, International Silver Co., is back from his eastern trip with good reports. C. M. Stone has gone for the same factory to the copper country in the upper peninsula.

Mr. Neely, Alfred H. Smith & Co.'s Chicago office, limbered himself up for active Fall work while at Lewistown, N. Y., by crossing over the border and engaging in golf in the Queen's country. He returned last week.

Among the heavy weight silver men here from the east are Chris Morgan, of Rogers & Bro., Waterbury, Conn.; F. J. Torbert, Watrous Mfg. Co., Wallingford, Conn., and Arthur Bradshaw, Meriden Britannia Co., Meriden, Conn.

The Barker Silver Co., Milford Conn., have established offices at room 914, Silversmiths' building, with J. N. Blauvelt as selling agent. A sample line of flat and hollow ware is carried here and Mr. Blauvelt has already established men on the road from the Chicago office.

James Mander, employed at a jobbing jewelry house as optician, did not report for work Aug. 3 as was his wont. Investigation showed that in his displeasure over a daughter's marriage he fired a couple of shots from a revolver in front of the home of the newly wedded couple and the police gathered him in.

J. R. Lilja, diamond man for Benj. Allen & Co., and Mrs. Lilja have returned from a three months' trip abroad. They visited Mr. Lilja's old home in Sweden, took in the Paris Exposition and enjoyed a tour of Germany and England. Incidentally Mr. Lilja visited and made purchases in the diamond markets while abroad.

L. Newhouse has moved from the third to the ninth floor of the Silversmiths' building, where he has secured additional room. Mr. Newhouse had just returned from a trip through Wisconsin and Minnesota, where he reports trade in good condition, and will visit Illinois cities this and next week.

At Spaulding & Co.'s E. L. Groff left Saturday for a Michigan vacation. C. R. Shepherd is visiting his parents in Virginia. Mr. Tetson, of the art department, goes into retirement for two weeks with his music. Miss Ayers, registry department, is in Michigan and W. E. Yerbury, of the engraving department, is somewhere in the same State.

The Illinois Watch Case Co., Elgin, Ill., are putting out a pretty line of gun metal goods, monogram work and raised gold ornamentation that are meeting with large sales; also a new line of raised colored gold decorated diamond cases which are beauties. An addition has been made to the east end of the company's factory at

Elgin for the hand engravers, one of the prettiest rooms in the country for that purpose.

Chief of Detectives Colleran has received word from Philadelphia, Pa., to look out for and arrest Henry Henderson, who is alleged to have stolen jewelry from W. G. Earle, Philadelphia, valued at $2,100.

The sustaining members of the National Association of Merchants and Travelers will give an elaborate business dinner in this city, Aug. 21. J. C. Stubbs, of the Southern Pacific Railway, will deliver an address on "A Study of Commerce," and a discussion will follow, led by L. B. Roswell, on "The Parcel Post." Four meetings will be held in this city, four in Kansas City, two each in Milwaukee, Quincy, Peoria and Des Moines. Other meetings will be held in Texas, Oklahoma and Indian Territory. A large attendance of commercial men is expected at all of the gatherings.

Jacob Franks, president of the Illinois Watch Case Co., has been elected to the responsible position of president of the Public Library board. Mr. Franks has been a member of the library board for three years, and his election as president is an acknowledgment of faithful service and executive ability. Had it not been for his unexpected election he would have made a tour of Europe this year. As it is, he has postponed his trip abroad until such time as his duties as executive officer of the Public Library and as president of the Illinois Watch Case Co. will admit of his absence from the city.

## Cincinnati.

Jos. Phillips, wholesale dealer of Rookwood ware, is on the road.

O. E. Bell is at the Chicago office, where he will remain a few days.

Cliff Miller, of Miller & Marsh, is on the road with his new sample line.

The new Rookwood tints for the Fall trade are already being shown to a select few, and they are, indeed, beautiful.

Joseph Becker, agent of Joseph Fahys & Co., is out on a trip to see a few of his customers. This company have a finer stock this year than ever before.

Jacob Dorst has returned from the lakes, much refreshed, and has taken hold of the factory again. His son, Arno, who had charge during his absence, has gone on a vacation.

The Central Passenger Association were requested by the Cincinnati Excursion Association to run the first buyers' excursion to Cincinnati in August, and two excursions in September.

Frank Herschede has returned from St. Louis, Mo., where he went as an appraiser of the E. Jaccard Jewelry Co. stock. He says he has handled fine stock in appraisement, but none so elegant as this.

The Homan Silver Plate Co. have sent to press a 50-page supplement to their catalogue of last Fall. It is replete with new ideas, and contains all the new patterns they have made this year. It will be out by the middle of August.

W. T. Eichelberger, of Joseph Noterman & Co., is taking a few weeks' rest at Mackinac Islands. Mr. Eichelberger superintends the factory, and, owing to the rush all Summer, has not been able to get away from his post until now.

## Pittsburgh.

Charles Geis has returned from Atlantic City.

Owing to the increase of business, Klein, Kraus & Co., Verner building, have found it necessary to install a new 15 H. P. gas engine.

John Geis and Harry Allenbach are taking their vacation on a hunting trip in the mountains.

A. E. Siviter, Verner building, and H. Dunbar, G. B. Barrett & Co., are out on their first trip.

Carl Albernasius, Verner building, has purchased for himself a farm in the Squirrel Hill district.

Hardy & Hayes have given their store a coat of new paint, greatly improving the appearance of it.

Sam F. Sipe has returned from his European trip and will leave soon with his wife for a vacation at the seashore.

M. Robinson & Co., Fifth Ave. and Elm St., recently sold out by the sheriff, have resumed business at the same place.

Charles Lobengier, formerly watchmaker with the Pittsburgh Jewelry Co., is now with O. O. Reams, Wilkinsburg.

A. H. Gerwig and his family will leave this week for Conneaut Lake for a two weeks' vacation. On his return from his vacation Mr. Gerwig will entirely remodel his store.

John Barrett alias Johnston, aged 58, and claiming Youngstown, O., as his home, was arrested on Smithfield St., last week, on a charge of larceny, preferred by Henry Held, jeweler, 1110 Carson St., S. S. Barrett was arrested about one month ago, but was discharged at the hearing. The police held over a watch he had been wearing. Held heard of it and claimed that it was one stolen from him. He made information before Magistrate D. J. McGarey and a warrant was issued for Barrett's arrest.


**G. F. WADSWORTH,**
**Watch Case Manufacturer**
AND REPAIRER.

Everything in the line of Watch Case Repairing. Old English and Swiss Cases changed to take American Stem wind Movements a specialty.

OLD CASES MADE NEW.
CHARGES REASONABLE.

Silversmiths' Building, CHICAGO.

**Emeralds. Opals.**
All kinds of Jobbing Stones.
LAPIDARY WORK.
Packages sent for Selection.
**HERMANN & CO.,**
IMPORTERS OF
Precious AND Imitation Stones,
MASONIC TEMPLE, CHICAGO.
**Garnets. Half Pearls.**

F. C. KLEIN. EMIL KLEIN.
**F. C. KLEIN & BRO.,**
126 State St., Chicago.
**Steam Lapidary.**
**DIAMOND CUTTING.**
IMPORTERS OF
Precious and Jobbing Stones.

**ABSOLUTELY THE BEST.**

1 DWT.
EASY-FLOWING
GOLD
SOLDER
Best on Earth

Manufactured by F. H. NOBLE & CO.,
103 State St., Chicago.
Sold by all Jobbers.

**Georgian** STERLING SILVER.
In Complete Table Service—
French Gray Finish.

COFFEE SPOON.

**TOWLE** MANUFACTURING CO.,
CHICAGO. NEWBURYPORT, MASS.

## St. Louis.

Ben Prack, son-in-law of John Schmid, jeweler, died last week.

Mr. and Mrs. F. H. Niehaus will shortly leave for Denver, Col., for the balance of the Summer.

Miss Freda Falkenheiner, clerk for F. W. Drosten, has gone to Peoria, Ill., on her vacation.

Henry Estinghausen, of the Attleboro Jewelry Co., recently broke his arm by being thrown from his horse. He is recovering rapidly and is back at business.

The appraisers of the E. Jaccard Jewelry Co. completed their work on the 1st inst. Joe Werne, the trustee, will now have the inventory listed by typewriter and it is expected bids can be received by Aug. 12.

## Denver.

F. P. Allen, manager of the Boyd Park jewelry store, has returned from Salt Lake City.

MIGHTY MEN O' THE HAMMER.

THE JEWELRY AUCTIONEERS.

The Trade obtains the services of two men at the cost of one. Send for book containing references all over America, not equaled by any other public salesmen.

BRIGGS & DODD,

ROOM 1230. 334 Dearborn St., CHICAGO, ILL.

CITROEN & JANSSENS,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

415 to 419 Race St., CINCINNATI, OHIO.

Jewelers' Company Entrance.

Furness & Co. have moved their store from 1124 17th St. to 907 16th St.

James E. Lewis, of the Lewis Jewelers' Supply Co., has returned from a two weeks' stay at Manitou.

Mr. Brannan, of Brannan Bros., Loveland, Col., and John Pyle, Boulder, were in Denver, on business last week.

H. P. Nagel has resigned as watch inspector of the Union Pacific railway, in this city, and Boyd Park has been appointed in his place.

## Pacific Northwest.

W. R. Pfennig is seriously ill with typhoid fever at his home in Dallas, Ore.

J. A. Mauer has purchased the jewelry business of W. L. Coppernoll, Eugene, Ore.

E. D. Elwood, Medford, Ore., left last Monday on a fishing and hunting trip to Big Butte.

U. B. Vogel has opened a jewelry store at Toledo, Ore. Mr. Vogel has his main store at Corvallis.

Carl King, Pullman, Wash., and family have gone to Newport, Idaho, to be absent 10 days on a fishing expedition.

J. A. Waterbury, jeweler and watchmaker of Long Creek, is in Canyon City, Ore., with the intention of locating there permanently.

A. W. Snook, optician and jeweler from Everett, Wash., is thinking of locating in Anacortes; that is, have his headquarters there, but continue to make regular trips to Monroe and other Snohomish county towns.

Among the business men of Helena, Mon., who signed an agreement to close their stores at 6 o'clock were several jewelers. The organization is known as the Capital City Early Closing Club. The following jewelers have signed: C. B. Jacquemin & Co., A. C. Dorner, Helena Lapidary Co., William E. Knuth, manager, G. R. Mettin and N. Lalonde.

A $20,000 fire visited the town of Buckley, Wash., some days ago. While only four buildings were totally destroyed, a large amount of property was injured by careless handling in removing it from endangered buildings. E. Skamser moved his stock of jewelry, stationery, bicycles, etc., out onto the railroad right of way, but his building was not burned and so he moved back the next morning. His loss will be about $200, with some insurance.

## Pacific Coast Notes.

Emile Quarre, formerly a jeweler in Los Angeles, Cal., has just been elected mayor of Eagle City, Alaska.

S. Landecker, formerly a jeweler of Napa, Cal., was married in San Francisco last week to Miss Fanny Sternfeld.

V. A. Holbrook, who has been connected with J. S. Lewis & Co., Ogden, Utah, the past 14 years, has accepted a position with W. M. McConahay, jeweler, Salt Lake City.

Howard Dobrowsky, of Redding, Cal., will manage the A. J. Fetzer jewelry store, Weaverville, Cal., for a month, during Mr. Fetzer's absence at Combs's Springs.

At Two Rocks Valley, Marin county, Cal., an old pioneer settler of that section, named J. H. Church, was shot and killed. The belief is general among those who knew J. E. King, a jeweler of Modesto prior to eight years ago, that he is the man who committed the deed. The facts of the murder, as gleaned from the press dispatches, are that King and his wife were traveling about the country camping at nightfall. While camping near Church's ranch he watered his horses at the well on the Church ranch. The latter boarded up the well to prevent him getting any more water and then King shot Church. King told his wife that he would go to Santa Rosa to give himself up to the sheriff, but at last accounts he had failed to arrive at Santa Rosa, and he is now believed to be trying to make his escape. Prior to his business venture at Modesto, King was in Chico and Oroville.

## Indianapolis.

Louis Kiefer, of L. F. Kiefer & Son, is fishing in northern Indiana.

Ward & Co. are located in their new office, at 18 E. Market St.

J. C. Sipe and family have returned from an outing of several weeks' duration.

Gus Craft, of A. P. Craft & Co., has taken his family to Lake Maxinkuchee, for the month of August.

Frank W. Trewin, Keystone Watch Case Co., was in the city last week; also E. A. Porter, the Holmes & Edwards Silver Co.

City trade is very quiet, but trade in the country was very good the last two weeks in July. Travelers sent in good orders and mail orders were plentiful.

The Indianapolis Board of Trade have just issued their annual report. The following jewelers are members: Silas Baldwin, Enrique C. Miller, Wm. T. Marcy and Julius C. Walk.

American and Swiss Watches.

Diamonds and Precious Stones.

Silver Novelties.

Sterling Silverware.

G. MADENFELDT. L. ROTHSCHILD

ROTHSCHILD & MADENFELDT

MANUFACTURERS IMPORTERS AND WHOLESALE JEWELERS

207 Sutter St., San Francisco, Cal.

California Jewelry Factory.

Quartz Jewelry.

Jewelry of every description.

HENRY'S CINCINNATI WATCH-CASE HOSPITAL

PETER HENRY,

MANUFACTURER OF

Gold and Silver Watch Cases,

419 VINE STREET (Room 4).

Special attention given to Repairing.

REPAIR WORK STRICTLY CASH.

All kinds of Movements fitted in Gold, Silver, Filled or Nickel Cases.

Key-Winding Cases changed to Stem-Winding Cases.

Hunting Cases changed to open face, etc.

Send movements and estimates cheerfully given.

Eternal hustle, coupled with honesty and integrity, is the just price of Success.

Our High-Grade Gold-Filled Chains are positively reliable. Carried by all the leading wholesale houses.

S. O. BIGNEY & CO., - - ATTLEBORO, MASS.

## Minneapolis and St. Paul.

Harry Hein, formerly watchmaker for A. H. Simon, St. Paul, is now with B. Fegelson.

C. Gill, formerly in business in Minneapolis, has opened a repair shop at 207 Washington Ave., N.

The DeMora Jewelry Co. have fixtures in place for the store about to be opened at 241 Nicollet Ave., Minneapolis.

O. C. Hustad, Tower, Minn., was in the Twin Cities last week on his way home from a vacation spent in Chicago.

Frank Glickauf, who has been in charge of the office of A. I. Shapira, wholesaler, St. Paul, will go on the road.

J. L. Strauss, manager of the jewelry department of the Golden Rule, St. Paul, has returned from a two weeks' eastern trip.

S. B. Olson, Herman, Minn., was in the Twin Cities last week, ordering a new stock to replace that which was burned recently.

E. E. Finch, traveling man for Lewis Finkelstein, St. Paul, has returned from a month's vacation. He started on the road at once for South Dakota.

J. B. Hudson, Minneapolis, left Aug. 4 for the east, via the Great Lakes, accompanied by his wife and two daughters. They will be gone about three weeks.

C. D. White, of C. D. White & Co., has returned from a week's vacation. George Gage, watchmaker for the firm went east, Aug. 3, on a 10 days' trip.

S. H. Clausin, of S. H. Clausin & Co., Minneapolis, reached New York, July 29, on his return from a visit to the Paris Exposition. He returned home Aug. 6.

Fred H. Upham, St. Paul, left Aug. 3 for the east by way of the Great Lakes. C. C. Staacke, St. Croix Falls, Wis., is in charge of his store during his absence. Mr. Upham will return Aug. 25.

Visitors in the Twin Cities from the country the past week were: B. Schneider, Iron River, Wis.; H. Lewin, Thief River Falls, Minn.; L. Perlman, Redwood Falls, Minn.; W. C. Kayser, Marshall, Minn., and B. Stone, watchmaker for Lewis Bros., Eveleth, Minn.

## Omaha.

Wholesale jewelers are very busy.

J. C. Huteson is taking a short vacation at his farm near Central City, Neb.

M. C. Peterson, Danabaugh, Neb., was here last week buying goods, and reported good trade.

Frank Colby, manager of the Globe Optical Co., has returned from a fishing trip to Lake Onawa.

McLelen Parr, manager of the Columbian Optical Co., Denver, Col., is visiting in Salt Lake City.

D. F. Osborne has given up his studies in the horological school here and returned to his home in Davis City.

An Omaha wholesale jeweler who recently took up opal ware as a side line, sold 25 barrels of it in two weeks.

S. S. Parr, returned from a trip through Wyoming, says that the optical trade in that State is exceptionally good this season.

The Columbian Optical Co. have received 1,000 eyes from Germany, being the first instalment of 10,000 recently purchased in that country for use in their five houses.

Joseph Zimmerman, for eight years in charge of Erker Bros. Optical Co. shop, St. Louis, Mo., has removed to Omaha and taken charge of J. C. Huteson's shop, in the optical department.

Cherokee, Ia., had a fire recently, which burned all around J. M. McGee, the jeweler, but left his stock uninjured. He and his wife got out and joined the bucket brigade which fought the flames.


# Selling Chains

is easy when you show your customer

## THE "IS-A-BELL,"

the most remarkable chain ever made. It can be worn in an endless variety of ways—each one suggests another. It allows of a new chain for every costume. It can be worn as a combined Dickens fob, double vest, with or without fob; a "Mansfield," an "Is-a-Bell" or a combination watch and fan chain, and numerous other styles. The pin can be detached and worn as a chatelaine pin or brooch and the small pin as a stick pin.

**No. C 4561. Showing sectional view of one of many patterns.**

Made in Plate, 14k. Gold-Filled, Solid Gold and Sterling Silver, with or without chatelaine articles, and in an endless variety of handsome and original designs.

**SPECIAL CARDS,** illustrating and describing the way the chains may be worn, supplied free of charge to customers.

**SEND FOR SAMPLE.**

## The O. E. BELL CO.,

**Manufacturers and Patentees,**

**Factory, Mansfield, O. CINCINNATI, O.**

**Our Rights** will be **Protected** against all imitators or parties handling imitations.

# TO-DAY IS THE TIME

to begin your Fall purchases. If our name is not on your buying list, it should be, for yours as well as your customers' sake. No house in America offers as good values in up-to-date Chains, Bracelets, Silk Fobs, Lockets, Ebony and Sterling Silver Novelties. We make the line that sells without effort. A request for a selection package will win for us your trade. Our Imperial Salesman for Fall is now ready for mailing. You ought to have one.

IMPERIAL

## IMPERIAL MFG. CO.,

**Masonic Temple, CHICAGO.**

# 1900. HOLIDAY SEASON. 1900.

## Our New Illustrated Catalogue,

275 PAGES, SHOWING
OUR LATEST DESIGNS

EBONY GOODS, TOILET SETS,
STERLING SILVER NOVELTIES,

**Ormolu Gold-Plated Clocks,**

...ALSO...

HOLLOW WARE, FLAT WARE.

WRITE FOR CATALOGUE AND PRICES

WRITE FOR CATALOGUE AND PRICES

## Genuine Utopian Ware,

**QUADRUPLE SILVER-PLATED MOUNTINGS.**

**Made in Teapot, Sugar and Cream, Assorted Decorations.**

***In getting out our new line this season, we have given special attention to articles suitable to the Jewelry Trade. Our line of Hollow Ware and Flat Ware will be found second to none, both as to variety of design and quality of finish and plate. Our new building for the manufacturing of Ormolu Gold-Plated Clocks is complete and we are in position to fill orders on our large line of these articles promptly.***

## M. S. BENEDICT MFG. CO.

**Factory: East Syracuse, N. Y.**

109-111 WABASH AVE., CHICAGO, ILL. 409 BROADWAY, NEW YORK CITY.


## San Francisco.

TRADE CONDITIONS.

Everything is quiet here. Jobbers and their salesmen are beginning to move, in some cases, however, and country buyers are coming in a little more frequently. One or two eastern travelers are reported to be on their way here, and the San Francisco buyers who went east a month or so ago either have returned or are on their way back. The smaller stores are making special bids for the trade of vacation visitors from the interior, for the soldier trade and for the cheaper trade of San Francisco.

Mr. Meybem, Chico, Cal., is taking his usual Summer vacation.

The C. L. Nogue Optical Co., this city, have discontinued business.

Mrs. A. P. Hall, wife of A. P. Hall, Tulare and Visalia, Cal., is in San Francisco.

Fred Roth, representing L. & M. Kahn & Co., New York, was in San Francisco last week.

F. J. Frowiss, a jeweler of Guatemala, Central America, arrived in San Francisco, last week.

Abe Isaacs, of Isaacs Bros., jewelers, this city, has sued his brother, Joe Isaacs, for an accounting.

C. S. Untermeyer, of Chas. Keller Co., New York, has notified the trade that he will be here this week.

F. F. Daunt, Merced, Cal.; F. G. Chinn, optician, Sacramento, Cal., and John Luckenbach, wholesale jeweler, Los Angeles, Cal., were recent arrivals in San Francisco.

Charles Hadenfeldt, of Rothschild & Hadenfeldt, is now on his way home from the east. He will stop off on his way and interview a number of customers concerning the Fall business.

J. H. Pearson came up from the mining town of Randsburg, a few days ago, to buy stock for his jewelry establishment. F. A. Marcher, Los Angeles, Cal., and John Hood, Santa Rosa, Cal., are visiting in San Francisco.

The W. Manning jewelry sale, conducted for the past month by Percy H. Greer, auctioneer, was brought to a close some days ago. The store has now been occupied by the new jewelry firm of Levin & Ellis. Mr. Levin is a jeweler of this city and is well known to the trade, while Mr. Ellis is a late arrival from Guatemala where he is reputed to have a large jewelry store and considerable other property.

## Detroit.

Smoke and water damaged the wholesale jewelry stock of J. H. Schwegler, 34 Monroe Ave., to about $800. Covered by insurance.

Ed. Roehm, of Roehm & Son, returned last week from a trip to Niagara Falls, where he attended the convention of the Phi Gamma Deltas.

It is reported that Geo. Carhart's jewelry store, Pontiac, Mich., was burglarized by followers of a wild west show, a few days ago. The amount taken is not stated.

Two years ago daring thieves stole several hundred dollars' worth of silver ware from the steamer *North Land* as she lay at her dock here. Word has been received from Buffalo that the silver turned up in a hovel of a colored man. The woman of the house claimed a stranger left it with her two years ago.

## News Gleanings.

Louis I. Stephens, Jacksonville, Fla., who has been ill for a month or so, with typhoid fever, has recovered.

L. L. Bickings, Norristown, Pa., has opened an optical consulting room in conjunction with his jewelry store.

Mr. Fuller, formerly of Indian River, Mich., has opened a jewelry store at C. B. Noble's clothing store, Newberry, Mich.

F. Gifford has moved his optical parlors in Dalton, Mass., to the center of the business locality, corner North and School Sts.

Will Conrad, who was in the jewelry business in Hastings, Neb., for some time, is reported to have died in Whitehall, Mon.

Rev. B. Brunning is home from his visit to Broome county, N. Y., and is now attending to his optical business at 247 Crete Ave., Elmira, N. Y.

George D. Levy Optical Co., of Norfolk, Va., have been incorporated to do a general optical business. Capital $5,000. Incorporators: E. J. Levy, A. Hart, G. D. Levy, all of Norfolk.

The many friends of J. C. Woelfle, Peoria, Ill., will be happy to know that he is rapidly recovering from his recent severe illness. He had so far improved last week that his physicians pronounced him out of danger.

Before Referee Brainard, July 27, Sheriff Wood was appointed trustee to sell the property of Thomas J. Church, Auburn, N. Y., who recently filed a petition in bankruptcy. Sheriff Wood's bond was fixed at $10,000.

Ruel J. Cushing, 145 Garland St., Bangor, Me., well known in Bangor and vicinity as an optician, died on July 29 at the State hospital for the insane, Augusta, after an illness of 10 days. Mr. Cushing leaves a wife and a daughter.

The first six masted schooner ever built will be launched at Camden, Me., Aug. 14. The boat is called the *George W. Wells*, named after George W. Wells, of Southbridge, Mass., president of the American Optical Co. and an owner in the boat.

At 2 o'clock A. M., July 30, a fire, originating in some mysterious manner, broke out in the jewelry store of F. E. Watson, Wellsburg, W. Va., and the resulting loss was probably $300 or $400, covered by insurance. The most valuable portion of the stock was in the safe, and escaped injury.

C. L. Rost, of Crawfordsville, Ind., has sold his jewelry store in Danville, Ill., to C. C. Faris, of Marion, Ind., who has taken charge. Mr. Rost has also closed out his Crawfordsville store and will remove to Indianapolis, where he will confine himself to the diamond business exclusively.

Jaun H. Hales, optician at Wiggers's jewelry store, Nashville, Tenn., had an exciting experience in a runaway a few days ago. While descending a steep grade on Addison Ave., near Cedar St., the harness broke and the horse became unmanageable. The animal is a blind one and it plunged over an embankment and slid under a house which stands several feet above the ground. Mr. Hales was thrown out and badly bruised, several of his fingers being broken in the fall.


**ROY**

TRADE-MARK REGISTERED.

Have you seen our Applique and Repoussé styles, pronounced by a connoisseur as worthy of any window display of the Rue de la Paix? We are distributing them to the Jobbing trade.

**Roy Watch Case Co.,**

NEW YORK.

**Our Hand-made Cases**

are constructed in the old reliable way, which is a pride to the Manufacturer, Dealer and Wearer.

STAMPED. TRADE MARK 18 K.

ALL CASES BEARING THIS MARK, ARE HAND-MADE.

STAMPED. TRADE MARK 14 K.

Manufactured by **DUBOIS WATCH CASE CO.,**

Makers of SOLID GOLD CASES.

21 and 23 Maiden Lane, New York.

TRADE CAMM W.C.C.O MARK.

**THE CAMM WATCH CASE CO.,** 23 Maiden Lane, New York City.

MAKERS OF

Fine Solid Gold Watch Cases.

Our 14k. Solid Gold Watch Cases are equal in color to the richest 18k.

**No Bath, No Acid Coloring.**

All Leading Watch Jobbers carry our goods in stock.

**THE FALL CAMPAIGN**

of every jeweler should be opened with a complete line of . . . .

**Bates & Bacon Gold-Filled Watch Cases**

BATES & BACON,

11 JOHN STREET, NEW YORK.

103 STATE STREET, CHICAGO.

No. 1751G.

N. Y. Office, 11 Maiden Lane.
SAMPLES ONLY.

# THE GOLF SPOON.

A SIGN OF THE TIMES.

**POPULAR AND UP-TO-DATE.**

No stock complete without it. Just the thing for presents, prizes or favors.

**Coffee size, $7.50 per dozen list.**
**Tea size, $13.50 " " "**

It also makes a splendid souvenir of any locality, as the bowl can be engraved with name of town or any local view, building, etc. You know you want this spoon, so just send for a sample **at once** and include the popular Golf Bag Novelty, to retail at 50c.

**Remember,** we make a large line of Souvenir Spoons and everything for the up-to-date jeweler.

If interested, let us hear from you;

**IT WILL PAY YOU.**

A POSTAL WILL BRING SAMPLES.

**CODDING & HEILBORN CO.,**

**North Attleboro, Mass.**

**FREUDENHEIM BROS. & LEVY,**

Importers of Diamonds,
Manufacturing Jewelers,
Jobbers in American Watches,

**54 Maiden Lane, New York.**

"B. A." gold shell collar buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED

**B. A. BALLOU & CO.,**

**Providence, R. I.**


M. H. Kennedy has opened a jewelry store in Miami, I. T.

A. L. Krunberg will open a new jewelry store in Randolph, O.

E. S. Pendexter, Portland, Me., has been adjudicated bankrupt.

A. M. Osgood, of Lostant, Ill., will be a new jeweler in Tonica, Ill.

W. L. Bennett has bought the Baker jewelry stock, Horton, Kan.

H. E. Heller, Mamaroneck, N. Y., will occupy another store in that town.

W. E. Lake, optician, has located at O. O. Black's jewelry store, Alpena, Mich.

John C. Jones, Yoakum, Tex., has removed his stock to the Hunter building, Grand Ave.

E. S. Houghton, of Cannon Falls, Minn., has opened a jewelry store in Brainerd, Minn.

Hugh Simpson, Searcy, Ark., left last week with his two youngest children on a visit to his mother in Scotland.

The jewelry stock of the late W. E. Birkenbeuel, La Salle, Ind., has been sold at private sale to N. W. Duncan.

Geo. Lerew, Hamburg, Ia., has sold out his restaurant business and is again devoting himself to his jewelry business.

John Meyer, with J. H. Denkhoff, Dyersville, Ia., has completed a course in the horological school at Elgin, Ill.

S. Orbach, jeweler, Utica, N. Y., has brought suit against Henry F. Coupe, charging assault in the third degree.

August Wirkkenen, formerly a jeweler in Menahga, Minn., was killed in a mine explosion in Hibbing, Minn., lately.

E. Chedel, a watchmaker, from Geneva, Switzerland, has begun to work at his trade in the Monticello Merchandise Co.'s store, Monticello, Ga.

A. J. Heesen, jeweler, 321 Adams St., Toledo, O., caused the arrest, a few days ago, of Tillie Cousins, on the charge of shoplifting a ring worth $25.

C. J. Skinner, who has been engaged in the jewelry business in Sioux Falls, S. D., several years, has closed out his business there and will reopen in Parkston, S. D.

Manager Dombrowski, of the Southern Loan & Jewelry Co., Tampa, Fla., who had been in Jacksonville for a week, has bought out the shoe business of Fred W. Bucky.

Ketchem & Williams, Atlanta, Ga., on Aug. 1 dissolved partnership by mutual consent, I. C. Ketchem withdrawing. F. L. Williams will continue the business at the old stand.

A syndicate is being organized at Middlesboro, Ky., to develop an onyx deposit recently discovered in Claiborne county, Tenn. The onyx is pronounced, it is said, to be very valuable.

Isidore Epstein, a jeweler of Oshkosh, Wis., is to be married Aug. 28 at Milwaukee, to Miss Anna Evelyn Lewis, of that city. They will be at home in Oshkosh, after Dec. 1.

S. B. Olson, Herman, Minn., has adjusted the fire loss on his jewelry store at $594. The stock was insured for $1,100, and Mr. Olson does not think he received what he was entitled to.

Isaac Traub, Niagara Falls, N. Y., has returned from the Paris Exposition.

Richard H. Miller, Kingsbridge, Okla., is offering to his creditors 25 cents on the dollar.

Andrew Prueher, Eau Claire, Wis., is offering to his creditors 25 cents on the dollar.

Elmer N. Sheldon, who for seven years has been watchmaker for I. G. Perry, Great Barrington, Mass., has taken a similar position with E. P. Gainor, Troy, N. Y.

George F. Farnum has purchased Mr. Van Sickle's half interest in the jewelry store of Van Sickle & Farnum, Port Jervis, N. Y., and will hereafter conduct the business in his own name.

Frank M. Halstead, watchmaker with Frank Smith, Madison, S. D., has resigned, to take effect Sept. 1, owing to the work being bad for his health. He is considering several offers for different work, but has not made a selection.

In E. Epstein's jewelry store, Oshkosh, Wis., there are three yachting cups on exhibition. The first is the cup offered by the Inland Lake Yachting Association. The second is the trophy cup offered last year by the Oshkosh Yacht Club. The third is the trophy cup purchased by the Oshkosh Yacht Club this year.

K. R. Burt and M. G. Sacrider, late of Creede, Col., have closed a lease for the west store room of the new Stock Exchange block, Cripple Creek, Col., where they will establish a jewelry store. Before engaging in mining at Creede, Mr. Burt was a hardware merchant of Lake City, Ia., and also served four years as postmaster of that city. Mr. Sacrider is a jeweler of experience.

The Gebhard Automatic Astronomical Clock Co., July 30, filed articles of incorporation at Louisville, Ky., with a capital stock of $5,500. The purpose of the company is to exhibit in the United States the Gebhard astronomical clock, now in Germany. The incorporators are Alfred Unruh, William Fisher, Peter Knopf, George E. Mulligan, E. Herze, Phillip Riesberger, A. C. Thum, Emma Lake, J. R. Bullock, J. T. O'Neal, George W. Halstead, W. H. Edinger and R. L. Gebhard.

A gang of crooks have been offering genuine diamonds for sale in Rochester, N. Y. Many were purchased by residents, who were greatly surprised to find that at the last moment inferior stones had been substituted. A saloonkeeper offered $25 for one that had been pronounced worth $45 by a jeweler. He paid his money, but as he noticed the substitution he refused to take the stone and got his money back by threatening the crook with arrest.

The Manhattan Silver Plate Co., Lyons, N. Y., have commenced working overtime. This is something new for this time of year. Four years ago the factory did not average three days a week the year around. Part of the time the factory was shut down entirely, and when run, except just in advance of the holidays, was operated to keep the employes from poverty. The factory has been running on full time with all hands at work, but last week work commenced, to last until Jan. 1, at 13 hours a day.

RAILWAY KING.
18 Size.
25 Ruby Jewels.

The 25, 23, 21 and 17 Jewel

"RAILWAY KING"

WATCHES

are strictly High Grade and are Guaranteed **Superior** in **Quality, Durability, Adjustment** and **Style.**

The Columbus Watch Co.,

COLUMBUS, O.

Send for New Price-List and Special Discounts.

Edward N. Cook,

GOLD & SILVER PLATE

144 PINE ST., PROVIDENCE, R. I.

Plated Seamless Wire and Aluminum Solder.

DIAMOND AND RAISED GOLD

DECORATED CASES OUR SPECIALTY.

Several hundred entirely new artistic designs have just been placed on the market. Ask your jobber to show samples.

ILLINOIS WATCH CASE CO.,

Manufacturers of Solid Gold, Gold-Filled, Sterling Silver, Gun Metal and Nickel Watch Cases.

FACTORY AND MAIN OFFICE, ELGIN, ILL.

CHICAGO OFFICE, Silversmiths' Bldg., No. 133 Wabash Ave.

NEW YORK OFFICE, Gill Bldg., No. 9 Maiden Lane.

## The Latest Patents.

ISSUE OF JULY 31, 1900

**654,622.** CUFF-BUTTON. JOSEPH GOLDSMITH, Jr., Providence, R. I. Filed Oct. 27, 1899. Serial No. 734,931. (No model.)

In a cuff-button, the frame provided with two pairs of curved elastic arms of unequal length, and which arms have their inner edges provided with inwardly-turned pivots, and which have their inner edges adjoining the pivots beveled, the two pairs of arms being sufficiently elastic to have a slight inward and outward movement in relation to each other, combined with the disks or buttons pivoted between the ends of the arms, and which disks or buttons are provided with grooves in

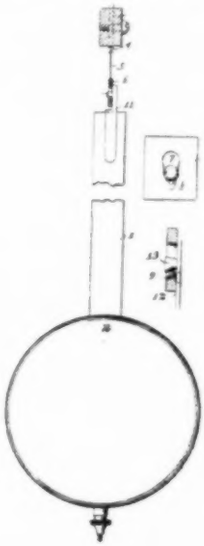
which the beveled edges of the arms are made to catch for the purpose of holding the buttons in position.

**654,677.** ALARM-CLOCK. LUDWIG SCHIFF, Wilmersdorf, Germany. Filed Dec. 8, 1899. Serial No. 739,686. (No model.)

In an alarm-clock having a detent-lever to arrest

the alarm mechanism, and an operating-cam for the detent-lever, driven by the clock-work, the combination of means for coupling the release-cam to the spindle driven by the clock-work, and for automatically rendering the said coupling ineffective as soon as the alarm has been operated, the said cam being subsequently adjusted by hand.

**654,726.** PENDULUM. FRED I. GERTCAGO, Ill., assignor to the Automatic Electric Clock Co., Kansas City, Mo. Filed July 13, 1899. Serial No. 723,704. (No model.)



In a pendulum, a rod and a suspension having plane meeting surfaces, one of said parts being provided with an opening and the other with a pin to engage the same, and one of said engaging devices being beveled, whereby the plane meeting surfaces of the rod and plate are held in firm bearing contact.

**654,870.** EYEGLASSES. HARRY H. BOYD, Philadelphia, Pa. Filed April 23, 1900. Serial No. 13,844. (No model.)

In an eyeglass, the combination with the lens, of a strap *A*, for uniting the lens to the bridge or other device, a guard *c* formed on said strap adapted to embrace the edge of the lens, an ear extending from one side of the said guard, a boss *e*, formed on said ear adapted to an opening through the lens of a length equal to the thickness of the lens against which the head of the securing-screw is adapted to bear to relieve the lens of the clamping strain, a screw-threaded bore formed in said boss, and a screw *g*, adapted to the said bore, having an enlarged head which embraces the end of the boss and the side of the lens opposite the ear.


# Jewelers' Court,

**51-53 MAIDEN LANE, NEW YORK.**

**Ready for occupancy February 1st, 1901.**

JEWELERS COURT
51-53 MAIDEN LANE, NY
E.D. GARNSEY, OWNER

This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

**Floor plans are now ready for inspection and leases can be arranged by communicating with**

**E. D. GARNSEY, 134 West 23d Street, New York.**

# AMERICAN GEM CO.,

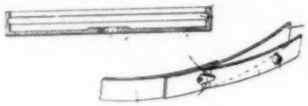
**Successors to EDWIN PASSMORE.**

**Precious and Semi-Precious Stones.**

**Odd Gems. Fine Lapidary Work.**

**JEWELERS' BUILDING,**
**373 Washington Street, BOSTON.**

**654,873.** MAINSPRING-FASTENER FOR WATCHES. DUANE H. CHURCH, Newton, Mass. Filed April 14, 1899. Serial No. 712,971. (No model.)



The combination of a spring and a barrel, of which elements one is formed with a continuous groove and the other is formed with a projection to slide in said groove, the spring and barrel having a free and unobstructed frictional movement relative to each other, whereby said spring and barrel are held against axial movement relatively each to the other.

**654,902.** SHIRT-STUD. PHILIPP H. LETTRE, Attleboro, Mass., assignor to T. I. Smith & Co., same place. Filed May 9, 1900. Serial No. 15,999. (No model.)

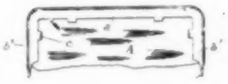
In a shirt-stud, the combination with the back-plate $a^2$, the tubular post $a'$ and the arm $a$, of the shaft $b$ pivotally supported in the tubular post $a'$, the square head $b'$ formed on one end of the shaft $b$, the swinging arm $b^2$ at the other end of the shaft $b$, the stud $c'$, and the bifurcated spring $c$ secured to the plate $a^2$ by the stud $c'$.

**654,949.** TELESCOPE FOR SIGHTING ORDNANCE. ANDREW A. COMMON, London, England. Filed March 16, 1900. Serial No. 8,868. (No model.)

**655,025.** BRACELET. WILLIAM F. SIMON, West Hoboken, N. J. Filed April 10, 1900. Serial No. 12,364. (No model.)

A bracelet or other article comprising a body consisting of a coiled strip of metal, a casing consisting of two separable clasp-sections each receiving one end of the said body, and each provided with an interior transverse partition having an aperture, and a longitudinally-elastic core extending within said body and having its respective ends passed through said apertured partitions and secured on the opposing or inner sides of the partitions.

**655,029.** POCKET-BOOK, SATCHEL. CHARLES SPIER, New York, N. Y. Filed June 8, 1900. Serial No. 19,523. (No model.)



A pocket-book, satchel, or analogous receptacle, provided with hinged frame-bars each having parallel members, $a$ and $b$, between which the edge of the pocket-forming material is received; and tang-hooks secured to and extending from one of said members in approximately the same plane therewith, thence through the pocket-forming material, and bent back in a return direction with their ends between the said parallel members.

**655,044.** WORKMAN'S TIME-RECORDER. AUGUST AUF DER HEYDE, Jersey City, N. J., assignor of one-half to William Hoffman, New York, N. Y. Filed Sept. 22, 1899. Serial No. 731,386. (No model.)

**655,069.** NAPKIN-RING. JACOB FRAME, Toledo, Ohio, assignor to Marie L. Frame, same place. Filed Jan. 25, 1900. Serial No. 2,777. (No model.)

**655,079.** COLLAR-BUTTON. FRANZ J. HEILBORN, Plainville, Mass. Filed Dec. 18, 1899. Serial No. 740,801. (No model.)

In a collar-button, the combination of a shoe, the flat post, the head, and the socket in the head, with the hook having its shank held in the socket, and adapted for turning movement transversely of the hook.

DESIGN **33,015.** BADGE. JOSEPHINE RUSSELL, Tabor, Iowa. Filed June 13, 1900. Serial No. 20,212. Term of patent seven years.

DESIGN **33,016.** CUFF-BUTTON. GEORGE WOOD, Providence, R. I. Filed June 27, 1900. Serial No. 21,857. Term of patent 3½ years.

## EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued July 31, 1883.*

**282,231.** UMBRELLA STICK AND CANE. J. T. SMITH, New York, N. Y.

**282,280.** ORNAMENTAL CHAIN. SALOMON DAVIDSON, New York, N. Y.

**282,286.** NAPKIN-HOLDER. C. S. DIKEMAN, Waterbury, Conn.

**282,310.** BRACELET. JULIUS HACKENBERG, Hoboken, N. J., assignor to C. H. Graef, Edgewater, N. Y.

**282,377.** MACHINE FOR ORNAMENTING METAL SURFACES. J. H. ROSSITER, New Haven, Conn., assignor to the New Haven Clock Co., same place.

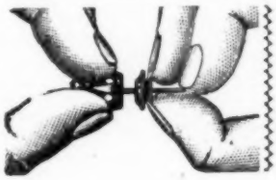
**282,458.** CANDELABRUM. F. A. KITTEL, Pittsburgh, Pa.

*Design issued Aug. 1, 1893, for seven years.*

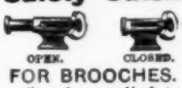
**22,665.** BRUSH-HANDLE. F. L. THOMPSON, New Bedford, Mass.

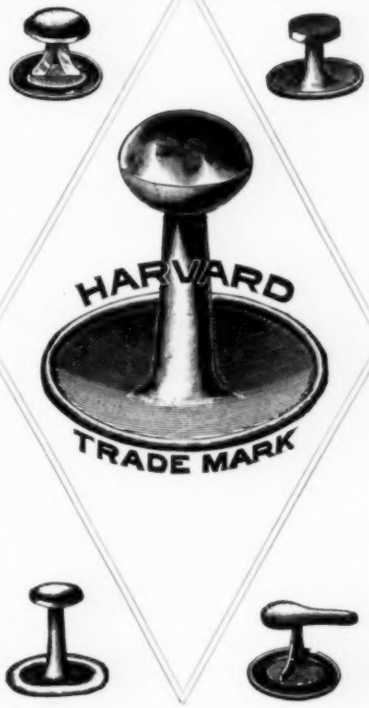
*Designs issued Jan. 26, 1897, for 3 1-2 years.*

**26,556** and **26,557.** CLOCK CASES. C. D. GOLDEN, Chicago, Ill.

THE WASHBURN
**MAGIC NUT,**
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 14k. Rolled Plate and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN
**Safety Catch**

OPEN. CLOSED.
FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.




...THE...

**"HARVARD"**

A FEW OF ITS VIRTUES:

**STRENGTH,**
**DURABILITY,**
**QUALITY,**
**FINISH.**

THESE POINTS WHEN COMBINED IN THE "HARVARD" GIVE PERFECT BUTTON SATISFACTION.

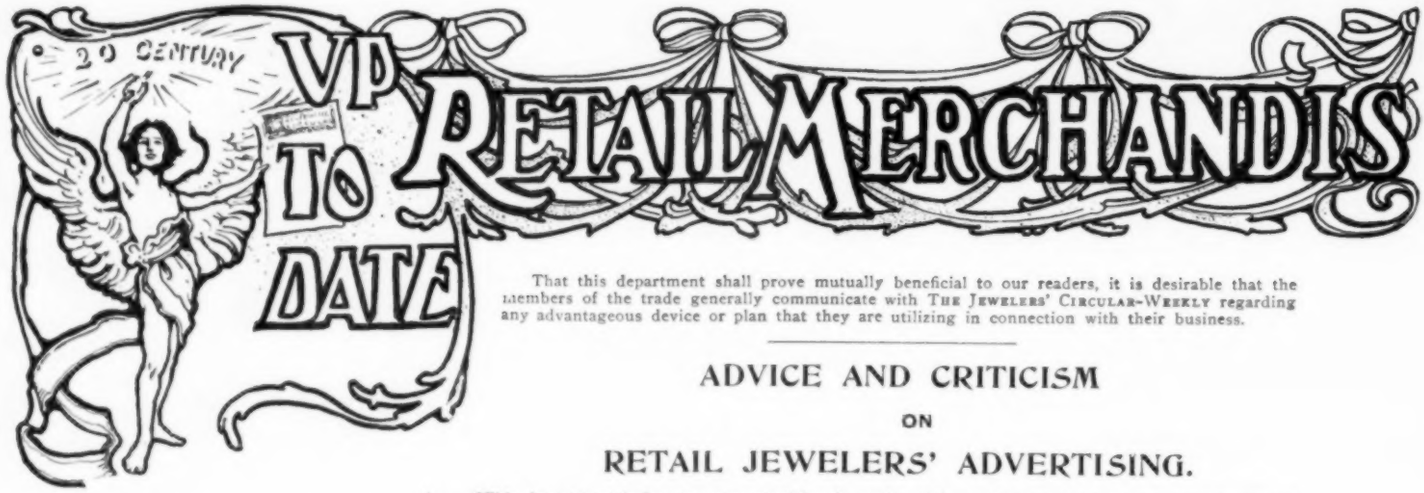
WE MANUFACTURE

**Solderless and Seamless Collar and Cuff Buttons and Studs**

IN GOLD-FILLED AND ROLLED PLATE.

ASK YOUR JOBBER FOR THEM. IF HE HAS NOT GOT THEM, SEND US HIS NAME.

**HARVARD BUTTON CO.,**
7 Beverly St.,
PROVIDENCE, R. I.




That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

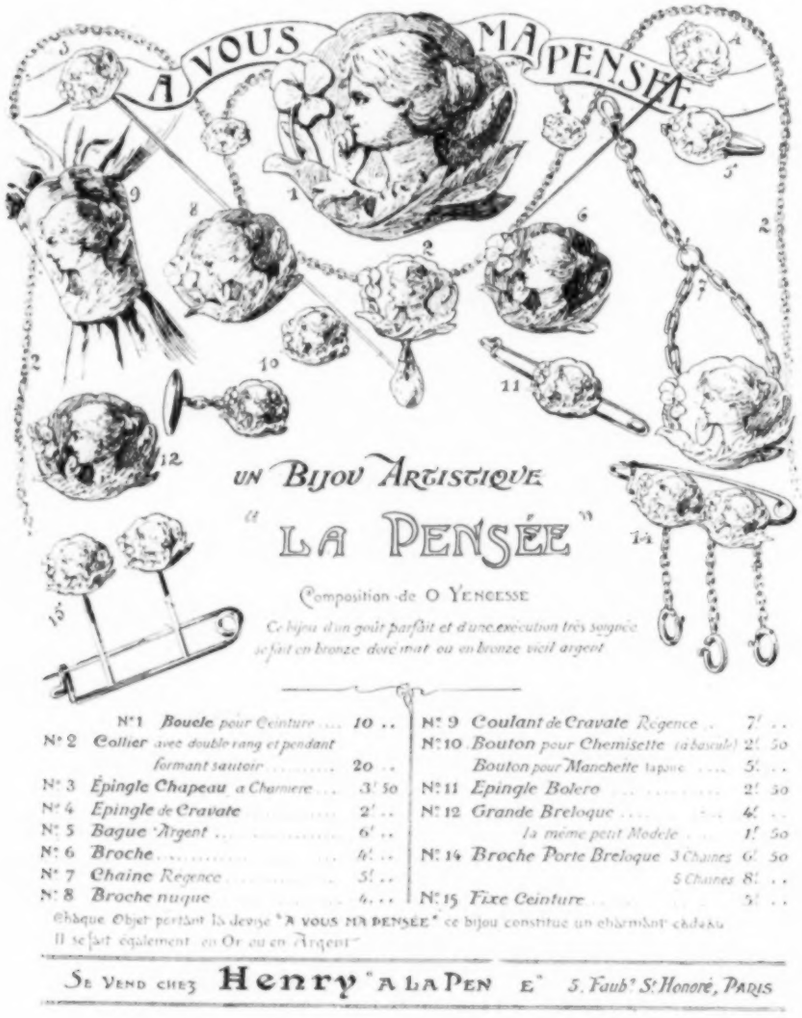
## ADVICE AND CRITICISM

ON

## RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

THE French ad., here reproduced from *L'Illustration*, is an attractive and, we feel certain, profitable specimen of artistic advertising, readily adaptable by American jewelers. Not only is it a suggestion in retail advertising, but it contains a hint for manufacturing jewelers worthy of consideration. It will be noted that the pretty girl's head is embodied in many forms of jewelry, each piece being, as claimed by Mr. Henry, *un bijou artistique*. As friendship jewelry between girl and girl, woman and woman, and in the case of some jewelry, young woman to young man or sister to brother, this idea, "*A vous ma pensee*" (to you my thought), would, it seems to us, be an admirable one, possible of universal adoption. Aside from this question, the ad. is prettily conceived and arranged. The grouping of the 15 pieces of jewelry is symmetrical and neat, each piece being clearly shown; while the enumeration of prices is calculated to induce many immediate sales.




Again, this making a feature of a single article in an ad. is the most direct way of getting people's attention fixed upon the advertiser and his business.

* * *

As souvenirs of their 50th anniversary in business, R. P. Thorn & Sons, jewelers, Albany, N. Y., gave to their customers a pretty, small booklet, and a tape measure inclosed within a metal turtle. The pamphlet consists of three sheets, about 5½x4 inches, and a cover, tied together with silk ribbon. The cover has a circle cut out, disclosing a sweet child's face printed on the first sheet. The second sheet shows a young woman's bust and contains an announcement of "Our Golden Anniversary" in these terms:

"For 50 years we have been in the jewelry business, and during those years we have made it a point to keep nothing but reliable goods. Not a single article has left our store that was not exactly as represented. Our prices have been no higher than one would expect to pay for such trustworthy articles.

"This year finds our stock of watches, clocks, diamonds, jewelry, silver ware, cut glass and bric-à-brac larger and finer than ever. We feel confident that we can satisfy the most particular person with the goods that are found in our stock."

The third sheet shows a young woman, full figure and in full dress, and is devoted to wedding gifts. The wording of the pamphlet is in good English and impresses the reader as being sincere and truthful. The pamphlet and the turtle, the latter being of golden metal and bearing these words in relief: "Our Golden Anniversary, R. P. Thorn & Sons, Jewelers, 9 N. Pearl St., Albany, N. Y.," form a chic souvenir of the occasion, the turtle being acceptable also by reason of its usefulness.

**ROME WAS NOT BUILT IN A DAY**

| 1856 |
|---|
| 1900 |

**Neither was our present business. Our desire to please every customer, regardless of cost, has helped to build up confidence in us. Our established reputation as DIAMOND MERCHANTS is a guarantee that misrepresentation is NEVER resorted to in order to effect a sale. Our assortment is the largest on Indiana soil.**

**Julius C. Walk & Son.**

**Indiana's Leading Jewelers.**

A WELL WORDED AND WELL ARRANGED AD.

# ING and HINTS to JEWELERS

## *CHANGES IN RETAIL TRADING*

EDITOR'S NOTE:—The following extracts from an important and interesting publication by the Massachusetts Bureau of Statistics of Labor, entitled "Changes in Conducting Retail Trade in Boston, Since 1874," bear particularly upon the retail jewelry trade, though parts referring to other trades have been included, where omission would result in obscurity. The pamphlet is peculiarly insusceptible to condensation. The retail merchandising conditions in Boston undoubtedly prevail in the larger cities throughout the Union, and the pamphlet, therefore, is of general interest.

* * *

The changes in the method of conducting retail trade, including the growth of the department store and its competitive effect upon dealers who confine their attention to single lines of merchandise, have attracted attention, and have led to active opposition or stimulated adverse legislation in several States.

For the purpose of obtaining information, both statistical and in the form of definite statements which should fairly represent the opinions of those most nearly interested in the subject in Massachusetts, including the proprietors of department stores and also the dealers who are supposed to be affected by them, the Bureau through its agents collected, in the city of Boston, during the closing months of 1899, the material which is presented in this Part.

It was not then known that legislation, intended to limit the operation of the department stores, or to equalize the competition between them and dealers in single lines of goods, was to be considered by the Legislature during the following Winter, and the investigation was not primarily undertaken with a view to legislation. Our purpose was simply the collection of data which should indicate how far such stores had reduced the number of stores confined to single lines, whether the latter are, as is frequently alleged, being driven out, and other facts bearing upon the subject.

In presenting the results of the investigation, we shall first introduce the statistical tables relating to department stores and retail stores, following these with certain general statements as to the changes which modern methods have effected in the principal lines of trade, and, finally, summarizing the points brought out by the investigation.

### WHAT IS A DEPARTMENT STORE?

As the department store seems to embody some of the more important changes in modern methods, it should be clearly defined. Stores in which various lines of goods are sold are apparently of two classes, namely, department stores and stores with departments. The distinction between these may seem more or less artificial, but it is nevertheless drawn, and the proprietors of stores of the second class assert strongly that their establishments should not be grouped with those of the other. In the department store proper, according to this distinction, a great variety of articles are sold under one roof, having no generic relation with one another. Although the principal line may be dry goods, these stores include groceries, patent medicines, crockery, glassware, cutlery and kitchen utensils. In two instances in Boston, medical prescriptions are compounded, and in at least one other meats, vegetables and harnesses are sold. The departments named obviously have no generic connection with the dry goods trade, from which in most instances the establishments have developed.

As distinguished from these, stores with departments confine themselves to lines which are legitimately connected or grow out of each other. In these, as before, the dry goods trade is usually the basis. The business, however, has gradually increased so that the proprietors have, as a matter of convenience, organized the establishment into departments. The organization is effected by placing at the head of each department an employe who takes full charge thereof, and is directly responsible to the firm for that department alone. But in each of the departments, although new lines of goods are from time to time added, these lines have a close connection with the main business of the store. For example, it is now considered customary for a dry goods store to contain ready-made garments for ladies, and the inclusion of other articles of apparel, such as boots and shoes, millinery, even jewelry, perfumery and toilet articles is not considered out of place, and as long as the articles sold are thus directly or closely connected with the main line of business, the store is not considered a department store by its proprietors, although it may be a store with departments.

The proprietor of one of these stores states that in 1842 he started in the dry goods business, but, on account of the growth of his trade, he was obliged in 1872 to divide his store into departments. When he began he employed no women, but he now employs women or girls principally. The quality of the goods which he is now obliged to carry is better than formerly, and a dealer to be successful must now keep a larger stock and a much greater assortment than ever before. But proprietors of stores with departments as distinguished from department stores generally expressed the opinion that it would be better for the trade if those whose main business was the sale of dry goods would refrain from selling groceries, provisions, harnesses and such other articles as have no close connection with dry goods.

The agents of the bureau found that even the smaller dry goods stores, properly thus classed, rather than as department stores or even as stores with departments, nevertheless included many of the different articles found in stores of the other two classes, the difference between them being one of degree rather than of kind. Since they are small they still remain under the direct personal direction of the proprietors. In one or more small dry goods stores kitchen utensils were included. In others, as in some of the establishments selling upon the instalment plan, articles of many different kinds are sold. The instalment houses frequently carry everything necessary to furnish a tenement, for example, furniture, clocks, bedding, stoves, pictures, cutlery, plated ware, etc. The proprietors do not consider them department stores, however, and frequently, in common with the smaller dealers who sell a variety of articles in a small way, criticise severely what they call unfair department store methods.

In the statistical tables which follow the system of classification which we have outlined is rigidly adhered to. Stores in which various dissimilar articles are sold in distinct departments are called department stores; stores in which the articles sold, although carried in different sections, are nevertheless legitimately related to the principal line of business, are called stores with departments; and all other stores are considered as confined to the lines specified in the table, and are classified as retail stores under such lines respectively.

The source of information for the figures contained in the tables, as to the number of stores in each year, is the city business directory. In each case the store has been classified under the business designation principally followed. The enumeration has been carefully checked up in each year, and it is no doubt as accurate as it is possible to make such work. Every business house desires to be correctly represented and classified in the directory and co-operates to that end.

### THE STATISTICAL TABLES.

The first table shows the number of department stores and the number of stores with departments in Boston, with the date of establishment of each.

| *Years* | *Department Stores.* | *Stores with Departments.* | *Years* | *Department Stores.* | *Stores with Departments.* |
|---|---|---|---|---|---|
| 1852 | — | 1 | 1884 | — | 1 |
| 1855 | 1 | — | 1886 | 1 | — |
| 1856 | — | 1 | 1891 | — | 1 |
| 1861 | 1 | — | 1893 | 1 | 1 |
| 1865 | — | 1 | 1896 | 1 | 1 |
| 1870 | 1 | 1 | 1897 | 1 | — |
| 1872 | — | 1 | 1898 | 2 | — |
| 1879 | 1 | — | | | |
| | | | Totals | 10 | 9 |

The total number of department stores is 10, and there are nine other stores having a departmental organization. One of the department stores was established in

1855, five of the 10 began business prior to 1893, five since the year 1892; and two were established as recently as 1898. The nine stores with departments include one which was started in 1852 and six prior to 1891.

The next table shows for the stores in each class the number of departments per store and the aggregate number.

*Department Stores.*

| Number of Stores. | Departments— | |
|---|---|---|
| | Per Store. | Aggregate. |
| 1 | 9 | 9 |
| 1 | 10 | 10 |
| 2 | 12 | 24 |
| 1 | 32 | 32 |
| 1 | 35 | 35 |
| 1 | 33 | 33 |
| 1 | 47 | 47 |
| 1 | 58 | 58 |
| 1 | 70 | 70 |

*Stores with Departments.*

| Number of Stores. | Departments— | |
|---|---|---|
| | Per Store. | Aggregate. |
| 1 | 2 | 2 |
| 1 | 8 | 8 |
| 1 | 9 | 9 |
| 1 | 12 | 12 |
| 1 | 14 | 14 |
| 1 | 16 | 16 |
| 1 | 17 | 17 |
| 1 | 20 | 21 |
| 1 | 21 | 21 |

As will be seen from the table the number of departments per store varies with each store, except in a single instance wherein two department stores have each the same number of departments. One department store has but nine departments, the minimum number, contrasting sharply with one containing 70 departments, the maximum. The average number is 29.8. The stores with departments range from one with two departments to one with 21, the average number being 13.2.

The character of the goods sold in the different departments (as far as the jewelry trade is concerned) appears in the next table.

*Number of Departments and Kind of Goods Sold.*

| Classification of Departments. | In Department Stores. | In Stores with Departments. | Total Departments. |
|---|---|---|---|
| Artists' Materials, Jewelry and Bric-a-Brac | 10 | 2 | 12 |
| Bric-a-brac | 1 | - | 1 |
| Jewelry | 5 | 2 | 7 |
| Jewelry, fans and cutlery | 1 | - | 1 |
| Spectacles and eyeglasses | 1 | - | 1 |
| Lamps and clocks | 1 | - | 1 |
| Silver ware | 3 | - | 3 |
| Silver and plated ware | 1 | - | 1 |
| Silverware and clocks | 1 | - | 1 |
| Small wares, silver and leather goods. | - | 1 | 1 |

*(To be continued.)*

There is a life insurance agent in Chicago who wears a peculiar watch charm. It is a crescent in form and its gems are no more or less than the first teeth of his four children. When asked why he wore such a strange charm on his chain he replied: "For luck, of course. Nearly all of us fellows are called sharks, and I want to impress people that I do not carry teeth of that sort."

**MAGNIFICENT NEW LINE OF "CROWN" AND "LION" FILLED CASES NOW READY.**

On the threshold of a Fall season of great promise we take pleasure in announcing to the trade a complete

**NEW FALL LINE OF**

**"CROWN" AND "LION"**

**FILLED CASES.**

The new styles are triumphs of filled case manufacture, their striking beauty of shape, grace of outline and rich finish being especially impressive. Make sure in your own interest to see these cases and compare them with others before purchasing your Fall case stock.

CROWN 14k.

Trade-Mark.
Guaranteed for Twenty-five Years.

**FOR SALE BY ALL LEADING JOBBERS.**

LION 10k.

WARRANTED

Trade-Mark.
Guaranteed for Twenty Years.

# OPTICAL DEPARTMENT.

*Note.*—From this week till further notice this department will be run as usual, viz.: every other week.

## Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898.—Continued from page 51, July 25, 1900.*]

Part LVII.

**Operation**—(*Continued*).

—Wells's Operation for blepharoplasty: The cicatrix is removed, and a flap is taken from the temple and replaces the wound. In entropion, a triangular piece of the tarsus is removed, the lid divided and a portion of the skin taken out. The raw surfaces are then sutured. In strabismus, the tendon of the muscle nearest its insertion is divided—Wenzel's Operation for cataract: The initial incision is made through the cornea, iris, the capsule and finally into the lens body in a downward and circular direction. This is done in instances when the iris is bound down to the anterior pole of the crystalline lens. In iridectomy a two-edged knife passes through the cornea, the iris, to the posterior chamber of the aqueous humor and back around to the cornea again. A flap by this means is cut and removed, and a three-sided opening is made through the iris—Wickerkiewicz's Operation for the relief of sclerotitis: The diseased part is scooped out by means of a spoon-shaped instrument—Wilde's Operation for the removal of staphyloma consists of very deep sutures passed through the sclera; after the contents have been removed, the threads are gathered together and tied. In trichiasis, the eyelashes are removed, the deep incision made down to the follicles are cauterized and the flaps of the lid are then brought together by means of sutures—Williams's Operation for stricture of the lacrymal sac consists of slitting the canaliculus and opening up the sac with the passage of a very large probe made of solid silver—Wolfe's Operation for ectropion: The cicatrix is removed and a flap taken entire and transplanted over the wound. In detachment of the retina, an oblique cut is made through the sclerotic coat and the serious elements teased from their place by pressure and a thread for suturing. In symblepharon, the eyelid is separated from the eyeball and a rabbit's conjunctiva is transplanted upon the palpebral and orbital surfaces—Woolhouse's Operation for making an artificial pupil: The adhesive bands of lymph binding the iris down to the cornea or anterior pole of the crystalline lens are separated by a needle which is passed down and through the sclera, making its entrance from the rear—Wright's Operation for a cataract calls for an initial incision made by means of Beer's knife through the cornea, without iridectomy.

**Operator** (*op'-er-a-tor*). [Latin, *operari* = to work.] One who performs an operation or any act of a surgical nature upon the human body. Synonym: **Surgeon.**

**Opercalum oculi** (*o-per-ca'-lum oc'-u-li*). [Latin, *opercala* = a lid + *oculus* = the eye.] The lid of the eye. Synonym: **The eyelid.**

**Oph.** (*off.*) An abbreviation for **Ophthalmia, Ophthalmoscope, Ophthalmoscopy.**

**Ophryitis** (*oph-ry-i'-tis*). [Greek, *ophrus* = the eyebrow + *itis* = an inflammation.] An inflammatory condition of the brows.

**Ophryphtheiriasis** *oph-ryph-thei-ri'-asis*). [Greek, *ophrus* = the brow + *phtheiriasis* = a louse.] A lousy state of the eyelashes and eyebrows.

**Ophrys** (*oph'-rys*). [Greek, *ophrus* = the brow.] The skin tissues and hair which lie above the eyes. Synonym: **Eyebrows.**

**Ophrytic** (*oph-ryt'-ic*). [Greek, *ophrus* = the brow.] That which belongs to the brows.

**Ophthalmagra** (*oph-thal-ma'-gra*). [Greek, *ophthalmos* = the eye + *agra* = an ache.] A continuous pain located in the eyes of one having a rheumatic or gouty diathesis.

**Ophthalmalgia** (*oph-thal-mal'-gi-a*). [Greek, *ophthalmos* = the eye + *algos* = pain.] A pain, neuralgic in character, located in the eyes.

**Ophthalmalgic** (*oph-thal-mal'-gic*). That which relates to neuralgia of the eye.

**Ophthalmanthracosis** (*oph-thal-man-thrac-o'-sis*). [Greek, *ophthalmos* = the eye + *anthrakosis* = a carbuncle.] A carbuncle located in the eyelids.

**Ophthalmatrophy** (*oph-thal-mat'-ro phy*). [Greek, *ophthalmos* = the eye + *atrophia* = a wasting.] A wasting away of the globe of the eye.

**Ophthalmecchymosis** (*oph-thal-mecch-ym-o'-sis*). [Greek, *ophthalmos* = the eye + *ek* = out + *chumosis* = a pouring.] An effusion of blood in the orbital conjunctiva, which may include the palpebral conjunctiva.

**Ophthalmedema** (*oph-thal me-de'-ma*). [Greek, *ophthalmos* = the eye + *oidema* = a swelling.] A puffy swelling of the mucous surfaces of the eye and eyelid, due to infiltration of serum in the conjunctiva.

**Ophthalmencephalon** (*oph-thal-men-ceph'-al on*). [Greek, *ophthalmos* = the eye + *egkephalos* = within the head.] That part of the eye which is derived from its neuro-epidermal layer.

**Ophthalmentozoon** (*oph-thal-men-to-zo'-on*). [Greek, *ophthalmos* = the eye + *entos* = in + *zoon* = an animal.] An animalcule found within the eyeball.

**Ophthalmia** (*oph-thal'-mi-a*). [Greek, *ophthalmos* = the eye.] An inflammatory state of the superficial structures of the eye. This particularly applies to the conjunctiva of the eyelids and eyeball. The inflammation is characterized by a yellowish discharge arising from a congestion of the mucous surfaces of the eye which lie away from the cornea. Synonym: **Conjunctivitis.** Ophthalmia Angularis specifies that either the inner or outer canthus alone is involved. Muco-purulent Ophthalmia is of a specific nature and may break out in schools and in the army; hence the name, Army Ophthalmia. The same condition in a milder form is called Catarrhal Ophthalmia. Ophthalmia may also be of a contagious nature. Purulent Ophthalmia is a generic term, involving all those specific inflammations, such as Gonorrhœal Ophthalmia, in which the gonococcus is transmitted from the genitals to the mucous surfaces of the eye. Ophthalmia Neonatorium is found in the newly born in which the vaginal discharges of the parent inoculate the eyes of her unwashed infant. Leucorrheal Ophthalmia is an infection from women who suffer from leucorrhea. Asiatic Ophthalmia, Egyptian Ophthalmia, Granular Ophthalmia and Military Ophthalmia are synonyms for a contagious conjunctivitis of sago grain granules of the eyelids, which become fibrous in character. Pannus is the chronic state of the same, in which the cornea becomes denuded. Synonym: **Trachoma.** The other forms of Ophthalmia are Croupous Ophthalmia, a swelling of the lids with a sero-purulent discharge, a disease peculiar to childhood; Electric Ophthalmia, caused by the light from the electric lamps shining into the eyes of those whose business it is to attend to such lamps; Hop Pickers' Ophthalmia, caused by the fine, spinous elements of the hops getting into the eyes; Menstrual Ophthalmia, peculiar to those in which the menstrual epoch is suppressed or passed, as in chlorosis and in the period of change of life. Membranous and Diphtheritic Ophthalmia are the same as Plastic Ophthalmia, in which the discharge adheres to the mucous membranes and later the conjunctiva becomes stiffened with solid exudate, in consequence of which the eyeballs become more or less immovable and the nutrition to the various parts becomes embarrassed. Extreme measures are called for in the way of treatment. Hot applications are called for unless the opposite conditions call for ice; cleanliness and the employment of leeches in order to relieve the eye from its excess of blood. Ophthalmia may also be produced by the physiological effect of certain drugs, such as atropin, in which the lids are considerably irritated. Daturine, duboisin and eserine also produce similar effects. Certain aniline dyes will also produce Ophthalmia. The long continued use of arsenic is another element which produces a congestion of the conjunctiva. Fruehling's Spring Ophthalmia is the German Fruehjahr or catarrh of the eyelids during the Spring-time. Galvano cautery will remove the granulations better than any other form of treatment. The treatment for all of the Ophthalmias depends upon the cause and conditions, together with the age and surroundings of the patient.

(*To be continued.*)

**W. H. BEDFORD,**
**22 Holborn Viaduct, London, England,**
for many years buyer for RANDEL, BAREMORE & BILLINGS, is prepared to purchase and ship goods on commission, giving his clients the benefit of his twenty years' experience in buying Pearls, Diamonds and Precious Stones.

**A. BADEL,**
**59 Rue des Archives, PARIS, France.**
Cut Precious, Doublet and Imitation Stones.
**NOVELTIES IN FANCY STONES, Set or Unset.**
Drawings of real and imitation NEW JEWELS.
Agents for Wholesale Trade are Wanted.

## Schools and Spectacles.

WE shall probably take up, in all our cities, one of these days, the system of eye inspection that is in operation in Germany and that has been attended by excellent results where it has been undertaken here. Surprisingly few human eyes are perfect. Those that are imperfect are an occasion of much sorrow to the people who wear them and of pain, too, which they are apt to ascribe to other things. The headaches endured by many persons, who find no cause for them, are often a result of eye strain. This strain can in some cases be cured by cutting the muscle that draws the eye from its proper range and in other instances it can be relieved by wearing glasses. In many cases the eyes are of unequal power, or one is near-sighted and the mate to it is not. Injury is done to the sight by failing to provide surgical relief, or by neglecting to fit the patient with glasses, and it is a wise thing which the Jersey City Board of Education has done in ordering a general inspection of the eyes of pupils. A report has been made as to the boys and girls in one of the schools. It shows that of 315 children only 69 had perfect sight. Such a showing ought to stimulate the educational authorities in every town and village in this Union to order similar investigations, for it shows that but for the discoveries and, it is supposed, prescriptions of the experts, 246 children in one school would be doomed to pursue the studies directed by law at the cost of their health, and, in some instances, their sight. The difficulty of reading and writing with strained or aching eyes has its effect on the general bodily condition and is especially apt to affect the nerves. London has a spectacle charity where the poor may have their eyes examined and obtain glasses free. We must in our country establish the fact of imperfect sight where it exists, and if the parents cannot afford to buy glasses for their children, State aid in that direction would be one of the most laudable of charities.—Brooklyn *Daily Eagle.*

## Advertisement Criticism Competition.

A COMPETITION has been inaugurated by the Rochester Optical & Camera Co., Rochester, N. Y. This company offer four cameras, aggregating in value $150, for the best criticisms of their advertising offered by advertising men. The following conditions will throw some light on the contest:

1. Criticisms must show some features in our current advertising that could be improved upon, and must suggest how to make these improvements.
2. The value of these criticisms must, and their status in this contest will depend upon the value to us of these suggestions for improvement.
3. Criticisms may be of a single ad, or of a series of ads, or of our catalogues and other printed matter.
4. The value of these criticisms will also depend upon the familiarity of the contestant with the merits of our cameras. He should first familiarize himself with their points of superiority by using them, although this is not a necessity.
5. Each contestant may submit as many criticisms as he desires.
6. All criticisms for this contest must be received by us before October 1, 1900. We suggest that criticisms be sent each month until that time.

**THE ORDINATING SLIDE**
which forms one of the new and interesting features of the
**Eaton-Engle Engraving Machines**
is worth looking into. From a given model or type it varies the proportions of the engraved letter or design with wide limits. (The three (3) letters here shown were engraved from one piece of type.) It contracts or extends a line of engraving, so that you have no trouble to fit any odd-shaped space on the article to be engraved.
A postal card request from you will bring a little book, fully illustrated, describing it and giving some new pointers that will convince you that the machine is an **absolute necessity** in your business. We will also send a sample of engraving done on the machine that will surprise you.
**THE EATON & GLOVER CO., 87 Nassau St., New York.**

**Perfection ...IN... PEARL PENDANT MOUNTINGS.**
**L. ADLER & SON,**
49 Maiden Lane,
NEW YORK.

E. H. JACKSON, Pres. & Treas. A. D. JACKSON, Mgr.
**JOHN J. JACKSON CO.,**
MANUFACTURERS OF
**GOLD PLATED METAL**
For Watch Cases, Cane Heads, Pencil Cases, Jewelry, etc., and **Sterling Silver** for Silversmiths.
Government assay: silver bars, 999-1000 fine.
19 Mechanic Street, - - NEWARK, N. J.

THE CROHN PATENT SAFETY GUARD.

For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 75c.; 14k., $1. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

**GARREAUD & GRISER,**
48 & 70 Nassau St., New York.
LAPIDARIES. PRECIOUS STONES.
GEMS in Unique Cuttings.

Order a Sample Frame, - 30c.
Or a Pair Sample Clips, - 10c.
**L. W. LEVY & CO.,**
Successors to Levy, Dreyfus & Co.
194 Broadway, New York.
Optical Prescriptions.

ESTABLISHED 1859.
**HERMAN KOHLBUSCH, Sr.,**
Manufacturer of
Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom,
194 BROADWAY, NEW YORK.

SEND FOR PRICE-LIST.

## Sword of the City of Solingen to Emperor William II.

WHEN the Kaiser, after the inauguration of the Ems Canal Harbor, at Dortmund, in August last, paid a short visit to Solingen, he declared his readiness

FINE SWORD TO EMPEROR WILLIAM.

to accept an honorary sword which the city, world famous for its long established arms industry, had resolved to dedicate to the monarch. This sword, a gala piece of the first rank, was presented to the Kaiser by a deputation at special audience on March 22. The production of this weapon is the work of the Solingen house of Weyersberg, Kirschbaum & Co.* The names in this firm can be found on many a Solingen sword from the 16th century.

On the guard, modeled in precious metal, the allegorical figure of the German Michael is seen vanquishing the dragon—an allusion to the Kaiser preserving peace by a strong army. The coat-of-arms of the German Empire on the laurel entwined grip, the seal of the King of Prussia on the top and the signature W. II., with the Imperial crown, on the sword shell, indicate the possessor of the weapon.

The Damascus blade shows great beauty in design and gilding. The inscription distributed over both sides of the blade, translated into English, is as follows: "To His Majesty, the German Emperor and King of Prussia William II., in grateful remembrance of the memorable Imperial Day in the Bergish land on August 12, 1899, the old city of arms, Solingen." The designs on one side of the blade express the sentiment that under Germania's shield and sword, under the protection of the navy (picture of the Imperial yacht *Hohenzollern*), and under the sign of the cross, the German crown rises to ever increasing fame. The other side of the blade represents commerce and industry under the star of peace, whose rays bring forth rich fruit. Solingen, embodied by its municipal coat-of-arms, also partakes of the blessings, for which reason it gratefully has its sword maker forge the Imperial sword, while his powerful anvil blows accompany the joyful shout, "Hail the Kaiser." The silver scabbard shows simple decorations at the loops and toe, but is otherwise plain. The sword rests in a case of Russian leather, lined with Bordeaux-red satin.

## Thought It Was a Scorpion.

[The Chicago *Daily News.*]

HE was a brawny Hibernian and a gentleman, and he offered his seat to a stylish young woman who entered the car and reached for a strap.

"Take me sate, lady!" he said, rising, and her smile of thanks caused the youth opposite to wonder why he had not offered his seat.

Presently the Hibernian chanced to glance down. Then his face assumed the expression of a man who finds a rattlesnake emerging from his pocket. For a minute he stood in motionless horror; then his rough hand began to ascend slowly. The next moment it came down on the young woman's shoulder like a mallet. She screamed, and the men in the car grabbed the Hibernian.

"What is all this?" inquired the conductor, swinging around.

"Why, this man is either drunk or crazy," said one of the men. "He deliberately struck this young lady."

The Hibernian held up his hand.

"Howld on! Lit me ixplain!"

"That's what we are waiting for," said the conductor.

"Th' lady had a tirrible scorpion crawlin' on her nick an' Oi troid to kill it before it stung her. Thor's th' ugly riptile!"

They all gazed down and there was a green head peeping out from the black lace beneath the young woman's stock. It had been quicker than the Hibernian's hand.

"You dear little thing!" said its fair owner, caressing the little green head, and then she looked up at the Hibernian. "The idea of you trying to kill my pet. Looks like a scorpion, does he? Well, you should study natural history. Can't you see this tiny gold chain? I wear him in place of a breastpin. Brother sent him to me from Cuba. Poor little thing!"

She ran her fingers over the chameleon's lithe body and the passengers smiled. But the Hibernian made a silent vow never to move a finger if he saw a rattler circling the neck of a woman.


JEWELERS
AND
Fancy Goods Dealers
will find our New Line of
ART METAL GOODS
THE BEST EVER OFFERED,
both in Variety of Attractive Designs and Beauty of Finishes.
BUSTS, FIGURES, VASES, PITCHERS,
Candelabras, Candlesticks, etc.,
in Exclusive Designs and Finishes.

NOVEL EFFECTS IN
RECEPTION LAMPS
most attractive shapes and finishes. Particularly suitable for the Jewelry Trade.
You are cordially invited to inspect our productions at our Salesrooms.
BRADLEY & HUBBARD MFG. CO.
NEW YORK: 26 Park Place to 21 Barclay Street.
BOSTON: 160 Congress Street.
CHICAGO: 131 Wabash Avenue.
PHILADELPHIA: 701 Betz Building.
AND AT
Factories, MERIDEN, CONN.

# MERCANTILE FOUNTAIN PENS. NONE BETTER!

**AIKIN, LAMBERT & CO.,**
19 Maiden Lane, New York.

Manufacturers and Exporters,
**GOLD PENS, PENCILS, Etc.**
General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

---

**AIKIN-LAMBERT JEWELRY CO.**

JOBBERS IN
**Watches, Jewelry, Chains, Novelties, &c.**
LATEST DESIGNS. LOWEST PRICES.
19 MAIDEN LANE, NEW YORK.

IMPORTERS OF
**DIAMONDS**

---

**WOOD & HUGHES,**
Sterling Silverware Manufacturers,
FINE PLATED WARE.
No. 24 John Street, - New York.

---

**Ithaca Calendar Clock Co.,**
ITHACA, N. Y.
PERPETUAL CALENDAR CLOCKS.
STANDING HALL CLOCKS. . . .
AUTOMATIC ADVERTISING CLOCKS.
NEW CATALOGUE MAILED ON APPLICATION.

---

**ROLLED PLATED GOODS**
OF EXTRA QUALITY.
SILK-MOUNTED VESTS, FOBS, BUTTONS.
WALTER E. HAYWARD, Attleboro, Mass.

---

**H. M. RICH & CO.,**
**Jewelry Auctioneers,**
**7 and 9 Franklin St.,**
BOSTON, MASS.

---

WOOD ENGRAVINGS.

---

**THE LEDOS MFG. CO.,**
MANUFACTURERS OF
**Watch Case Materials,**
Crowns, Pendants, Bows, Solders, Springs, Findings, Etc.,
34-36 PEARL ST., NEWARK, N. J.

---

# Knitted Beaded Bags.

WE HAVE A CHOICE LINE OF THESE GOODS, ALL FINISHED IN BEST POSSIBLE MANNER.

TRADE R MARK. **C. F. RUMPP & SONS,** Established 1850.
FINE LEATHER GOODS,
Fifth and Cherry Streets,
PHILADELPHIA.

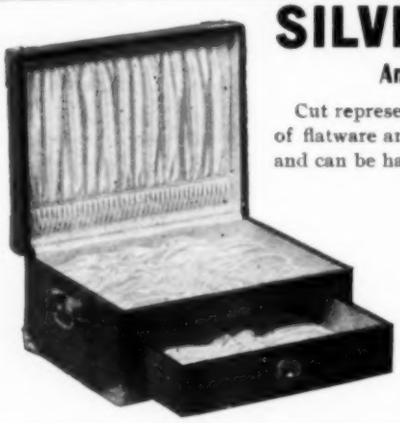
New York Salesroom, 621 Broadway.

Send for Catalogue.

---

# SILVERWARE CHESTS

**Another one of our SPECIALTIES.**



Cut represents chest for 24 pieces of flatware or 12 pieces of flatware and 4 fancy pieces, both popular combinations, and can be had in any color wood.

**Send for prices on special combinations.**

S. VALFER. L. WEIL.

**S. VALFER & CO.,**
Manufacturers of
**Jewelry and Silverware Boxes, Trays, Chests, etc.,**
33 Maiden Lane, New York.

**Send for Catalogue.**

---

**TECHNICAL INSTITUTE FOR AMERICAN OPTICIANS.**
SCIENTIFIC COURSE FOR PRACTICAL MEN AND WOMEN.

DIOPTOMETRY.
- (a) Objective.
  1. Ophthalmoscopy.
  2. Skiascopy.
  3. Ophthalmometry.
- (b) Subjective.
  1. Binocular vision—Phorometry.
  2. Peripheral vision—Perimetry.
  3. Central vision—Refractometry.

"Eye Defects," bound in muslin, $1.00.

For terms and important particulars, write to R. H. KNOWLES, M. D., No. 11 John St., New York City.

## *THE RAMBLER'S NOTES.*

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

LARGE LINE OF ATTRACTIVE BRONZE BUSTS.

A LARGE line of attractive bronze busts is shown by the Bradley & Hubbard Mfg. Co., at their New York office, 26 Park Place. Among the pieces, one called "Isis" was especially modeled in Paris for these manufacturers. This piece is made in two finishes, "Florentine" and "L'Art Nouveau," a finish which is copyrighted by the Bradley & Hubbard Mfg. Co. The coloring is novel and will, no doubt, prove popular. They are also showing copies of Vienna bronzes, notable among which is a ferocious, hungry looking tiger, called "The Tammany Tiger," and finely modeled bulls and bears.

FINE FANS FOR FALL TRADE.

IN preparation for a heavy Fall demand Ignaz Strauss, 621 Broadway, New York, is showing the largest line of fine fans he has ever had. They comprise fine lace and hand painted fans, mounted on mother-of-pearl, ivory, tortoise shell and engraved ebony and bone. Some of the paintings are veritable works of art.

ENGRAVED AND GILT GLASS WARE.

L. STRAUS & SONS, 42-46 Warren St., New York, have a new line of engraved and gilt glass ware showing very rich effects. The line comprises a large number of pieces and should prove attractive and showy stock. The prices are moderate.

THE RAMBLER.

Patriotism in Great Britain is at the present moment so widespread as to affect even porcelain. At Christie's, when a portion of the dinner service of Old Worcester presented by the nation to Lord Nelson was sold in separate lots, the bidding was exceptionally keen, and the aggregate realized was £607 19s. In 1893 the same porcelain, in the Earl of Erroll's collection, only produced about £180, so that the current price is four times as much as was obtainable seven years ago. These dishes and plates were each painted with a portrait of Lady Hamilton in various attitudes on the seashore.

## Rouen Ware.

ONE of the first places in France where faïence of a distinctive style was produced was the Norman town of Rouen. The industry was probably introduced from Italy; but the designs were imitated about equally from the Italians and the Orientals; and the fact that a new and consistent style was evolved from such apparently incongruous elements testifies to the possession of an original decorative inspiration by the Rouen potters. The oldest 17th century pieces are in blue on a white ground, frequently tinted by the color running from the decorated part during the firing. The blue, which is sometimes grayish, is said to be a varying compound of smalt and the "saffre," or "sapphire," that is to say, fragments of old blue glass colored with cobalt, which last was also much used by the glass-stainers of the same period. The designs on these blue wares are most often in the so-called "lambrequin" style. Both of these styles are said to have originated in Rouen, though they are obviously adapted from common motives of wall decoration of the period. The design in all these early pieces was first incised in the soft ground through the wet enamel before firing. The color running into the incisions gives a dark outline to all the ornaments. In much of the early work the ornament is partly in blue on white, partly in white on blue, the white in this case being reserved.

The Rhodian wares and the Japanese and Chinese pieces that were then arriving in Europe must have shown the Rouen potters many examples of the use of red with blue in decoration. They made many curious experiments to discover a good red. They tried burning yellow ochre, oxidizing needles and watch-springs, by both of which plans they gained iron reds, good, but not of the quality of the Eastern enamels. By burning verdigris in a closed vessel they obtained a softer copper red; but they finally fell back upon the native ochres of their neighborhood. The color was used with characteristic good taste in enlivening the ornaments reserved in white on the blue ground. Later, in the decorations of the "cornucopia" type, red was more freely used in the flowers, and yellow and green were added. The yellow, being yellow ochre, was in perfect harmony with the iron red, and the green was composed of this yellow mixed with verdigris. There are few things of its kind more charming than a good specimen of Rouen polychrome ware. This charm it owes not only to the perfect harmony of the colors and the ground, but even more to the effective character of the decoration, which is never tamely realistic, but is an intelligent adaptation of previously existing conventional patterns to new requirements. It is sometimes possible to see that Rouen decorators had certain flowers in mind—the marigold, the auricula, the anemone—but they never hesitated to paint their marigolds red or blue, or to make several kinds of flowers spring from the same stalk, if they considered that the effect of the piece required it.

## Captain Crawford's Badge.

THE badge presented to Captain Jack Crawford, the noted scout, by the citizens of Dawson, the day of his departure, is a fine piece of workmanship, though it was made by a Dawson jeweler on less than 24 hours' notice. It is a combination of eagle, and Grand Army and Elk emblems. At the top an American eagle, with wings spread, its talons grasping the traditional arrows and olive branch, and with two half-karat diamonds in the points of his wings, holds the pyramid of cannon and cannon balls. Below is the shield of the G. A. R., to which is attached a beautiful pair of elk's antlers and an elk tooth, the whole backed by a red, white and blue silk ribbon. The workmanship on the badge is exquisite.

On the evening of Captain Crawford's departure down the river for Nome, a meeting was held at the opera house, and most all Dawson was there. As Captain Crawford finished a recitation, the chief of the mounted police came on the stage and announced that he had a warrant for the captain's arrest, and stepping forward pinned the badge on his coat, amid the enthusiastic cheers of the audience.

Rossellini gives an illustration of a piece of stained glass known to be 4,000 years old, which displayed artistic taste of high order, both in tint and design. In this case the color is struck through the vitrified structure, and he mentions designs struck entirely in pieces from one-half inch to three-quarters inch thick, the color being perfectly incorporated with the structure of the piece, and exactly the same on both the obverse and reverse sides.

AUG 9 1900



## *WORKSHOP NOTES.*

**Bleaching Bath for Bronze.** — Nitric acid, 10 parts; sulphuric acid, 10 parts; hydrochloric acid, 1 part.

**American Glue.** — Caoutchouc, 50 grammes; chloroform, 40 grammes; resinous mastic, 10 grammes. This glue is very good for cementing glass.

**"White Copper."** — This alloy, employed for the manufacture of various articles of "cuivre blanc," is composed of copper 67 parts and arsenic 53 parts; or copper 63 parts and arsenic 57 parts. These alloys are bright gray, unaffected by the temperature of boiling water; they are fusible at red heat.

**Copper Bath.**— Dissolve in 10 liters of hot water, sulphate of copper 500 grammes, crystallized sal-ammoniac in sufficient quantity and cyanide of potassium in sufficient quantity. The quantity of the latter two salts varies according to their quality. Sal-ammoniac should be added until the sulphate of copper becomes decolored, and cyanide until the transformation of the copper into double cyanide of copper and potassium takes place. If the cyanide is pure, no more than equal weight of cyanide and sulphate of copper is required; in the case of ordinary cyanide sometimes as much as three times the weight of copper is needed of the cyanide.

**White Cement for All Metals.**— Acetate of lead, 46½ grammes; alum, 46½ grammes; gum arabic, 76 grammes; flour, 500 grammes; water, 2 liters. Dissolve the acetate of lead and the alum in a little water; on the other hand dissolve the gum arabic in water by pouring, for instance, the two liters of boiling water on the gum arabic reduced to powder. When the gum has dissolved, add the flour, put all on the fire, and stir well with a piece of wood; then add the solution of acetate of lead and the alum, agitate well, so as to prevent any lumps from forming; retire from the fire before allowing to boil. This glue is used cold, does not peel off and is excellent to make wood, glass, card board, etc., adhere to metals.

**Protective Composition.**— Same is applied on gold or silver objects, colored matt-gold or enamel jewelry which are soldered in the fire, to prevent a tarnishing or blacking. Powder 6 parts of chemically pure boracic acid and 4 parts of chemically pure phosphate of soda; mix and make into a paste with water. Directions for use:—The mass is applied in sufficient quantity with a brush on the article to be soldered, which has been previously heated somewhat, so that it adheres. Next, it is burned off on a spirit lamp and the fracture or seam made bright with a graver or a scraper. If the object is soldered more than once, *i. e.*, if it enters the fire repeatedly, the above process must be repeated, especially in the case of poor, inferior silver. The composition is removed by a vitriol solution, 1 : 40. In case of thickening, the substance is diluted with water.

### To Tell a Genuine Diamond.

A GENUINE diamond, after having been exposed to the light of the electric arc, then rubbed on wood, on a fabric or on metal, will, it is claimed, become phosphorescent in the dark.


PAIRPOINT CORPORATION

AND MT. WASHINGTON GLASS CO.,

NEW BEDFORD, MASS.

Silver Plate.

Rich Cut Glass.

38 Murray St., New York City. Temple Building, Montreal.

GOLD AND SILVER PENCILS, PENHOLDERS, &c.

LEROY W. FAIRCHILD. GOLD PENS.

FAIRCHILD & JOHNSON CO.

Office and Factory, 220 FOURTH AVENUE, N. Y.

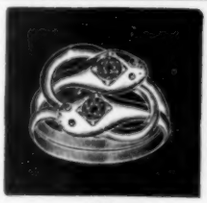

### Silver Instead of Mercury for Mirrors.

BY the following process of Mr. Drayton a coating of silver, not a tin amalgam, as on common mirrors, is deposited on glass. The plate being surrounded with a raised border of glazier's putty, is then covered with a solution of nitrate of silver, with which a little alcohol, water of ammonia, as also oils of cassia and cloves, have been mixed. The silver is precipitated by the reaction of the alcohol and oils in a metallic state. This method will serve to silver small irregular and polygonal surfaces of glass very conveniently; but the cost of the precious metal, etc., will preclude its application to large mirrors.

Mr. Drayton patented a plan of making looking glasses and ornamental mirrors by coating glass with silver instead of mercury. He makes a mixture of nitrate of silver (1 oz.), with half an ounce of water of ammonia and 2 oz. of water, which, after standing for 24 hours, is filtered (the deposit upon the filter, which is silver, being preserved), and an addition is made thereto of 3 oz. of spirit (by preference of spirit of wine), at 60 degrees above proof, or wood spirit; from 20 to 30 drops of oil of cassia are then added, and after remaining for about six hours longer, the solution is ready for use. The glass to be silvered with this mixture must have a clean and polished surface; it is to be placed in a horizontal position, and a wall of putty or other suitable material formed round it, so that the solution may cover the surface of the glass, to the depth of from an eighth to a quarter of an inch. After the solution has been poured on the glass, from six to 12 drops of a mixture of oil of cloves and spirit of wine (in the proportion of one part by measure of oil of cloves to three of spirit of wine) are dropped into it at different places, or the diluted oil of cloves may be mixed with the solution before it is poured on the glass; the more oil of cloves is used the more rapid will be the decomposition of the silver, but it is preferable to effect it in two hours at soonest. When that has taken place, the solution is poured off, and as soon as the silver on the glass is quite dry it is varnished with a composition formed by melting together equal parts of beeswax and tallow. The solution, after being poured off, is allowed to stand for three or four days in a close vessel; as it still contains silver, it may again be employed after filtration, and the addition of a sufficient supply of fresh ingredients to replace those which have been used. The patentee states that he has found that about 18 grains of nitrate of silver are needed for each square foot of glass; but the quantity of spirit varies, from evaporation, with the temperature of the air and the duration of the process.

If the glass be placed in an inclined or even in a vertical position, and the surface covered over, leaving a narrow space for the solution, between the surface of the glass and the cover which fits close, then, by using spirit without water in the mixture, the object will be accomplished. The color of the silver may be varied by adding a little oil of thyme or carui.—*Pottery Gazette* (London).

216


1453

1397

1982

1386

756

1628

1629

# FIRST IMPRESSIONS COUNT

998

## These Are Impressionists.

*Quality and Price Harmoniously Adjusted.*
*Combination of Workmanship, Design and Durability.*
*Stray Selection from a Vast Collection.*
*It's your next order we're after.*

1266

1094

758

# S. & B. LEDERER CO.,

Manufacturing Jewelers,

1607

NEW YORK OFFICE: 11 John Street.

PROVIDENCE, R. I.

CHICAGO OFFICE: 131 Wabash Ave.

1608

Established 1867.

GEO. E. HOOPER,

Jewelers' Auctioneer,

22 Hanover Street, also Room 83, Jewelers' Building, BOSTON.

CASH PAID FOR STOCKS IN STORES.

THE BASSETT JEWELRY CO.,

Fine Gold-Filled Chains, Lockets and Gold Jewelry,

PROVIDENCE, R. I.

CRUCIBLES.

Jewelers' Supplies, Etc.

Established 1860.

J. & H. BERGE,

95 John Street, NEW YORK.

# "THE ONLY WAY."

"BY USING OUR GOODS, YOUR GOODS WILL SELL."

## BLUE RIBBON HORSE HEADS

. . AND . .

## THE BEST HORSE SHOES MADE.

BUCKLES. CONTINUOUS STRIP STOCK.
PURSE TOPS. EBONY MOUNTS.
SETTINGS. PIN STEMS, ETC.

# HEIMBERGER & LIND,

158 PINE STREET,

ROOM 20, - - - - - - - PROVIDENCE, R. I.

# CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. IMPORTERS AND CUTTERS.

## DIAMONDS.

LARGE ASSORTMENTS.
DESIRABLE SIZES.
ATTRACTIVE PRICES.

**R., L. & M. FRIEDLANDER,**
**30 MAIDEN LANE, N. Y.**
97 HATTON GARDEN, LONDON.

## HALL CLOCKS.

*Elliott's Celebrated Tubular Chimes.*

**Harris & Harrington,**
32 & 34 VESEY ST., NEW YORK.

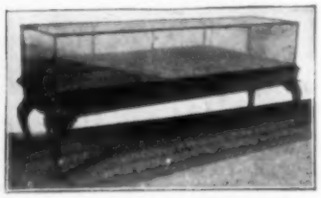
Sole Agents to the Trade for J. J. ELLIOTT & CO., LONDON.

## L. LELONG & BRO.,

Gold and Silver Refiners, Assayers and Sweep Smelters,
S. W. Cor. Halsey and Marshall Sts., NEWARK, N. J.
Prompt attention given to Gold and Silver Bullion.
SMELTING FOR THE TRADE.

## ALEXANDER H. REVELL & CO.,

431 to 437 FIFTH AVENUE, CHICAGO.
253 BROADWAY, NEW YORK.

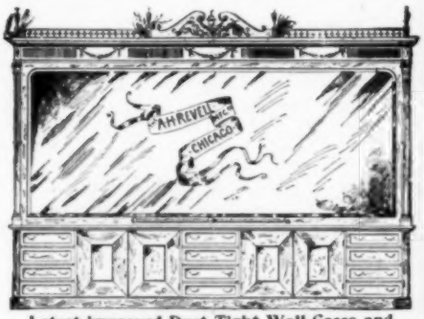


The latest improved Dust-Tight Counter Cases.

We make a Patented ALL GLASS Counter Case.
The latest and best in the market

FIXTURES FITTED FOR ELECTRIC LIGHTING IF DESIRED.

Give Us a Call.




Latest improved Dust-Tight Wall Cases and all kinds of Jewelers' Fixtures.

LOUIS KAHN. MOSES KAHN. SAML. H. LEVY.

## L. & M. KAHN & Co.,

Importers and Cutters of
DIAMONDS.

NEW YORK: 172 Broadway. CUTTING WORKS: Cor. Beekman and Pearl Sts. AMSTERDAM: 10 Tulp Straat.

**HENRY E. OPPENHEIMER & CO., SAPPHIRES.**
**HENRY E. OPPENHEIMER & CO., SAPPHIRES.**
**HENRY E. OPPENHEIMER & CO., SAPPHIRES.**
**HENRY E. OPPENHEIMER & CO., SAPPHIRES.**
**HENRY E. OPPENHEIMER & CO., SAPPHIRES.**

Andrew K. Shiebler & Son
No. 7 Maiden Lane, N. Y.,
CONTINUE TO MAKE
A HIGH GRADE OF
GOLD CASES
FOR ALL KINDS OF
American and Swiss Movements.

38 YEARS OF HONEST RETURNS
IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.
WE DO OUR OWN SMELTING.

JOHN AUSTIN & SON,
Assayers, Refiners and Smelters,
74 & 76 Clifford Street, PROVIDENCE, R. I.

ALBERT LORSCH. Telephone Call, 2142 John. ALFRED KROWER.

## ALBERT LORSCH & Co.,

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK. 167 WEYBOSSET STREET, PROVIDENCE, R. I.

# Oriental and Montana Sapphires.

Arnstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St. Cor. John. NEW YORK.

DIAMONDS: Gattle, Ettinger & Hammel 68 NASSAU ST. NEW YORK P.O. BOX 2466. FINE MOUNTED GOODS.